

# OVERVIEW OF PROJECT MANAGEMENT

## Unit Structure

- 1.0 Objectives
- 1.1 Introduction to Project Management
- 1.2 Importance of Project Management
- 1.3 Concepts and Attributes of a Project
- 1.4 Project Lifecycle
- 1.5 Stakeholders
- 1.6 Stakeholder Management
- 1.7 Project Organization
- 1.8 WBS
- 1.9 Scope and Priorities
- 1.10 Project Identification
- 1.11 Market Feasibility with Moving Average and Exponential Smoothing Methods
- 1.12 Techno-Economic Feasibility
- 1.13 Government Policy to Location
- 1.14 Legal Aspects in Project Management
- 1.15 Preparation of DPR
- 1.16 Summary
- 1.17 Questions
- 1.18 References

---

## 1.0 OBJECTIVES

---

- Identify the concepts and attributes associated with project
- Explain project lifecycle
- Explain the process of WBS
- Evaluate project proposals using various tools
- Identify the government policies and legal aspects associated with a project.
- Explain the steps of preparing a detailed project report.

---

## 1.1 INTRODUCTION TO PROJECT MANAGEMENT

---

Project management is a set of skills and techniques used to plan, organize, and execute projects effectively and efficiently. For successful project management, one must have a clear understanding of the project goals, scope, timelines, and budget.

Project management requires developing a project plan, which outlines the tasks to be completed, the resources needed, and the timelines for each task. This plan will also need to identify risks and potential issues that may arise during the project and include contingency plans to mitigate them.

During the project, one needs to manage the team, track progress, and communicate regularly with stakeholders to ensure that the project is on track and meeting expectations. The project plan must also accommodate changes and unforeseen events.

Let's understand this with the help of an example:

Suppose you are planning a birthday party for a friend. This simple task can also be broken down in terms of a project. The key steps you might take to manage this project are as follows:

**Define the project:**

In this case, the project is to plan and execute a birthday party for your friend.

**Develop a project plan:**

This plan should outline all the tasks you need to complete, such as selecting a venue, creating a guest list, ordering food and drinks, and decorating the space. You will also need to set timelines for each task and assign responsibilities to team members who might join you on the plan.

**Monitor progress:**

As you work through the project plan, you should regularly monitor progress and adjust the plan as needed. For example, if you realize that the venue backed out you need to adjust the timeline for finding a new venue to complete the task.

**Manage the team:**

If you have other people helping you with the party planning, you will need to manage the team to ensure that everyone is on the same page and working toward the same goals.

**Communicate with stakeholders:**

You should communicate regularly with your friend to ensure that the party is meeting their expectations. You may also need to communicate with vendors or other stakeholders (such as other guests) to ensure that everything is running smoothly.

**Evaluate the results:**

After the party is over, you should evaluate how it went and identify areas for improvement. For example, you may realize that you could have ordered more food or that the venue was too crowded or that it must have been better if you had shared google map location with the guests.

By using these project management techniques, you can successfully plan and execute a birthday party that meets your friend's expectations and runs smoothly. The same basic principles can be applied to larger-scale projects in a business setting, such as launching a new product or opening a new office location.

---

## 1.2 IMPORTANCE OF PROJECT MANAGEMENT

---

### **Develops essential skills:**

Project management helps develop essential skills such as planning, organization, communication, leadership, problem-solving, and decision-making. These skills are crucial for students to excel in their future careers and become effective leaders in the workplace.

### **Promotes efficiency and effectiveness:**

Project management ensures that projects are completed efficiently and effectively. By following a structured process, project managers can identify potential problems early on and develop strategies to overcome them. This approach helps reduce waste, minimize risk, and increase productivity.

### **Enhances teamwork:**

Project management emphasizes the importance of teamwork and collaboration. By working together towards a common goal, team members can leverage their strengths, share knowledge and expertise, and develop new skills. This collaborative approach helps foster a positive work culture and strengthens relationships within the team.

### **Improves decision-making:**

Project management provides students with a structured approach to decision-making. By considering different options and evaluating the potential outcomes, project managers can make informed decisions that align with the project goals and objectives.

### **Increases employability:**

Project management is a highly sought-after skill in today's job market. Employers are looking for candidates with strong project management skills who can lead projects, manage teams, and deliver results. By gaining experience in project management, management students can enhance their employability and increase their chances of securing a job in their chosen field.

---

## 1.3 CONCEPTS AND ATTRIBUTES OF A PROJECT

---

A project is a temporary endeavor that is designed to achieve specific goals and objectives within a defined timeline, budget, and scope. It involves a unique set of activities that are planned and executed to achieve a desired outcome. Some key concepts and attributes of a project are as follows:

### **Goals and Objectives:**

Projects are designed to achieve specific goals and objectives. These goals and objectives provide a clear direction for the project team and serve as a benchmark for measuring success. The goals and objectives must be clearly defined, measurable, and achievable within the given constraints.

### **Scope:**

The scope of a project defines the boundaries of the project and identifies what is included and excluded from the project. A well-defined scope helps ensure that the project team stays focused on delivering the desired outcome.

### **Timeline:**

Projects have a defined timeline or schedule. The timeline outlines the key milestones, deadlines, and deliverables that must be achieved within a specific timeframe. It helps the project team to stay on track and deliver the project on time.

### **Budget:**

Projects have a budget or cost associated with them. The budget outlines the resources required to complete the project, including labor, materials, equipment, and other expenses. It helps to ensure that the project is completed within the allocated resources.

### **Risk:**

Projects are associated with risk. Risk can be defined as any event or circumstance that can impact the project outcome. Identifying and managing risk is essential to ensure that the project is completed successfully.

### **Stakeholders:**

Projects involve multiple stakeholders, including the project team, sponsors, customers, and other interested parties. It is important to identify the stakeholders and their requirements and manage their expectations throughout the project.

### **Quality:**

Projects must adhere to certain quality standards. The quality of the project is defined by the requirements and expectations of the stakeholders. Quality

assurance and control processes must be put in place to ensure that the project meets the required standards.

### **Change:**

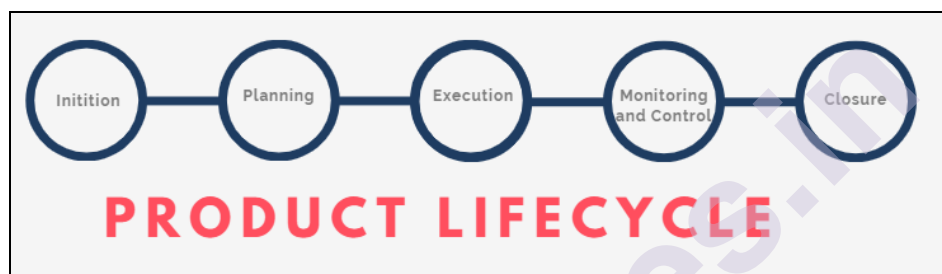
Projects are subject to change. Changes can occur due to various factors such as changes in requirements, scope, or external factors. It is important to manage changes effectively to ensure that the project stays on track.

---

## **1.4 PROJECT LIFECYCLE**

---

The project life cycle is a series of phases that a project goes through from its initiation to its completion. The life cycle is divided into various phases, each with its own set of deliverables, activities, and milestones. Understanding the project life cycle is essential for effective project management.



**Fig 1.1**

The different phases of product life cycle are as follows:

### **Initiation:**

The initiation phase marks the start of the project. This is the phase where the project is defined, its goals and objectives are established, and its feasibility is assessed. During this phase, the project team is identified, stakeholders are identified, and the project charter is developed.

### **Planning:**

The planning phase is where the project plan is developed. This includes identifying the scope of the project, creating a work breakdown structure, identifying resources, developing a schedule, and defining the budget. The project team also identifies and analyzes potential risks during this phase and comes up with risk management strategies.

### **Execution:**

The execution phase is where the project work is performed. This includes implementing the project plan, managing resources, and monitoring and controlling the project work. The project team also communicates progress to stakeholders and makes necessary adjustments to keep the project on track.

**Monitoring and Control:**

The monitoring and control phase is where the project team monitors the project's progress against the plan, identifies variances, and takes corrective action. This includes tracking progress, managing change requests, and managing risk.

**Closure:**

The closure phase marks the end of the project. During this phase, the project team completes all the remaining tasks, obtains final approval from stakeholders, and closes the project. The team also conducts a final review to identify the lessons learned from the project.

---

**1.5 STAKEHOLDERS**

---

Stakeholders are individuals or groups who have an interest or stake in the outcome of a project. They can affect or be affected by the project's activities, decisions, and results. Effective stakeholder management is essential for project success.

There are multiple stakeholders involved in each project. Some of the common stakeholders involved in project management are as follows:

**Project Sponsor:**

The project sponsor is the person or group who initiates the project and provides the resources and support required for the project's success. They are usually senior executives or managers within the organization.

**Project Manager:**

The project manager is responsible for managing the project and ensuring that it meets its objectives. They are accountable for the project's success or failure.



**Fig 1.2**

**Project Team:**

The project team is responsible for executing the project's activities and delivering the project's outputs. They may include individuals from different departments or functions within the organization or external consultants.

**Customers:**

Customers are the people or organizations who will use or benefit from the project's outputs. They may be internal or external to the organization.

**Suppliers:**

Suppliers are the people or organizations who provide the resources, materials, or services required for the project's success. They may include vendors, contractors, or service providers.

**Regulators:**

Regulators are the government or regulatory bodies that have an interest in the project's outcomes. They may set standards or guidelines that the project must adhere to.

---

## **1.6 STAKEHOLDER MANAGEMENT**

---

Effective stakeholder management involves identifying the stakeholders, understanding their interests, expectations, and requirements, and engaging them throughout the project's lifecycle. It is essential for managing project risks, managing change, and ensuring successful completion of the project.

**Some of the ways to manage stakeholders are as follows:**

**Identify Stakeholders:**

Identify all stakeholders who are involved or affected by the project. These may include project sponsors, team members, customers, suppliers, regulators, and the community. It's essential to have a clear understanding of their interests, expectations, and requirements.

**Prioritize Stakeholders:**

Prioritize stakeholders based on their level of influence, interest, and power. This can help you determine the level of engagement and communication required for each stakeholder.

**Communicate Effectively:**

Develop a communication plan to keep stakeholders informed of project progress, changes, risks, and issues. The communication plan should outline the stakeholders' communication needs, frequency, mode of communication, and the information to be shared.

### **Manage Expectations:**

Ensure that stakeholder expectations are aligned with project goals, deliverables, and timelines. Manage expectations by setting realistic goals, providing regular updates, and addressing concerns promptly.

### **Engage Stakeholders:**

Engage stakeholders by involving them in the project's planning, decision-making, and review processes. This can help build support and commitment to the project.

### **Resolve Conflicts:**

Identify and resolve conflicts among stakeholders promptly. Addressing conflicts in a timely and effective manner can help minimize their impact on the project's success.

### **Monitor and Evaluate:**

Monitor stakeholder engagement and satisfaction throughout the project lifecycle. Evaluate the effectiveness of stakeholder management strategies and adjust them as needed.

Thus, by identifying, prioritizing, communicating, managing expectations, engaging stakeholders, resolving conflicts, and monitoring and evaluating stakeholder engagement, project managers can achieve project goals and outcomes while building strong relationships with stakeholders.

---

## **1.7 PROJECT ORGANIZATION**

---

Project organization refers to the specific structure, roles, and responsibilities assigned to individuals and teams involved in a project.

Let's understand this with the help of an example. Suppose a large manufacturing company wants to launch a new product line. To do so, they will need to create a project team with the necessary skills and resources to manage the project from start to finish. The project organization structure may look something like this:

### **Project Sponsor:**

This person is typically a senior executive who champions the project and provides the necessary resources and support to the project team. They ensure that the project aligns with the company's strategic goals and objectives.

### **Project Manager:**

This person is responsible for leading the project team, developing and executing the project plan, managing risks and issues, and ensuring the project is delivered on time, within budget, and to the required quality standards.



**Project Team:**

This group of individuals are responsible for executing the project plan and delivering the project's outputs. They may include subject matter experts, designers, engineers, marketers, and other specialists.

**Steering Committee:**

This group of senior executives provides oversight and guidance to the project manager and project team. They review project progress, provide direction, and make key decisions.

**Stakeholders:**

These are individuals or groups who are affected by the project's outcomes. They may include customers, suppliers, regulators, and employees.

In this example, the project organization is designed to ensure that the project is aligned with the company's strategic goals, and the right people with the necessary skills and resources are involved. The project sponsor provides the necessary resources and support to the project team, while the project manager leads and manages the team. The steering committee provides oversight and guidance, while stakeholders are kept informed and engaged throughout the project lifecycle.

**Types of Project Organization**

There are three main types of project organization structures:

**Functional Organization:**

In this type of project organization, the project team members are drawn from different functional areas of the organization, such as engineering, marketing, and finance. Each team member reports to their respective functional manager, and the project manager has limited authority. The functional manager is responsible for the team member's performance, and the project manager is responsible for coordinating and integrating the team's work. This structure is often used in organizations with a stable and routine project environment.



**Fig 1.3**

**Projectized Organization:**

In this type of project organization, the project team members are organized into a separate project team for each project. Each team member reports directly to the project manager, who has complete authority and control over the project. The project manager is responsible for managing the project budget, schedule, and resources. This structure is often used in organizations where project work is the primary business function.

**Matrix Organization:**

In this type of project organization, the project team members are drawn from different functional areas of the organization, and each team member has two reporting lines – to their functional manager and to the project manager. The project manager has moderate authority, and the functional manager has partial authority. This structure combines the strengths of functional and projectized organizations, allowing organizations to balance resources and expertise while maintaining flexibility. This structure is often used in organizations where projects are critical to the business but not the primary business function.

Choosing the appropriate project organization structure depends on several factors, such as the nature of the project, the organization's business strategy, and the project's complexity.

---

**1.8 WBS**

---

Work Breakdown Structure (WBS) is a hierarchical decomposition of project tasks, deliverables, and work elements that organizes and defines the total scope of the project. It is a critical tool in project management, used to break down the project into smaller, more manageable components, and to establish a framework for organizing and tracking project tasks.

The WBS typically starts with the main project deliverable, and then breaks it down into smaller, more manageable components or work packages. These work packages can then be further broken down into smaller, more specific tasks, which can be assigned to individual team members for execution. The WBS should be developed in collaboration with the project team and stakeholders to ensure that all key project elements are included and that everyone is clear on their responsibilities.

**Benefits of using a WBS in project management include:****Improved project planning:**

The WBS allows project managers to better plan, estimate, and allocate resources by breaking the project into smaller, more manageable components.

**Better communication:**

The WBS provides a clear and structured way of communicating project tasks and responsibilities to team members, stakeholders, and other project participants.

**Enhanced project tracking and monitoring:**

The WBS provides a framework for tracking progress, monitoring budgets, and identifying potential project risks and issues.

**Increased stakeholder engagement:**

The WBS allows project stakeholders to see the project's overall structure and understand how their contributions fit into the project as a whole.

Overall, the WBS is an essential tool for project managers to ensure that the project is well-planned, well-executed, and achieves its objectives on time and within budget.

Let us understand this with the help of an example of a breakdown of a marketing campaign.

The work breakdown for a certain marketing campaign can be as follows:

**Campaign Planning**

- Objective Setting
- Target Audience Identification
- Campaign Strategy Development

**Creative Development**

- Concept Development
- Creative Execution
- Asset Creation (graphics, videos, copy)

**Campaign Execution**

- Media Planning and Buying
- Creative Deployment
- Campaign Tracking and Optimization

**Reporting and Analysis**

- Metrics Tracking
- ROI Calculation
- Post-Campaign Analysis

This structure can vary depending on the type and the complexity of the project. However, the key is to break down the project into smaller, manageable components that can be executed and tracked effectively

---

## 1.9 SCOPE AND PRIORITIES

---

Scope and priorities are two critical elements in project management that help ensure the success of a project.

### **Scope:**

The scope of a project defines the boundaries of what will be delivered and what won't be delivered. It is a statement of the project's objectives, deliverables, and the work required to achieve those objectives. The scope outlines what is included in the project, and also what is not included.

Defining the scope of a project is critical to ensure that all stakeholders have a clear understanding of what the project will deliver. This clarity is essential in managing expectations and avoiding scope creep, where additional work is added to the project without proper evaluation of its impact on budget, timeline, and resources. A well-defined scope helps in developing realistic project plans, identifying potential risks and constraints, and allocating resources effectively.

### **Priorities:**

Priorities are the relative importance of project objectives, tasks, and deliverables. Prioritization is the process of ranking project tasks based on their level of importance or urgency. Priorities are determined based on the project's goals and objectives, stakeholder needs, and available resources.

Setting priorities helps project managers to focus on the most critical and high-impact tasks, which improves project outcomes. Prioritization helps in effective resource allocation, time management, and risk management. It also helps in avoiding delays and bottlenecks, as tasks are completed in order of importance.

Setting scope and priorities helps in effective allocation of resources, developing realistic project plans, improved communication with the stakeholders and manages risk associated with the project.

---

## 1.10 PROJECT IDENTIFICATION

---

Project identification is the first step in the project management process. It involves identifying potential projects that align with an organization's goals and objectives, evaluating them, and selecting the best project(s) to pursue. The goal of project identification is to determine whether a project is worth pursuing and whether it has the potential to provide a return on investment.

The steps involved in project identification are as follows:

**Idea generation:**

The first step in project identification is to generate ideas for potential projects. Ideas can come from various sources, including customers, employees, management, and stakeholders. Brainstorming sessions and market research can also help in generating ideas.

**Screening:**

After generating project ideas, the next step is to screen them. The screening process involves evaluating the ideas against a set of criteria, such as feasibility, market potential, and alignment with organizational goals. The purpose of screening is to eliminate ideas that are not feasible or do not align with organizational goals.

**Feasibility study:**

Once the ideas have been screened, the next step is to conduct a feasibility study on the remaining ideas. The feasibility study helps in determining whether the project is technically feasible, financially viable, and meets other criteria such as legal and regulatory compliance.

**Project selection:**

Based on the results of the feasibility study, the next step is to select the best project(s) to pursue. The selection process involves evaluating the potential projects against the organization's goals, objectives, and available resources.

**Project charter:**

After selecting a project, the next step is to develop a project charter. A project charter outlines the project's objectives, scope, timelines, budgets, resources, and stakeholders. The project charter helps in providing a clear direction and framework for the project.

---

## **1.11 MARKET FEASIBILITY WITH MOVING AVERAGE AND EXPONENTIAL SMOOTHING METHODS**

---

Market feasibility is a critical aspect of project identification and evaluation. Two commonly used methods to analyze market feasibility are Moving Average and Exponential Smoothing.

**Moving Average Method:**

Moving Average is a statistical method used to identify trends in data. In market feasibility analysis, the moving average method involves calculating the average of a set of data points over a specific period. For example, if we want to analyze market trends over the last 12 months, we would take the sum of the sales for the past 12 months and divide it by 12 to get the moving average.

The moving average method helps in identifying trends in the market, including changes in demand or supply. By analyzing the moving average, we can determine whether the market is growing, declining or stagnant. We can also identify seasonal trends in the market.

Let us understand this with the help of an example:

Let's say a company wants to analyze the market demand for a product over the past 6 months. The sales data for the past 6 months are as follows:

Month 1: 100 units

Month 2: 120 units

Month 3: 110 units

Month 4: 130 units

Month 5: 140 units

Month 6: 150 units

To calculate the moving average, we would add up the sales data for the past 6 months and divide by 6:

$$\text{Moving Average} = (100+120+140+130+110+150)/6 = 117.$$

The moving average for the past 6 months is 117 units. This indicates that the market demand is relatively stable, and there is no significant increase or decrease in demand.

### **Exponential Smoothing Method:**

Exponential Smoothing is another statistical method used to analyze market feasibility. This method involves forecasting future sales based on past sales data. The method works by assigning different weights to different data points, with more weight assigned to recent data points.

The exponential smoothing method helps in identifying changes in the market and forecasting future sales. By analyzing the exponential smoothing curve, we can determine whether the market is growing, declining, or stagnant. We can also forecast future sales based on the trend identified in the data.

Let's say a company wants to forecast future sales for a product using exponential smoothing. The sales data for the past 6 months are as follows:

Month 1: 100 units

Month 2: 120 units

Month 3: 110 units

Month 4: 130 units

Month 5: 140 units

Month 6: 150 units

To forecast future sales using exponential smoothing, we would assign different weights to each data point, with more weight assigned to recent data points. For example, we could use a smoothing factor of 0.3, which means that 30% of the weight is assigned to the most recent data point, and 70% of the weight is assigned to the previous forecast.

Using this smoothing factor, we can forecast future sales as follows:

Forecast for Month 7 =  $(0.3 \times 150) + (0.7 \times 140) = 144$  units

Forecast for Month 8 =  $(0.3 \times 144) + (0.7 \times 150) = 147$  units

Forecast for Month 9 =  $(0.3 \times 147) + (0.7 \times 144) = 145$  units

The exponential smoothing method helps in identifying changes in the market and forecasting future sales. In this example, we can see that the forecasted sales are relatively stable, indicating that the market demand is steady.

---

## 1.12 TECHNO-ECONOMIC FEASIBILITY

---

Techno-economic feasibility is an assessment of whether a particular technology or project is both technically and economically viable.

In other words, it involves evaluating the potential of a technology or project to achieve its technical objectives while also generating enough financial returns to justify its investment.

To determine the techno-economic feasibility of a project, a range of factors are considered, including:

### **Technical feasibility:**

This refers to the ability of the technology or project to deliver the desired outcomes or meet the specified performance standards.

### **Economic viability:**

This refers to the potential financial returns that can be generated from the technology or project, taking into account factors such as market demand, pricing, production costs, and potential revenue streams.

### **Market demand:**

This refers to the level of demand for the technology or project in the target market, and its potential growth prospects.

### **Competitiveness:**

This refers to the ability of the technology or project to compete effectively with other existing or potential alternatives in the market.

### **Environmental and social impact:**

This refers to the potential impact of the technology or project on the environment and society, and the extent to which it can be mitigated.

Let us understand this better with the help of an example.

Suppose a company wants to invest in a new wind farm project. The company's technical team has determined that it is feasible to construct a wind farm in a specific location, but before making the investment, the company needs to determine whether the project is economically viable or not.

To assess the techno-economic feasibility of the project, the company would consider the following factors:

#### **Technical feasibility:**

The company would evaluate the potential of the wind farm project to generate electricity and meet the required energy production targets. This would involve analyzing the wind resource at the location, assessing the suitability of the wind turbines to the site, and identifying any technical issues that could affect the project's success.

#### **Economic viability:**

The company would evaluate the financial returns that can be generated from the project, taking into account factors such as the capital costs of the project, operating costs, revenue from energy sales, and potential revenue streams such as subsidies or tax incentives. The company would also evaluate the expected return on investment, considering the time horizon of the project.

#### **Market demand:**

The company would evaluate the level of demand for the energy produced by the wind farm, including assessing the current market conditions, the availability of buyers for the energy, and the potential for future growth in the market.

#### **Competitiveness:**

The company would evaluate the potential for competition from other renewable energy sources, such as solar or hydroelectric power, and consider how to position the project to remain competitive in the market.

### **Environmental and social impact:**

The company would evaluate the potential environmental and social impact of the wind farm project, considering factors such as the impact on wildlife, the effect on the local community, and any regulatory requirements that need to be met.



Based on the analysis of these factors, the company would be able to determine whether the wind farm project is technically and economically feasible. If the analysis shows that the project is feasible, the company may decide to invest in the project, considering the risks and potential returns. If the analysis shows that the project is not feasible, the company may decide to abandon the project or explore alternative options.

---

## 1.13 GOVERNMENT POLICY TO LOCATION

---

The Indian government has formulated several policies to promote project management and to guide the location of projects in the country. Some of the key policies are as follows:

### **National Project Management Policy (NPMP):**

The NPMP aims to provide a framework for effective project management across various sectors. The policy sets out guidelines for project management, including project planning, implementation, monitoring, and evaluation.

### **Industrial Location Policy:**

The Industrial Location Policy aims to promote balanced regional development by encouraging industries to set up in backward regions. The policy offers incentives such as tax holidays, capital subsidies, and interest subsidies to industries that set up in these regions.

### **Special Economic Zones (SEZs):**

The government has set up SEZs to promote exports and attract foreign investment. SEZs offer various incentives such as tax holidays, duty-free imports, and relaxed labour laws to companies that set up operations in these zones.

### **National Industrial Corridor Development Programme (NICDP):**

The NICDP aims to promote industrial development by creating industrial corridors across the country. These corridors will have world-class infrastructure and offer various incentives to attract industries.

### **Make in India:**

The Make in India initiative aims to promote manufacturing in India and increase the share of manufacturing in the GDP. The initiative offers various incentives to companies that invest in manufacturing in India.

### **Environmental Regulations:**

The government has various environmental regulations that companies must comply with when setting up a project. These regulations aim to protect the environment and ensure sustainable development.

These policies aim to promote industrial development while ensuring sustainable development and balanced regional growth.

---

## 1.14 LEGAL ASPECTS IN PROJECT MANAGEMENT

---

In India, project managers need to be aware of the legal aspects that apply to their projects. Some of the legal aspects of project management in India are as follows:

### **Contracts and agreements:**

Project managers need to ensure that they have proper contracts and agreements in place with stakeholders such as clients, vendors, and contractors. These contracts should comply with the Indian Contract Act, 1872, and should clearly define the scope of work, timelines, and responsibilities of each party, as well as provisions for dispute resolution and breach of contract.

### **Intellectual property:**

Project managers need to be aware of the various laws related to intellectual property in India, including the Patents Act, 1970, the Trademarks Act, 1999, and the Copyright Act, 1957. They need to ensure that any intellectual property created during the project is properly protected and that they have the necessary licenses and permissions to use any intellectual property owned by others.

### **Labour laws:**

Project managers need to comply with the various labour laws in India, including the Minimum Wages Act, 1948, the Employees Provident Fund and Miscellaneous Provisions Act, 1952, and the Payment of Bonus Act, 1965. They need to ensure that their employees are provided with appropriate wages, benefits, and working conditions.

### **Environmental regulations:**

Project managers need to comply with environmental regulations in India to ensure that their projects do not have a negative impact on the environment. This may involve obtaining environmental clearances from the Ministry of Environment, Forest and Climate Change, conducting environmental impact assessments, and implementing measures to mitigate any environmental impact.

### **Taxation laws:**

Project managers need to be aware of the various taxation laws in India, including the Income Tax Act, 1961, the Goods and Services Tax (GST) Act, 2017, and the Customs Act, 1962.

### **Data privacy laws:**

Project managers need to comply with data privacy laws in India, including the Information Technology Act, 2000, and the Personal Data Protection Bill, 2019. They need to ensure that they obtain consent from

individuals, implement appropriate security measures, and ensure that data is processed lawfully.

Overall, project managers in India need to be aware of the various legal aspects involved in their projects and take appropriate measures to ensure compliance with relevant laws and regulations. They might need to seek legal experts to seek their advice to ensure compliance.

---

## **1.15 PREPARATION OF DPR**

---

A Detailed Project Report (DPR) is a comprehensive document that outlines the various aspects of a project in detail. It serves as a roadmap for project execution and provides a clear understanding of the project's scope, objectives, timelines, resource requirements, risks, and deliverables.

### **Contents of a DPR:**

The DPR typically includes the following sections:

#### **Introduction:**

This section provides an overview of the project, including its background, objectives, and scope.

#### **Project Description:**

This section provides a detailed description of the project, including its methodology, timelines, deliverables, and resource requirements.

#### **Market Analysis:**

This section provides a detailed analysis of the market in which the project will operate, including an assessment of the competition, customer needs, and market trends.

#### **Technical Feasibility:**

This section assesses the technical feasibility of the project, including the availability of technology, infrastructure, and human resources.

#### **Financial Analysis:**

This section assesses the financial viability of the project, including an analysis of the project's costs, revenue potential, and profitability.

#### **Risk Analysis:**

This section identifies and assesses the risks associated with the project and provides a risk management plan to mitigate those risks.

#### **Project Organization and Management:**

This section outlines the organizational structure of the project team, including roles and responsibilities. It also provides details on project management tools, communication channels, and reporting mechanisms.

### **Project Implementation Plan:**

This section provides a detailed implementation plan, including timelines, milestones, and resource allocation.

### **Monitoring and Evaluation Plan:**

This section outlines the monitoring and evaluation plan for the project, including the indicators to be used to measure progress and the methods to be used to evaluate project outcomes.

### **Conclusion:**

This section summarizes the key findings of the report and provides recommendations for project implementation.

Let us understand this with the help of an example:

The project is to design and develop a mobile application that helps users track their daily water intake and reminds them to stay hydrated throughout the day. The application will be available for both iOS and Android platforms.

The DPR for this project can be prepared in the following manner.

### **Define the Project Objectives and Scope:**

The project objectives are to:

- Develop a mobile application that helps users track their daily water intake and reminds them to stay hydrated.
- Improve users' health and well-being by promoting healthy hydration habits.
- Generate revenue by selling the application to users.

### **The project scope includes:**

- Designing and developing the application for both iOS and Android platforms.
- Integrating the application with third-party tools for tracking and analysis.
- Testing and debugging the application.
- Launching the application in the market.

### **Conduct a Feasibility Study:**

The feasibility study includes:

- Technical feasibility: We have the necessary expertise in mobile app development and can leverage existing technologies to develop the application.
- Financial feasibility: The project budget is estimated to be \$100,000, which can be funded through a combination of investment and revenue generated from the sale of the application.
- Operational feasibility: We have a skilled team of developers who can work on the project, and we can source additional resources as needed.

### **Develop a Project Implementation Plan:**

The project implementation plan includes:

- Establishing a project team with a project manager, developers, and a quality assurance team.
- Assigning roles and responsibilities to team members.
- Developing a project schedule with clear milestones and deadlines.
- Establishing a communication plan with regular team meetings and progress reports.
- Creating a development environment with the necessary tools and infrastructure.

### **Prepare a Financial Plan:**

The financial plan includes:

- Identifying the project costs, including salaries, infrastructure, and marketing expenses.
- Developing a revenue model based on the application's price and projected sales volume.
- Analyzing the project's financial viability, including the return on investment and break-even analysis.

### **Develop a Risk Management Plan:**

The risk management plan includes:

- Identifying potential risks such as technical issues, market competition, and regulatory compliance.
- Developing strategies to mitigate the risks, such as implementing a quality assurance process, conducting market research, and adhering to regulatory guidelines.

- Establishing a contingency plan in case of unforeseen circumstances.

### **Create a Monitoring and Evaluation Plan:**

The monitoring and evaluation plan includes:

- Establishing key performance indicators such as application downloads, user engagement, and revenue.
- Developing a reporting mechanism to track progress and evaluate outcomes.
- Conducting periodic reviews to assess the project's performance and identify areas for improvement.

### **Compile the Detailed Project Report:**

The DPR should be structured in a logical manner, with clear headings and sections. It should include all the relevant information needed to make informed decisions about the project, such as the project description, feasibility study, project implementation plan, financial plan, risk management plan, and monitoring and evaluation plan.

---

## **1.16 SUMMARY**

---

- Project management requires developing a project plan, which outlines the tasks to be completed, the resources needed, and the timelines for each task.
- The project life cycle is a series of phases that a project goes through from its initiation to its completion. The life cycle is divided into various phases, each with its own set of deliverables, activities, and milestones.
- \
- Effective stakeholder management involves identifying the stakeholders, understanding their interests, expectations, and requirements, and engaging them throughout the project's lifecycle. It is essential for managing project risks, managing change, and ensuring successful completion of the project.
- Choosing the appropriate project organization structure depends on several factors, such as the nature of the project, the organization's business strategy, and the project's complexity.
- Work Breakdown Structure (WBS) is a critical tool in project management, used to break down the project into smaller, more manageable components, and to establish a framework for organizing and tracking project tasks.

- Setting scope and priorities helps in effective allocation of resources, developing realistic project plans, improved communication with the stakeholders and manages risk associated with the project.
- The goal of project identification is to determine whether a project is worth pursuing and whether it has the potential to provide a return on investment.
- Project managers need to be aware of the various legal aspects involved in their projects and take appropriate measures to ensure compliance with relevant laws and regulations. They may need to seek legal advice from experts in each area to ensure compliance.
- A Detailed Project Report (DPR) serves as a roadmap for project execution and provides a clear understanding of the project's scope, objectives, timelines, resource requirements, risks, and deliverables.

---

## 1.17 QUESTIONS

---

### OBJECTIVE QUESTIONS

#### 1. Fill in the Blanks

1. \_\_\_\_\_ and \_\_\_\_\_ are two critical elements in project management that help ensure the success of a project.
2. The WBS should be developed in collaboration with the \_\_\_\_\_ and \_\_\_\_\_.
3. In \_\_\_\_\_ type of project organization, the project team members are organized into a separate project team for each project.
4. There are \_\_\_\_\_ stakeholders involved in each project.
5. In \_\_\_\_\_ phase, the project work is performed.

#### 2. True or False

1. In matrix organization, the project team members are drawn from different functional areas of the organization.
2. The WBS typically starts with the main project deliverable
3. A well-defined scope helps in developing realistic project plans.
4. Project identification is the last step in the project management process
5. The DPR should have clear headings and sections.

### SUBJECTIVE QUESTIONS

1. List the importance of project management.
2. Describe the 5 stages of project lifecycle

3. Who are the common stakeholders in a project?
4. Explain the ways to manage stakeholders.
5. List the factors to determine the techno-economic feasibility of a project
6. Describe the contents of DPR.
7. Explain moving average method with an example.
8. Explain exponential smoothing method with an example.
9. List the steps involved in project identification.
10. Describe the benefits of WBS in project management

### **ANSWER FOR OBJECTIVE QUESTIONS**

#### **1. Fill in the Blanks**

1. Scope and priorities
2. The project team and stakeholders
3. Projectized Organization
4. Multiple
5. Execution phase

#### **2. True or False**

1. True
2. True
3. True
4. False: Project identification is the first step in the project management process
5. True

---

### **1.18 REFERENCES**

---

- Project Planning estimation and assessment by Prasanna Chandra
- Indeed.com
- **Project Management : The Managerial Process** by Gray and Larson  
3E Tata McGraw-Hill
- Educba.com

\*\*\*\*\*



## PROJECT PLANNING

### Unit Structure

- 2.0 Objectives
- 2.1 Introduction to Network Diagrams
- 2.2 AOA and AON Diagrams
- 2.3 Estimating Time & Cost Using AOA & AON Methods
- 2.4 Estimating Project Budget
- 2.5 Float Analysis
- 2.6 Crashing
- 2.7 Summary
- 2.8 Questions
- 2.9 References

---

### 2.0 OBJECTIVES

---

- Identify network diagrams.
- Explain AOA and AON diagrams.
- Explain the process of estimating time and cost using AOA and AON methods.
- Explain float analysis.
- Explain crashing.

---

### 2.1 INTRODUCTION TO NETWORK DIAGRAMS

---

Network diagrams provide a way to visually depict the interrelationships and dependencies between various activities that constitute a project. In order to ensure effective oversight and control, it is crucial to break down a project into smaller tasks. The fundamental idea is that completing each task in a timely manner should result in the timely completion of the project as a whole.

#### Activity:

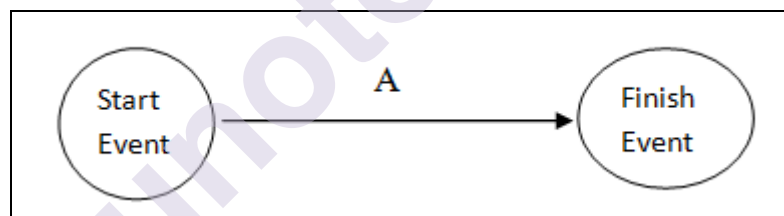
In project management, an activity refers to a self-contained unit of work that requires a specific amount of time and resources to complete. It is the smallest element of productive effort that can be planned, scheduled, and monitored. Typically, activities are depicted as arrows in a network diagram and are labeled with activity codes and estimated durations.

There are four types of activities in a network:

1. **Predecessor activity:** An activity that must be completed before another activity can begin.
2. **Successor activity:** An activity that cannot begin until one or more other activities have been completed but immediately follows them.
3. **Concurrent activity:** An activity that can be carried out at the same time as one or more other activities. It may be a predecessor or successor to an event.
4. **Dummy activity:** A dummy activity does not require any resources and is used solely to represent technological dependencies in the network. It is used in the network in the following cases:
  - a) To differentiate between activities with the same start and end points.
  - b) To maintain proper precedence relationships between activities that are not linked by events.

#### **Event:**

In project management, an event marks the beginning or end of an activity and occurs at a specific point in time. Unlike activities, events are not self-contained work elements.



**Fig 2.1**

Events are represented by small circles. There are three types of events:

#### **Merge Event:**

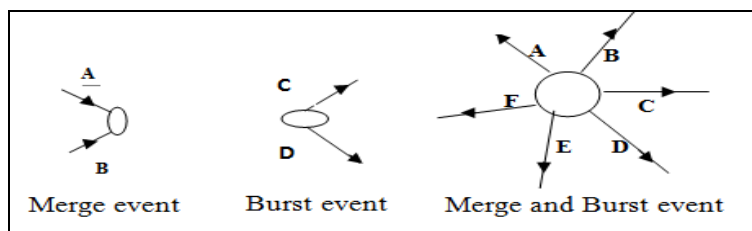
This type of event occurs when two or more activities start from the same event.

#### **Burst Event:**

This event occurs when more than one activity ends at the same event.

#### **Merge & Burst Event:**

This type of event acts as both a merge and burst event. It receives multiple activities and also sends out multiple activities.

**Fig 2.2**

When creating a network diagram, it is important to adhere to certain conventions. The diagram comprises of a sequence of circles that represent events and arrows that represent activities. The length and direction of the arrows do not inherently signify anything. Events are usually numbered sequentially as 1, 2, 3, and so on, while activities are identified using codes like A, B, C, etc.

To maintain consistency, the number of the head event for any activity should always be greater than that of the corresponding tail event. The arrows are generally directed from left to right to indicate the passage of time in a broad sense. It is advisable to minimize the crossing of arrows to ensure clarity and prevent confusion.

Furthermore, it is recommended to depict the beginning and end of the project with single events. Additionally, the use of dummy activities should be minimized whenever possible.

---

## 2.2 AOA & AON DIAGRAMS

---

AOA and AON are both project management techniques used to represent and analyze the tasks involved in a project.

AOA stands for "Activity on Arrow," which is a method of representing project tasks as arrows (or lines) on a network diagram. Each arrow represents an activity or task, and the length of the arrow represents the duration of the task. AOA also uses nodes or circles to represent the starting and ending points of each activity.

AON stands for "Activity on Node," which is another method of representing project tasks as nodes (or boxes) on a network diagram. Each node represents an activity or task, and the arrows connecting the nodes represent the dependencies between tasks. AON also uses arrows to represent the flow of tasks and the duration of each task.

Both AOA and AON are commonly used in project management to help plan, schedule, and manage projects. They can help identify critical paths, manage resources, and track progress. The choice between AOA and AON often depends on the specific needs of the project and the preferences of the project manager.

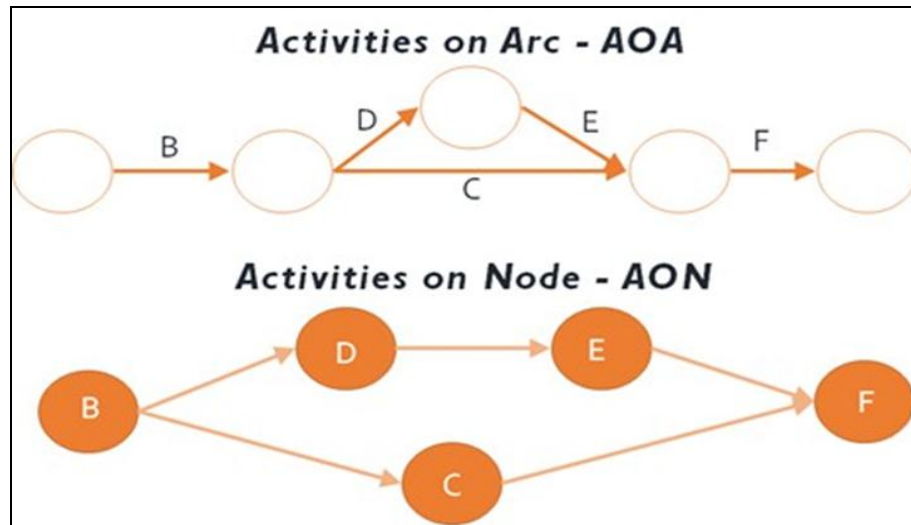


Fig 2.3

In the AOA diagram, circles represent events, and arrows represent activities.

In the AON diagram, circles represent activities, and arrows represent the dependencies between them. Both AOA and AON diagrams are useful tools for project management, and one of them can be used based on the specific need of the project.

#### Rules for constructing AOA network

When constructing an AOA network, the following rules must be followed:

- Activities are represented by arrows and events by circles in the network diagram. The length of an arrow is not significant.
- Each activity must be represented by a single arrow that starts and ends in an event circle. The tail of an arrow indicates the start, and the head indicates the completion of the work.
- The direction of an arrow represents the direction of workflow. The usual convention is to depict the workflow from left to right.
- All networks are constructed based on the principle of dependency.
- An event cannot occur until all incoming activities into it have been completed.
- An activity cannot start until all preceding activities have been completed.
- No set of activities can form a circular loop.

To reflect the flow of a logically constructed network, each event is assigned a number, indicated by a sequence of numbers inside the circle. D.R. Fulkerson's rule is used to determine the numbering sequence.

To apply this rule, start by identifying the initial event that has all outgoing arrows and no incoming arrows. Then, delete all arrows emerging from the numbered events and continue this process until a terminal event is reached. The steps involved are:

- Ensure event numbers are unique.
- Number events sequentially from left to right.
- The initial event is numbered as 1.
- Delete all arrows emerging from numbered events, creating new start events.
- Number all new start events 2, 3, and so on, and repeat the process until a terminal event without any successor activity is reached. Number the terminal node accordingly.

### Comparison between AOA and AON Networks

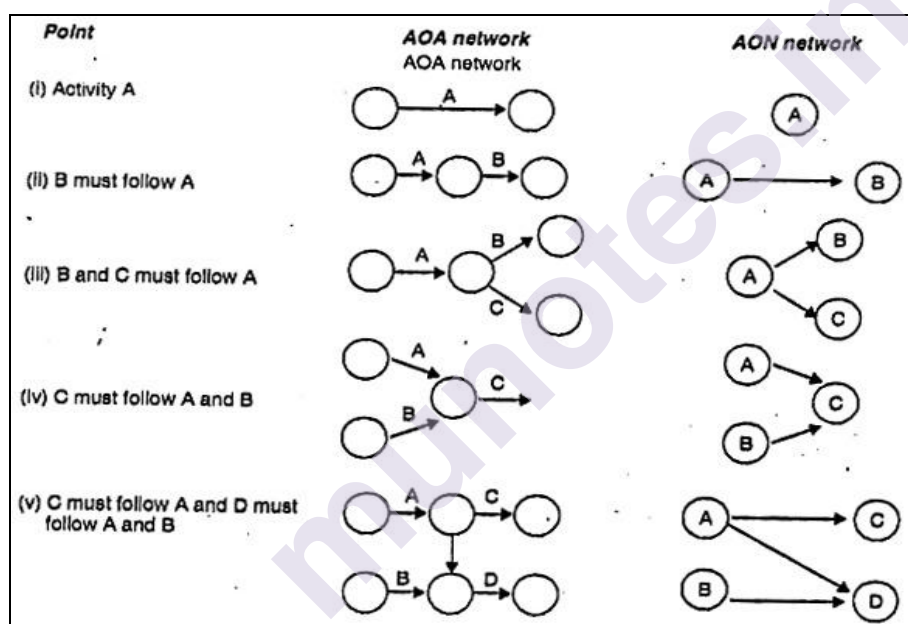


Fig 2.4

## 2.3 ESTIMATING TIME & COST USING AOA & AON METHODS

To estimate the time and cost of a project using Activity-On-Node (AON) and Activity-On-Arrow (AOA) techniques, you can follow the steps below:

### Define the project scope:

Clearly define the scope of the project, including its objectives, deliverables, and the timeline for completion.

**Identify the activities:**

Identify all the activities required to complete the project. List them in order and break them down into smaller, manageable tasks.

**Determine the dependencies:**

Determine the dependencies between activities. Identify which activities need to be completed before others can begin.

**Create a network diagram:**

Create a network diagram using either AON or AOA. AON uses nodes to represent activities, and arrows to represent dependencies, whereas AOA uses arrows to represent activities, and nodes to represent dependencies.

**Estimate activity durations:**

Estimate the time required to complete each activity. This can be done by consulting experts, historical data, or other sources of information.

**Determine critical path:**

Identify the critical path, which is the path of activities that will take the longest time to complete.

**Calculate project duration:**

Calculate the total duration of the project by summing the durations of all activities on the critical path.

**Estimate costs:**

Estimate the costs of each activity, including labor, materials, and other resources. Add up all the costs to get the total project cost.

**Monitor and control:**

Monitor the project regularly to ensure that it stays on track. If there are any delays or issues, take corrective action to get the project back on schedule.

**Example of estimating time and cost of a project using Activity-On-Arrow (AOA) method:**

Let's say you are managing a project to develop a new software application. The project can be broken down into the following activities:

Activity A: Requirements gathering

Activity B: Design

Activity C: Development

Activity D: Testing

The dependencies between activities are as follows:

$A \rightarrow B$

$B \rightarrow C$

$C \rightarrow D$

$D \rightarrow E$

The estimated duration of each activity is:

Activity A: 2 weeks

Activity B: 4 weeks

Activity C: 6 weeks

Activity D: 3 weeks

Activity E: 1 week

In this case, each activity is represented by an arrow, with the duration next to it.

To calculate the critical path and project duration, we need to find the longest path through the network diagram. In this case, the critical path is  $A \rightarrow B \rightarrow C \rightarrow D \rightarrow E$ , with a total duration of 16 weeks.

To estimate the project cost, we need to estimate the cost of each activity. Let's assume that the cost of each activity is:

Activity A: 10,000

Activity B: 20,000

Activity C: 30,000

Activity D: 15,000

Activity E: 5,000

The total project cost would be the sum of the costs of each activity on the critical path, which is:

Total cost =  $10,000 + 20,000 + 30,000 + 15,000 + 5,000 = 80,000$

So, based on this analysis, it can be estimated that the project will take 16 weeks to complete and cost 80,000 using AOA method.

**Example of estimating time and cost of a project using Activity-On-Node (AON) method:**

Let's say you are a project manager tasked with organizing a software development project. The project involves creating a new mobile app for a

client and the client has provided you with a detailed project scope and requirements document.

To estimate the time and cost of the project using the AON (Activity on Node) method, you would follow these steps:

Break down the project scope and requirements document into smaller tasks or activities. For example:

- Research and choose a programming language and framework
- Develop wireframes and prototypes
- Develop the user interface
- Develop the backend and front-end functionality
- Test and debug the mobile app
- Deploy the app

Let us suppose the time and cost for each scope of work is as follows:

1. Research and choose a programming language and framework (Time: 2 Weeks, Cost: 10,000)
2. Develop wireframes and prototypes  
(Time: 4 Weeks, Cost: 20,000)
3. Develop the user interface (Time: 6 Weeks, Cost: 30,000)
4. Develop the backend and front-end functionality (Time: 18 Weeks, Cost: 90,000)
5. Test and debug the mobile app (Time: 2 Weeks, Cost: 10,000)
6. Deploy the app (Time: 1 Week, Cost: 5,000)

This path takes a total of 33 weeks and costs Rs 165,000.

---

## 2.4 ESTIMATING PROJECT BUDGET

---

The process of estimating the budget of a project involves identifying all the costs that will be incurred during the project's lifecycle, and then calculating the total amount of funds required to complete the project.

A general method for estimating the budget of a project is as follows:

### **Identify all project costs:**

Make a list of all costs associated with the project, including direct and indirect costs. Direct costs are those directly related to the project, such as labor, materials, and equipment. Indirect costs are those that are not



directly related to the project but are still necessary for its completion, such as rent, utilities, and administrative expenses.

**Determine the cost drivers:**

Cost drivers are factors that influence the cost of the project. For example, the number of team members, the project duration, and the complexity of the project are all cost drivers. Identify the key cost drivers that will impact the project and estimate their costs.

**Estimate labor costs:**

Estimate the labor costs associated with the project by determining the number of hours required for each team member, their hourly rate, and the duration of the project. Multiply the number of hours by the hourly rate to calculate the total labor cost for each team member, and then add up the total labor costs for all team members.

**Estimate material costs:**

Estimate the cost of materials required for the project, such as software licenses, hardware, and other supplies. This can be done by obtaining quotes from suppliers or by using historical data.

**Estimate equipment costs:**

Estimate the cost of any equipment required for the project, such as computers or machinery. This can be done by obtaining quotes from suppliers or by using historical data.

**Estimate indirect costs:**

Estimate the cost of any indirect costs, such as rent, utilities, and administrative expenses. This can be done by using historical data or by obtaining quotes from vendors.

**Calculate the total project cost:**

Add up all the costs identified in the previous steps to calculate the total project cost.

**Add a contingency reserve:**

A contingency reserve is an amount of money set aside to cover unforeseen events or risks that may arise during the project. Add a contingency reserve to the total project cost to ensure that there is enough funding to cover unexpected costs.

**Review and refine the budget:**

Review the budget to ensure that it is accurate and comprehensive. Refine the budget as necessary based on any changes to the project scope, schedule, or other factors.

---

## 2.5 FLOAT ANALYSIS

---

Float analysis, also known as float or slack analysis, is a project management technique that helps in identifying the flexibility or slack in a project schedule. It helps to determine the amount of time that a particular activity can be delayed without delaying the entire project completion date.

In project management, float analysis is done by calculating two types of floats - total float and free float.

### **Total Float:**

Total float represents the duration an activity can be postponed without impacting the scheduled completion date of the project. It is the amount of time that an activity can slip or float without affecting the project's deadline. The total float is calculated by determining the difference between the early start date and the late start date of an activity.

### **Free Float:**

Free float refers to the duration that an activity can be postponed without delaying the start date of its subsequent activity. In other words, it is the amount of time that an activity can float or slip without affecting the start date of the following activity in the project schedule. The calculation of free float involves subtracting the early start date of an activity from the early start date of its subsequent activity, and then subtracting the duration of the predecessor activity.

Float analysis can help project managers to prioritize critical activities and identify those that can be delayed or fast-tracked to optimize the project schedule. It can also help in resource allocation and identifying potential risks and delays in the project schedule.

### **Steps involved in float analysis:**

#### **Identify the project network:**

The first step in float analysis is to identify the project network. This involves creating a visual representation of the project tasks and their interdependencies using a network diagram, such as a Gantt chart or a PERT chart.

Example: Let's say you are managing a construction project to build a new office building. The project network would include tasks such as design, excavation, foundation, framing, electrical, plumbing, HVAC, and finishing.

#### **Calculate the duration and dependencies:**

The second step is to calculate the duration of each task and their dependencies. This involves determining the time required to complete each task and the order in which they need to be completed.

Example: For the construction project, the duration of each task could be estimated as follows: design (4 weeks), excavation (2 weeks), foundation (4 weeks), framing (8 weeks), electrical (6 weeks), plumbing (4 weeks), HVAC (6 weeks), and finishing (6 weeks). The dependencies would be such that excavation cannot start until design is complete, foundation cannot start until excavation is complete, and so on.

### **Calculate the early start and early finish:**

The third step is to calculate the early start and early finish dates for each task. This involves determining the earliest date each task can start and the earliest date it can be completed based on its dependencies and duration.

Example: Using the construction project, the early start and early finish dates for each task could be calculated as follows:

Design: early start = 1, early finish = 4

Excavation: early start = 5, early finish = 6

Foundation: early start = 7, early finish = 10

Framing: early start = 11, early finish = 18

Electrical: early start = 19, early finish = 24

Plumbing: early start = 19, early finish = 22

HVAC: early start = 25, early finish = 30

Finishing: early start = 19, early finish = 24

### **Calculate the late start and late finish:**

The fourth step is to calculate the late start and late finish dates for each task. This involves determining the latest date each task can start and the latest date it can be completed without delaying the project completion date.

#### **Example:**

Using the construction project, the late start and late finish dates for each task could be calculated as follows:

Design: late start = 1, late finish = 4

Excavation: late start = 5, late finish = 6

Foundation: late start = 7, late finish = 10

Framing: late start = 11, late finish = 18

Electrical: late start = 19, late finish = 24

Plumbing: late start = 23, late finish = 26

HVAC: late start = 25, late finish = 30

Finishing: late start = 25, late finish = 30

### **Calculate the float:**

The final step is to calculate the float for each task. This involves determining the amount of time each task can be delayed without delaying the project completion date (total float) or the start date of its successor task (free float).

### **Example:**

Using the construction project, the float for each task could be calculated as follows:

Design: total float = 0, free float = 0

Excavation: total float = 0, free float = 0

Foundation: total float = 0, free float = 0

Framing: total float = 2, free float = 2

To calculate float time (also known as slack time or slack), there are two types of floats that can be calculated: total float and free float. The formulas for calculating each type of float are as follows:

**Total Float:** Total float is the amount of time that an activity can be delayed without delaying the entire project completion date. It can be calculated using the following formula:

$$\text{Total Float} = \text{Late Finish Date} - \text{Early Finish Date} - \text{Duration}$$

**Free Float:** Free float is the amount of time that an activity can be delayed without delaying the start date of its successor activity. It can be calculated using the following formula:

$$\text{Free Float} = \text{Early Finish Date of}$$

$$\text{Successor Activity} - \text{Early Finish Date of Current Activity} - \text{Duration of Current Activity}$$

In order to compute the float time for a project, it is necessary to compute the float time for each activity within the project network. This would necessitate determining the early start, early finish, late start, late finish, and duration for each activity, and then applying the aforementioned formulas to determine both the total float and free float.

---

## **2.6 CRASHING**

---

Crashing is a concept in project management that involves shortening the project schedule by compressing the project activities. The goal of crashing is to reduce the project duration while still meeting the project requirements.

The concept of crashing is based on the understanding that the longer a project takes to complete, the more it will cost. By shortening the project duration, a project manager can reduce costs, meet project deadlines, and stay competitive.

Crashing is important in project management because it allows project managers to accelerate the completion of a project when there is a need to meet tight deadlines or when the project is behind schedule. By adding more resources to critical path tasks, project managers can reduce the overall project duration and ensure that the project is completed on time.

There are several benefits to crashing a project. For example, it can help to increase customer satisfaction by delivering the project on or ahead of schedule. It can also help to reduce the overall cost of the project by shortening the duration and minimizing the need for additional resources.

Crashing can also help to improve team morale and motivation by demonstrating a commitment to completing the project on time and under budget. Additionally, it can help to identify critical path tasks and areas where additional resources can be added to maximize project efficiency.

### **Techniques for crashing:**

There are two main techniques for crashing a project:

#### **Fast Tracking:**

This technique involves overlapping activities that would normally be performed sequentially. For example, instead of waiting for the design phase to be completed before starting development, both activities can be done simultaneously. Fast tracking can help to reduce project duration but can also increase risk and rework if not managed carefully.

#### **Resource Leveling:**

This technique involves adding additional resources to a project to complete it more quickly. For example, adding more programmers to a development team to speed up the coding process. Resource leveling can help to reduce project duration but can also increase costs.

When deciding which technique to use for crashing a project, project managers must consider the tradeoffs between time, cost, and risk.

Crashing a project can have a number of benefits, including:

- Meeting tight project deadlines
- Reducing project costs
- Improving project quality
- Gaining a competitive advantage

**Tips for crashing a project:**

Some of the tips for effectively crashing a project in project management are as follows:

**Identify the critical path:**

Before you can begin crashing a project, it's important to identify the critical path tasks that are driving the overall project duration. By focusing on these tasks, you can maximize the impact of your efforts to reduce the project timeline.

**Evaluate your options:**

There are several ways to crash a project, including adding more resources, working longer hours, or compressing the schedule. Evaluate each option carefully and choose the one that will have the greatest impact on the critical path tasks while minimizing cost.

**Develop a plan:**

Once you've identified the critical path tasks and evaluated your options, develop a plan for how you will implement the changes. This may include hiring additional resources, adjusting the project schedule, or re-sequencing tasks to optimize project efficiency.

**Communicate with stakeholders:**

Keep all stakeholders informed of the changes you're making to the project timeline and the potential impacts on cost and quality. This makes sure that everyone is on the same page.

**Monitor progress:**

Continuously monitor progress to ensure that the changes you've made are having the desired impact on the critical path tasks. If necessary, make adjustments to your plan to maximize efficiency and minimize cost.

**Evaluate the outcome:**

Once the project is completed, evaluate the outcome to determine whether the changes you made were effective in reducing the overall project duration. Use this information to inform future projects and refine your project management processes.

---

**2.7 SUMMARY**

---

- Network diagrams provide a way to visually depict the interrelationships and dependencies between various activities that constitute a project.
- An activity refers to a self-contained unit of work that requires a specific amount of time and resources to complete.

- An event marks the beginning or end of an activity and occurs at a specific point in time.
- AOA stands for "Activity on Arrow," which is a method of representing project tasks as arrows (or lines) on a network diagram. Each arrow represents an activity or task, and the length of the arrow represents the duration of the task.
- AON stands for "Activity on Node," which is another method of representing project tasks as nodes (or boxes) on a network diagram. Each node represents an activity or task, and the arrows connecting the nodes represent the dependencies between tasks.
- The process of estimating the budget of a project involves identifying all the costs that will be incurred during the project's lifecycle, and then calculating the total amount of funds required to complete the project.
- Float analysis, also known as float or slack analysis, is a project management technique that helps in identifying the flexibility or slack in a project schedule. It helps to determine the amount of time that a particular activity can be delayed without delaying the entire project completion date.
- Crashing is a concept in project management that involves shortening the project schedule by compressing the project activities. The goal of crashing is to reduce the project duration while still meeting the project requirements.

---

## 2.8 QUESTIONS

---

### OBJECTIVE QUESTIONS

#### Fill in the Blanks

1. \_\_\_\_\_ crashing technique involves overlapping activities that would normally be performed sequentially.
2. In the AON diagram, circles represent \_\_\_\_\_, and arrows represent \_\_\_\_\_.
3. \_\_\_\_\_ is a project management technique that helps in identifying the flexibility or slack in a project schedule.
4. \_\_\_\_\_ diagrams provide a way to visually depict the interrelationships and dependencies between various activities that constitute a project.
5. \_\_\_\_\_ refers to a self-contained unit of work that requires a specific amount of time and resources to complete.

## **2. True or False**

1. The first step in float analysis is to identify the project network.
2. Total float represents the duration an activity can be postponed without impacting the scheduled completion date of the project.
3. Activities are not self-contained work elements.
4. Monitor the project regularly to ensure that it stays on track.
5. Events are depicted as arrows in a network diagram.

## **SUBJECTIVE QUESTIONS**

1. What are activities and events?
2. List the rules for constructing an AOA network.
3. List the steps to estimate budget.
4. What are the steps involved in float analysis?
5. List the tips for crashing a project.

## **ANSWER FOR OBJECTIVE QUESTIONS**

### **1. Fill in the Blanks**

1. Fast-tracking
2. Activities, dependencies
3. Floating
4. Network
5. Activity

### **2. True or False**

1. True
2. True
3. False
4. True



---

## 2.9 REFERENCES

---

- [Projectmanagement.com](http://Projectmanagement.com)
- Project Planning estimation and assessment by Prasanna Chandra
- [Indeed.com](http://Indeed.com)
- [Projectengineer.com](http://Projectengineer.com)

\*\*\*\*\*

munotes.in

## PROJECT SCHEDULING & RISK MANAGEMENT

### Unit Structure

- 3.0 Objectives
- 3.1 Introduction and Importance of Project Scheduling
- 3.2 Steps in Project Scheduling
- 3.3 Sources of Risks in Project Management
- 3.4 Gantt Chart
- 3.5 Splitting and Multi-Tasking
- 3.6 Risk in Time Estimates
- 3.7 Preparing a Resource Chart
- 3.8 PERT Analysis
- 3.9 Summary
- 3.10 Questions
- 3.11 References

---

### 3.0 OBJECTIVES

---

- Explain the steps involved in project scheduling.
- Identify the sources of risks in project management.
- Explain Gantt Chart.
- Identify the risks associated in time estimates.
- Explain the process to prepare a resource chart.
- Explain PERT analysis.

---

### 3.1 INTRODUCTION AND IMPORTANCE OF PROJECT SCHEDULING

---

Scheduling is a critical component of project management. It helps to ensure that all tasks are completed on time and within budget, and that the project is delivered to the required quality standard. By identifying all tasks, sequencing them, allocating resources, estimating durations, developing a schedule, and monitoring and controlling progress, project managers can ensure that the project is completed successfully.

### **Time management:**

Scheduling helps project managers to manage time effectively by providing a timeline for completing all tasks and activities. This enables the project team to work efficiently, prioritize tasks, and meet deadlines.

### **Resource management:**

Scheduling helps project managers to allocate resources effectively by providing a clear understanding of the resources required for each task and activity. This enables project managers to plan resource allocation in advance and avoid resource conflicts.

### **Coordination:**

Scheduling helps project managers to coordinate the activities of the project team, ensuring that tasks are completed in the correct order and that dependencies between tasks are identified and managed. This helps to avoid delays and ensure that the project progresses smoothly.

### **Risk management:**

Scheduling helps project managers to identify potential risks and plan for contingencies. By identifying critical tasks and their dependencies, project managers can plan for potential delays and avoid risks that could impact the project's success.

### **Communication:**

Scheduling provides a common understanding of the project timeline for all stakeholders. This ensures that everyone involved in the project understands the tasks, timelines, and dependencies and can communicate effectively with each other.

### **Performance tracking:**

Scheduling provides a baseline against which project progress can be measured. By tracking progress against the schedule, project managers can identify any deviations and take corrective action to keep the project on track.

---

## **3.2 STEPS IN PROJECT SCHEDULING**

---

### **Task identification:**

The first step in scheduling is to identify all the tasks required to complete the project. This involves breaking down the project into smaller, manageable tasks.

### **Task sequencing:**

Once the tasks have been identified, the next step is to determine the order in which they need to be completed. This involves identifying dependencies between tasks, such as tasks that need to be completed before others can start.

### **Resource allocation:**

After task sequencing, the next step is to allocate resources to each task. This includes determining the personnel, equipment, and materials required for each task.

### **Duration estimation:**

After resources have been allocated, the next step is to estimate the duration of each task.

### **Schedule development:**

After duration estimation, the next step is to develop a project schedule. This involves creating a timeline for all tasks and activities, taking into account task dependencies, resource allocation, and duration estimation.

### **Schedule monitoring and control:**

Finally, the project schedule must be monitored and controlled throughout the project to ensure that it remains on track. This involves tracking progress against the schedule, identifying and addressing deviations from the schedule, and making adjustments as necessary.

Let us understand this with the help of an example of creating a product for a client. In such a case, the breakdown of the scheduling process will be as follows:

#### **Define the project scope and goals:**

The first step in scheduling is to define the scope of the project and its goals. For product creation, the scope might include understanding the client's requirements, creating product design, manufacturing the product, quality control, and shipping.

#### **Break down the project into tasks:**

Once the scope is defined, break down the project into smaller tasks that need to be completed to achieve the project's goals. For the product creation, the tasks might include conducting client interviews, analyzing the client's requirements, creating a product design, preparing a prototype, testing the prototype, and finalizing the product design.

**Determine task dependencies:**

Identify the tasks that are dependent on each other, meaning one task cannot start until another is completed. For example, you cannot create a product design until you have analyzed the client's requirements.

**Estimate task duration and assign resources:**

For each task, estimate the time required to complete it and assign the necessary resources, such as personnel or equipment. For the product creation, you might estimate that analyzing the client's requirements will take two weeks and require a team of three people.

**Create a project timeline:**

Once you have estimated the task durations and assigned resources, create a project timeline that outlines the start and end dates for each task. Project management software tools can be used to create the timeline.

**Monitor and adjust the project schedule:**

As the project progresses, monitor the actual time spent on each task and compare it to the estimated time. If there are any delays or issues, adjust the project schedule accordingly to ensure the project is completed on time.

---

### **3.3 SOURCES OF RISK IN PROJECT MANAGEMENT**

---

There are risks in business decisions because businesses operate in a complex and dynamic environment that is constantly changing. Successful businesses are those that are able to identify and manage these risks effectively. This requires a combination of sound decision-making processes, effective risk management strategies, and ongoing monitoring and assessment of the business environment.

Project management involves a range of risks that can impact the success of a project. Some of these risks are as follows:

**Uncertainty:**

Business decisions are often made based on incomplete or uncertain information. This can lead to risks associated with incorrect or inaccurate decisions.

**Competition:**

Businesses operate in a competitive environment, and decisions made by one business can impact the success of another. This can lead to risks associated with market changes, new competitors, and shifting consumer preferences.

**Economic factors:**

Economic conditions can change rapidly, leading to risks associated with changes in interest rates, inflation, and foreign exchange rates.

**Resource constraints:**

This occurs when there are not enough resources (such as personnel, time, or budget) to complete the project. It can lead to delays, a failure to deliver the project on time, or to deliver it at a lower quality than expected.

**Technological changes:**

Technological changes can disrupt industries and change the way businesses operate. This can lead to risks associated with changes in technology and the need to adapt to new business models.

**Technical problems:**

This occurs when there are problems with the technical aspects of the project, such as software bugs or hardware failures. It can lead to delays, budget overruns, or a failure to deliver the project at the required quality.

**Regulatory changes:**

Government regulations can change rapidly, leading to risks associated with compliance issues and changes in the legal environment.

**Internal factors:**

Businesses also face risks associated with their own internal operations, such as employee turnover, supply chain disruptions, and financial issues.

**Communication breakdowns:**

This occurs when there is a breakdown in communication between project team members, stakeholders, or customers. It can lead to misunderstandings, delays, or a failure to deliver the project at the required quality.

---

### 3.4 GANTT CHART

---

A Gantt chart is a popular project management tool used to visually represent a project schedule. Gantt charts not only show the timeline and status of a project but also who's responsible for which task in a particular project. The chart helps to show the progress of the project, identify any delays, and track the critical path.

A Gantt chart can capture the following details about a project:

- The broken down tasks
- Beginning and end of each task
- Duration for each task

- People assigned to each task
- When important meetings, approvals, or deadlines need to happen
- The progress happening on the project
- The complete project schedule from start to finish

**Sections of a Gantt Chart:**

The Gantt chart is divided into the following sections:

**Task List:**

The task list is on the left-hand side of the chart and lists all the tasks involved in the project. Each task is identified by a unique name or number.

**Timeline:**

The timeline runs horizontally across the chart and shows the project timeline, broken down into days, weeks, or months, depending on the project duration.

**Task Bars:**

The task bars represent each task on the chart. They are color-coded to show the status of the task - complete, in progress, or not started. The length of the task bar represents the duration of the task, and the arrows connecting the task bars show the dependencies between tasks.

**Dateline:**

Dateline is a vertical line that highlights the current date on the Gantt chart.

**Bars:**

Bars are the Horizontal markers on the right side of the Gantt chart that represent the progress of task, duration, and start and end dates.

**Milestones:**

It highlights the major events, dates, decisions, and deliverables.

**Dependencies:**

These connect tasks that need to happen in a certain order.

**Progress:**

Shows how far along work is and may be indicated by percent complete and/or bar shading.

## Resource assigned:

This gives information about the number of persons involved to complete a certain task.

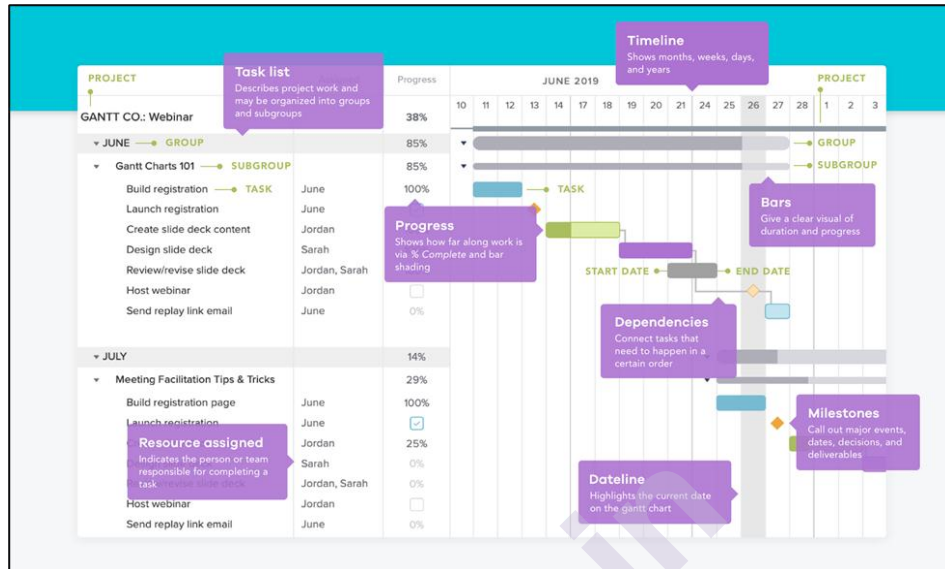


Fig 3.1

## Factors to consider while making Gantt Charts:

- Major Deliverables
- Project duration and deadline
- Milestones to reach
- Dependencies that could impact the timeline
- The team and allotment of tasks

## Steps to build a Gantt chart:

### List tasks:

Make a list of all the tasks involved in your project and assign a unique identifier to each task.

### Determine the duration of each task:

Estimate the time it will take to complete each task and note it down.

### Define task dependencies:

Identify which tasks are dependent on others and which can be done in parallel.



**Determine start and end dates:**

Decide on the project start date and calculate the expected end date based on the duration of each task and task dependencies.

**Draw a horizontal time axis:**

Create a horizontal axis for the timeline of your project. The time scale can be in days, weeks, or months, depending on the duration of your project.

**Draw task bars:**

Draw a rectangle for each task on the timeline. The length of the rectangle should represent the duration of the task, and the position of the rectangle should correspond to the start and end dates of the task.

**Add task dependencies:**

Use arrows to connect dependent tasks. The arrows should point from the end date of the predecessor task to the start date of the successor task.

**Label and format the chart:**

Add labels to the chart to identify the tasks, duration, and dependencies. Format the chart to make it easier to read, such as by adding colors, shading, or borders to the task bars.

**Update the chart:**

As the project progresses, update the Gantt chart with the actual start and end dates of each task, and adjust the timeline and dependencies accordingly.

**Share and communicate the chart:**

Share the Gantt chart with team members, stakeholders, and clients to keep everyone informed about the project status and timelines.

One can either use traditional desktop apps such as excel and google sheets to create a gantt chart, or use collaborative project management software for the same.

**Steps to create a Gantt Chart in Excel:****Step 1:**

Begin by adding tasks and their corresponding dates to an Excel worksheet that will serve as the basis for your Gantt Chart. Create columns for Task Name, Start Date, End Date, and Duration, and ensure that the columns are formatted correctly: Task Name should be in Text format, Start Date and End Date in Date format, and Duration in Number format. If you want to group your tasks into phases with subtasks, add a row before the first task in each phase and enter the Start Date and End Date for the group or phase.

	A	B	C	D	E
1	Task name	Start Date	End Date	Duration	
2	Conduct market research	9/1/22	9/4/22		
3	Interview stakeholders	9/4/22	9/8/22		
4	Prepare presentation	9/8/22	9/14/22		
5	Kickoff meeting	9/14/22	9/15/22		
6	Write content	9/15/22	9/23/22		
7	Review content	9/23/22	9/26/22		
8	Revise content	9/26/22	9/29/22		
9	Content approved	9/29/22	9/30/22		
10	Design pages	9/30/22	10/7/22		
11	Review page designs	10/7/22	10/11/22		
12	Revise design	10/11/22	10/14/22		
13	Design approved	10/14/22	10/15/22		
14	Build site pages	10/15/22	10/23/22		
15	QA site	10/23/22	10/27/22		
16	Deploy site	10/27/22	10/30/22		
17	Site live	10/30/22	10/31/22		
18					

Fig 3.2

**Step 2:**

Use a formula in Excel to calculate the duration of each task by subtracting the Start Date from the End Date. This will enable Excel to automatically calculate the duration for each task in your Gantt Chart. For example, you can use the formula `=C2-B2` for the first task. You can then copy this formula to the remaining cells in the Duration column by placing your mouse on the right corner of D2 until you see a black + sign, and double-click or drag your mouse down.

	A	B	C	D	E
1	Task name	Start Date	End Date	Duration	
2	<b>PHASE 1: DISCOVERY</b>	9/1/22	9/15/22		
3	Conduct market research	9/1/22	9/4/22		
4	Interview stakeholders	9/4/22	9/8/22		
5	Prepare presentation	9/8/22	9/14/22		
6	Kickoff meeting	9/14/22	9/15/22		
7	<b>PHASE 2: CONTENT</b>	9/15/22	9/30/22		
8	Write content	9/15/22	9/23/22		
9	Review content	9/23/22	9/26/22		
10	Revise content	9/26/22	9/29/22		
11	Content approved	9/29/22	9/30/22		
12	<b>PHASE 3: DESIGN</b>	9/30/22	10/15/22		
13	Design pages	9/30/22	10/7/22		
14	Review page designs	10/7/22	10/11/22		
15	Revise design	10/11/22	10/14/22		
16	Design approved	10/14/22	10/15/22		
17	<b>PHASE 4: DEVELOPMENT</b>	10/15/22	10/31/22		
18	Build site pages	10/15/22	10/23/22		
19	QA site	10/23/22	10/27/22		
20	Deploy site	10/27/22	10/30/22		
21	Site live	10/30/22	10/31/22		
22					

Fig 3.3

	A	B	C	D	E
1	Task name	Start Date	End Date	Duration	
2	<b>PHASE 1: DISCOVERY</b>	9/1/22	9/15/22	=C2-B2	
3	Conduct market research	9/1/22	9/4/22		
4	Interview stakeholders	9/4/22	9/8/22		
5	Prepare presentation	9/8/22	9/14/22		
6	Kickoff meeting	9/14/22	9/15/22		
7	<b>PHASE 2: CONTENT</b>	9/15/22	9/30/22		
8	Write content	9/15/22	9/23/22		
9	Review content	9/23/22	9/26/22		
10	Revise content	9/26/22	9/29/22		
11	Content approved	9/29/22	9/30/22		
12	<b>PHASE 3: DESIGN</b>	9/30/22	10/15/22		
13	Design pages	9/30/22	10/7/22		
14	Review page designs	10/7/22	10/11/22		
15	Revise design	10/11/22	10/14/22		
16	Design approved	10/14/22	10/15/22		
17	<b>PHASE 4: DEVELOPMENT</b>	10/15/22	10/31/22		
18	Build site pages	10/15/22	10/23/22		
19	QA site	10/23/22	10/27/22		
20	Deploy site	10/27/22	10/30/22		
21	Site live	10/30/22	10/31/22		
22					

Fig 3.4

	A	B	C	D	E
1	Task name	Start Date	End Date	Duration	
2	<b>PHASE 1: DISCOVERY</b>	9/1/22	9/15/22	14	
3	Conduct market research	9/1/22	9/4/22	3	
4	Interview stakeholders	9/4/22	9/8/22	4	
5	Prepare presentation	9/8/22	9/14/22	6	
6	Kickoff meeting	9/14/22	9/15/22	1	
7	<b>PHASE 2: CONTENT</b>	9/15/22	9/30/22	15	
8	Write content	9/15/22	9/23/22	8	
9	Review content	9/23/22	9/26/22	3	
10	Revise content	9/26/22	9/29/22	3	
11	Content approved	9/29/22	9/30/22	1	
12	<b>PHASE 3: DESIGN</b>	9/30/22	10/15/22	15	
13	Design pages	9/30/22	10/7/22	7	
14	Review page designs	10/7/22	10/11/22	4	
15	Revise design	10/11/22	10/14/22	3	
16	Design approved	10/14/22	10/15/22	1	
17	<b>PHASE 4: DEVELOPMENT</b>	10/15/22	10/31/22	16	
18	Build site pages	10/15/22	10/23/22	8	
19	QA site	10/23/22	10/27/22	4	
20	Deploy site	10/27/22	10/30/22	3	
21	Site live	10/30/22	10/31/22	1	
22					

Fig 3.5

**Step 3:**

Insert a Stacked Bar Chart from the Insert menu in Excel by selecting the bar chart icon from the Insert tab, and then choosing Stacked Bar from the 2-D Bar section. This chart type is closest in appearance to a Gantt Chart.

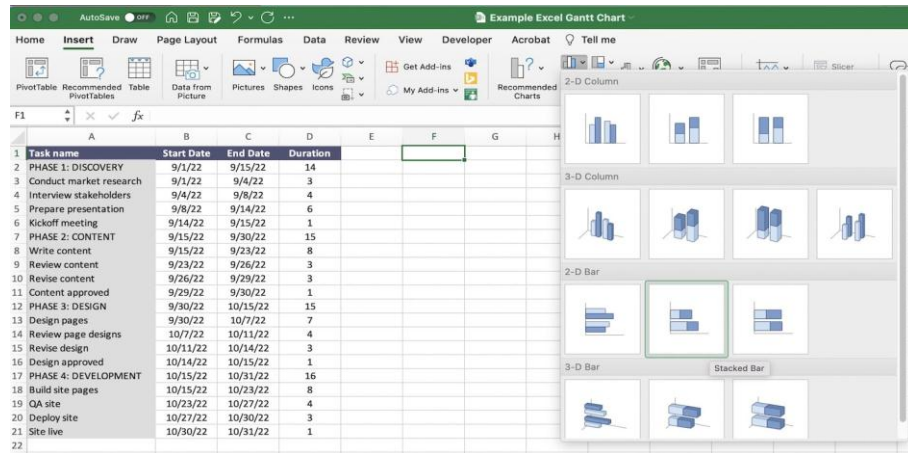


Fig 3.6

**Step 4:**

Set up your Gantt Chart data by selecting the blank chart that appears in your Excel worksheet after inserting the Stacked Bar Chart. Right-click the chart and choose Select Data, then click the plus sign (+) under the Legend entries section to add the first data set, which you should name "Start Date." Next, click on the Y values field and select the data in the Start Date column.

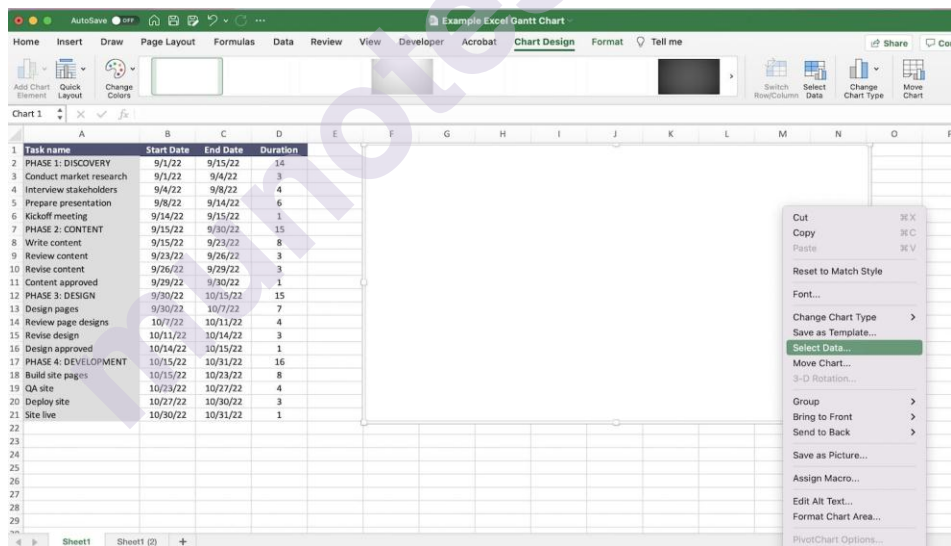


Fig 3.7

**Select Data Source**

---

**Range Details**

Chart data range:

---

Legend entries (Series): ↑ ↓

Start Date	Name: <input type="text" value="Start Date"/>
	Y values: <input type="text" value="=Sheet1!\$B\$2:\$B\$21"/>

+ - Switch Row/Column

Horizontal (Category) axis labels:

---

**Hidden and Empty Cells**

Show empty cells as: Gaps ↕

☐ Show data in hidden rows and columns

Cancel OK

**Fig 3.8**

Repeat this process to add a second entry called “Duration,” ensuring that you select the data in the Duration column for the Y values. Finally, click the Horizontal Axis Labels field and select the entire Task Name column.

**Select Data Source**

**Range Details**

Chart data range:

**Legend entries (Series):**

Start Date  
Duration

Name:

Y values:

Horizontal (Category) axis labels:

**Hidden and Empty Cells**

Show empty cells as:

☒ Show data in hidden rows and columns

**Fig 3.9****Step 5:**

Add the project title to your chart by double-clicking the Chart Title textbox to select the full title, and then entering the name of your project to replace the default text.



Fig 3.10

**Step 6:**

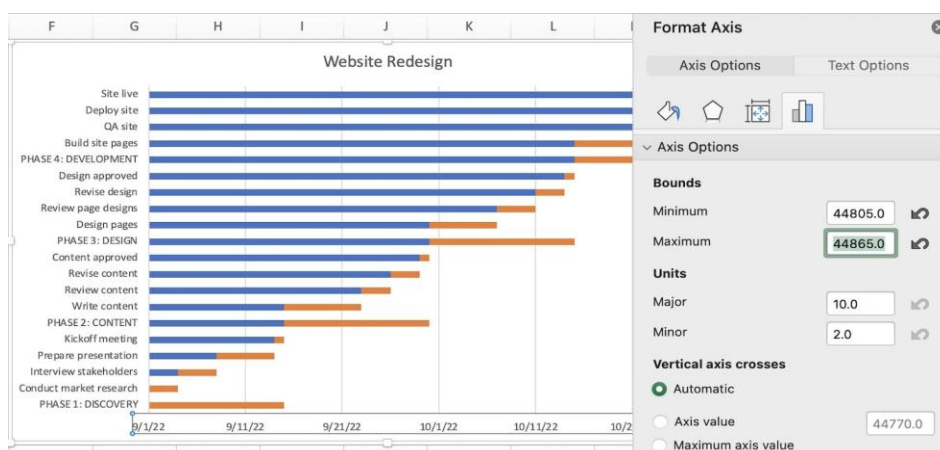
Change the chart date range to your project start and end dates by copying the Start Date for the first task in your project to a blank cell below your task list and formatting that cell as a number. Do the same for the End Date of the last task in your project.

	A	B	C	D	E
1	Task name	Start Date	End Date	Duration	
2	PHASE 1: DISCOVERY	9/1/22	9/15/22	14	
3	Conduct market research	9/1/22	9/4/22	3	
4	Interview stakeholders	9/4/22	9/8/22	4	
5	Prepare presentation	9/8/22	9/14/22	6	
6	Kickoff meeting	9/14/22	9/15/22	1	
7	PHASE 2: CONTENT	9/15/22	9/30/22	15	
8	Write content	9/15/22	9/23/22	8	
9	Review content	9/23/22	9/26/22	3	
10	Revise content	9/26/22	9/29/22	3	
11	Content approved	9/29/22	9/30/22	1	
12	PHASE 3: DESIGN	9/30/22	10/15/22	15	
13	Design pages	9/30/22	10/7/22	7	
14	Review page designs	10/7/22	10/11/22	4	
15	Revise design	10/11/22	10/14/22	3	
16	Design approved	10/14/22	10/15/22	1	
17	PHASE 4: DEVELOPMENT	10/15/22	10/31/22	16	
18	Build site pages	10/15/22	10/23/22	8	
19	QA site	10/23/22	10/27/22	4	
20	Deploy site	10/27/22	10/30/22	3	
21	Site live	10/30/22	10/31/22	1	
22					
23		44805.00	44865.00		

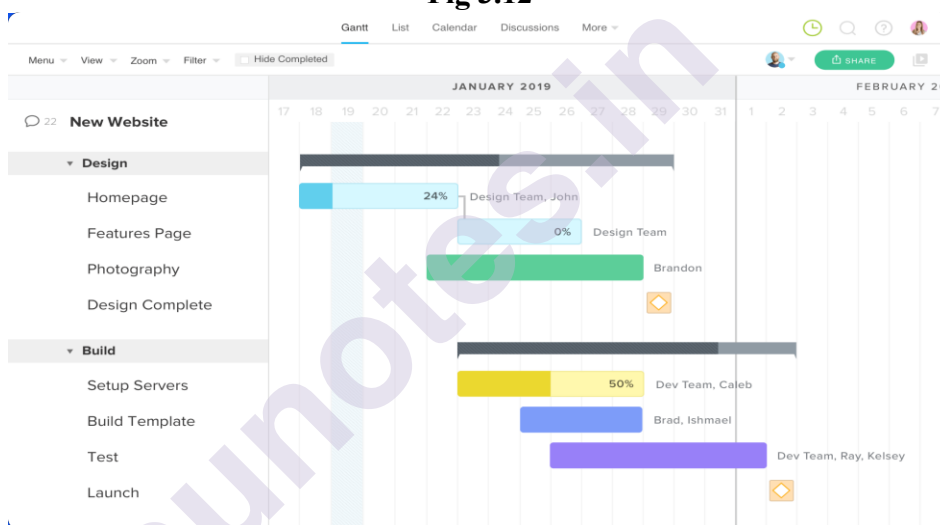
Fig 3.11



Then, select the horizontal axis of your Gantt Chart, right-click and choose **Format Axis**. Under **Bounds**, input the numbers for the first and last “dates” in the chart, respectively.



**Fig 3.12**



**Fig 3.13**

### Step 7:

Format the horizontal axis as dates by clicking the **Number** section of the **Format Axis** window to expand it. Change the category from **Number** to **Date** to display readable dates on the horizontal axis.



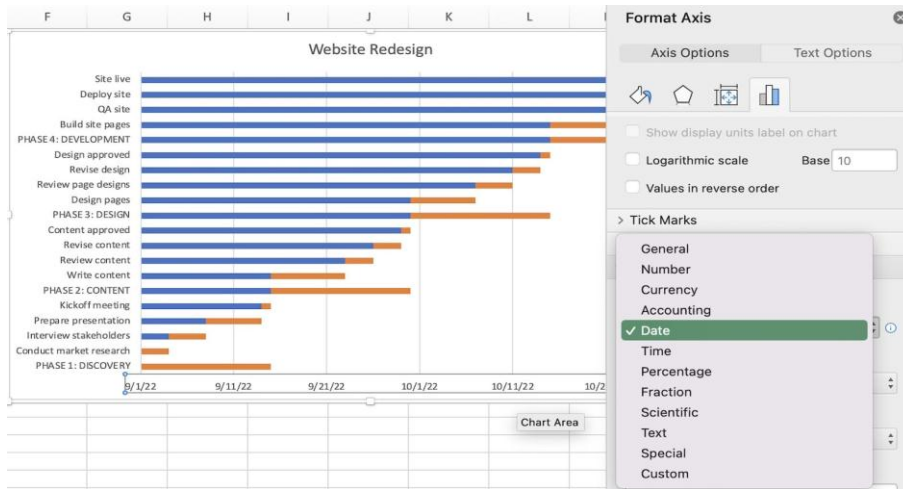


Fig 3.14

**Step 8:**

Set your Excel Gantt Chart at weekly intervals by specifying the timeline intervals for your chart in the Axis Options section. Enter 7.0 into the Major field to set the project timeline in your Gantt Chart at weekly intervals.

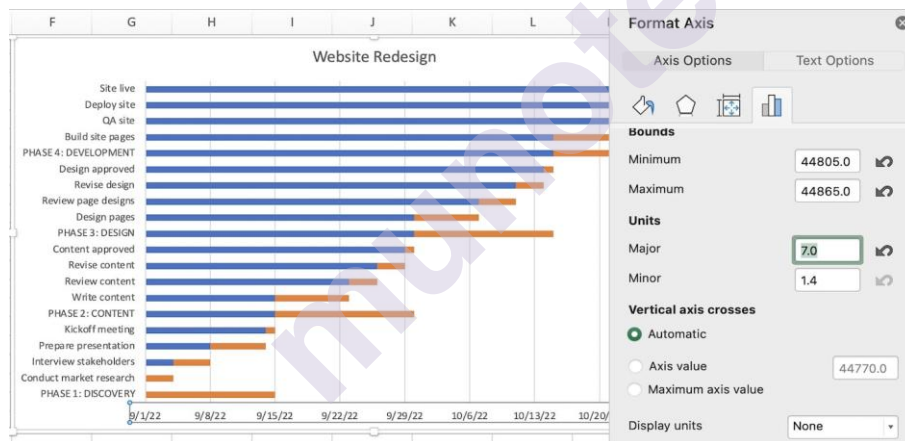


Fig 3.15

**Step 9:**

Reorder tasks and move the date axis to the top of your Gantt Chart by selecting the vertical axis, right-clicking, and choosing Format Axis.

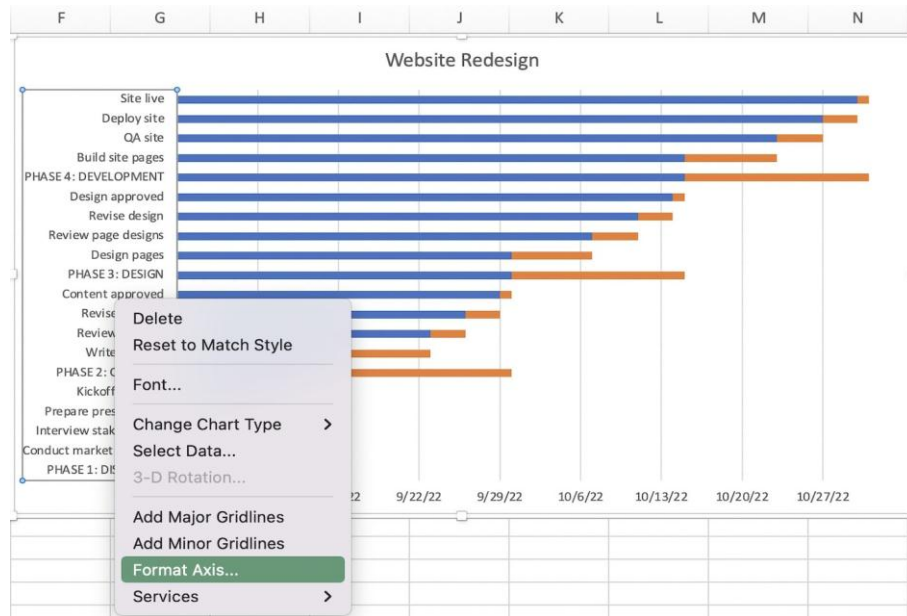


Fig 3.16

Tick the Categories in reverse order checkbox to move the date axis to the top of the chart.

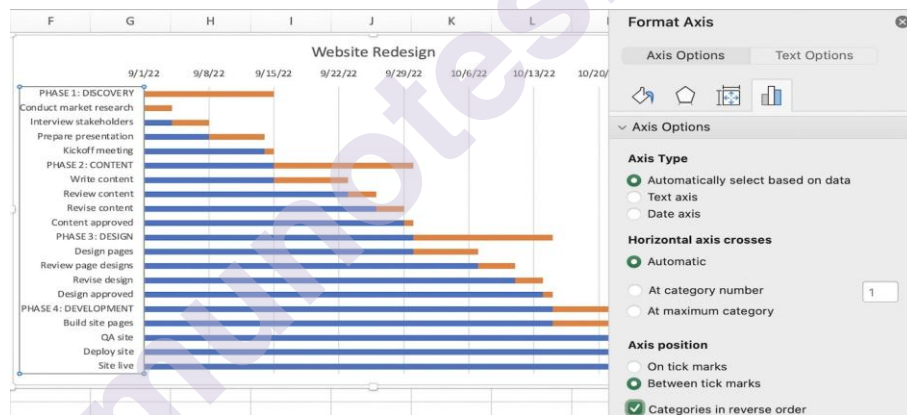


Fig 3.17

### Step 10:

Format your stacked bar chart to look like a Gantt Chart by selecting the first portion of a taskbar with 2 colors to highlight all the bars in your first data series. Then click the Paint Bucket tab and expand the Fill section, and select No fill to remove the blue bars that precede your task start dates.



Fig 3.18

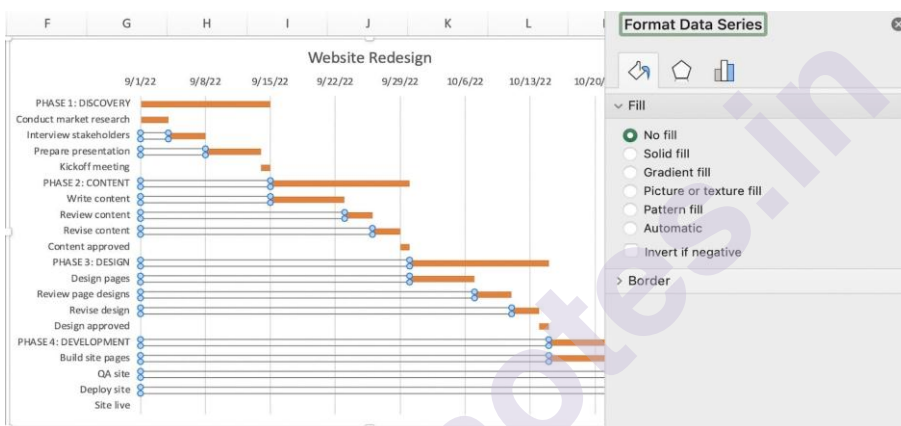


Fig 3.19

**Step 11:**

Customize the colors of your taskbars by clicking on a single bar twice, and then choosing a color

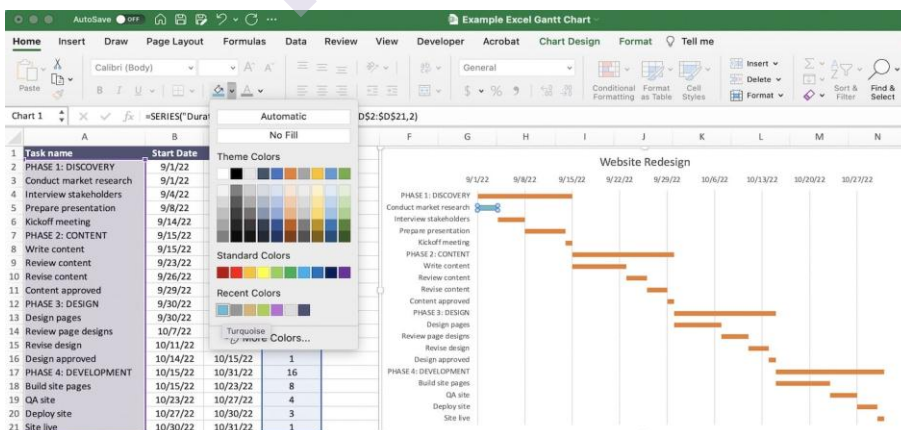


Fig 3.20

---

## 3.5 SPLITTING AND MULTI-TASKING

---

Splitting and multi-tasking are two concepts related to project scheduling and project management that can be used to manage the workload and resources of a project. Here is an explanation of each concept:

### **Splitting:**

Splitting is the process of dividing a single task into smaller, more manageable subtasks that can be worked on separately. This technique is often used when a task is too complex or time-consuming to complete all at once. By breaking the task into smaller pieces, team members can focus on one part at a time, which can make it easier to manage the workload and stay on schedule.

For example, suppose a project task involves developing a software program. The project manager might break this task into smaller subtasks, such as designing the user interface, developing the code, and testing the program. Each subtask can then be assigned to a different team member, making it easier to manage the workload and track progress.

### **Multi-tasking:**

Multi-tasking is the process of working on multiple tasks simultaneously. This technique is often used when there are several small, low-priority tasks that can be completed quickly, allowing team members to free up time for more important tasks.

For example, suppose a team member is waiting for feedback on a project task from a client. While waiting for the feedback, they might work on other smaller tasks, such as responding to emails or preparing a presentation for another project.

While splitting and multi-tasking can be effective techniques for managing the workload and resources of a project, they can also lead to increased stress and decreased productivity if not managed properly.

---

## 3.6 RISKS IN TIME ESTIMATES

---

Estimating time in project management is a critical aspect of project planning and execution. It involves determining how long it will take to complete a project or a particular task, and the resources required to achieve it. However, there are several risks associated with estimating time in project management, including:

### **Overestimating or underestimating time:**

Estimating time inaccurately can lead to significant delays or missed deadlines. If the time is overestimated, it can result in unnecessary delays, increased costs, and frustration among team members. Conversely, underestimating the time required can lead to rushed work, subpar quality, and missed deadlines.

**Changing requirements:**

Projects are dynamic, and requirements can change throughout the project lifecycle. If the requirements change significantly, the estimated time for completion may no longer be accurate. This can lead to delays, increased costs, and may require re-planning.

**Uncertainty and unpredictability:**

There are always uncertainties in project management, and predicting the future can be challenging. External factors, such as weather conditions or market changes, can impact the project timeline, making it difficult to estimate the time accurately.

**Availability of resources:**

The availability of resources, such as equipment, staff, and funding, can impact the project timeline. If resources are not available as planned, it can cause delays or require a change in project scope.

**Human error:**

Estimating time involves making assumptions and judgment calls, which are prone to human error. Bias or inaccurate assumptions can lead to inaccurate time estimates.

---

**3.7 PREPARING A RESOURCE CHART**

---

A resource chart, also known as a resource allocation chart or a resource histogram, is a visual representation of the resources required for each task in a project. It is used in project scheduling to help project managers allocate resources efficiently and identify any potential resource constraints. The steps to create a resource chart are as follows:

**Identify the tasks:**

First, you need to identify all the tasks required to complete the project. You can use a work breakdown structure (WBS) to break the project down into smaller, manageable tasks.

**Estimate the resource requirements:**

For each task, estimate the resources required, such as staff, equipment, and materials. This can be done by consulting with team members, reviewing project plans, and analyzing historical data from previous projects.

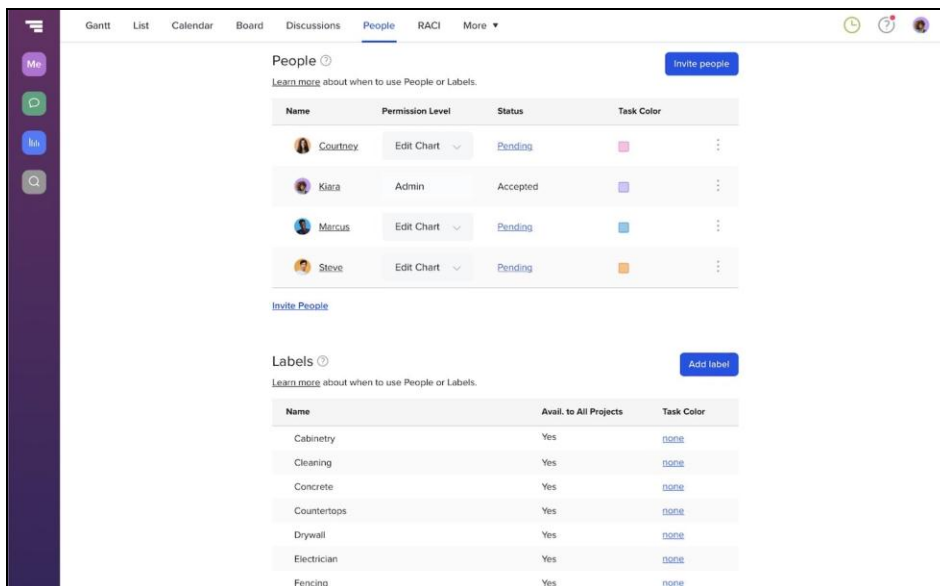


Fig 3.21

### Create a spreadsheet or chart:

Create a spreadsheet or chart to display the resource requirements for each task. You can use software such as Microsoft Excel or Google Sheets, or project management softwares to do this

### .Assign resources:

Assign the necessary resources to each task in the spreadsheet or chart. Be sure to include the name of the resource, the number of hours or days required, and the start and end dates.

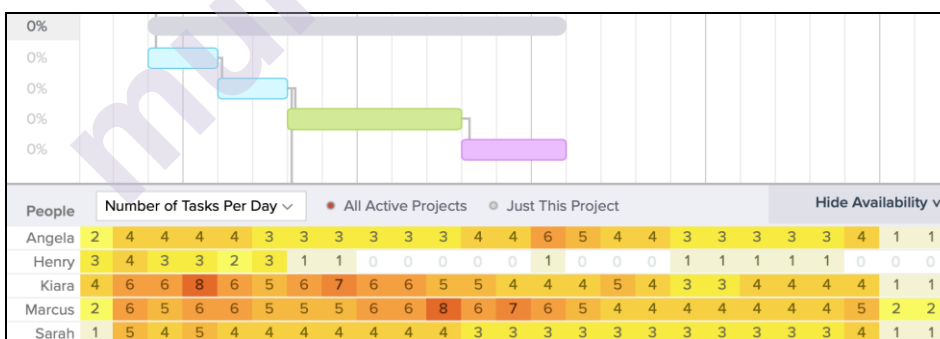


Fig 3.22

### Analyze the resource allocation:

Analyze the resource allocation to identify any potential resource constraints or over allocation of resources. This will help you make adjustments to the schedule to ensure that resources are allocated efficiently.

## Make adjustments:

Make adjustments to the schedule as needed to ensure that resources are allocated efficiently and that there are no resource conflicts or constraints. You may need to adjust the timing of tasks or reassign resources to different tasks.

## Update the resource chart:

As the project progresses, update the resource chart to reflect any changes in resource requirements or allocation. This will help you to stay on track and ensure that the project is completed on time and within budget.

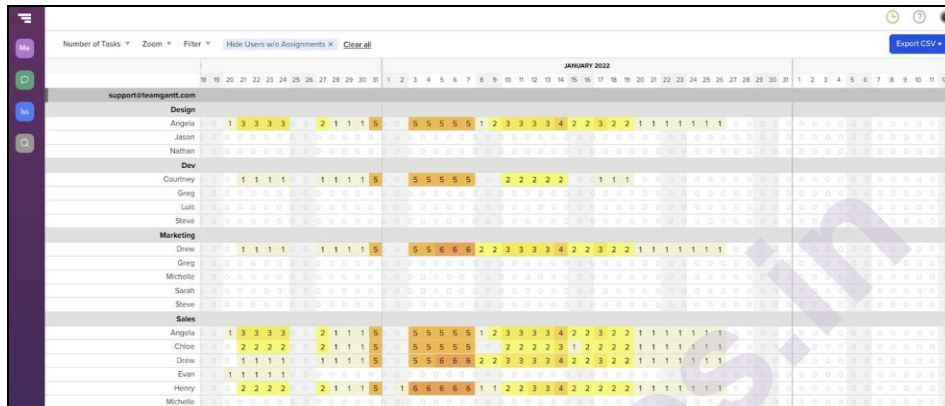


Fig 3.23

## 3.8 PERT ANALYSIS

PERT analysis, which stands for Program Evaluation and Review Technique, is a project management tool used to analyze and evaluate the time required to complete a project. PERT analysis is often used in complex projects where there is a high degree of uncertainty or risk, as it allows project managers to identify critical tasks, estimate the time required to complete each task, and identify potential risks or constraints that may impact the project timeline.

### Steps in Pert Analysis:

The PERT analysis process involves the following steps:

#### Identify tasks:

The first step in PERT analysis is to identify all the tasks required to complete the project. This can be done by using a work breakdown structure (WBS) or a project management software tool.

#### Determine task dependencies:

Once all the tasks have been identified, the next step is to determine the dependencies between tasks. This involves identifying which tasks must be completed before others can begin.



### **Estimate task duration:**

The next step is to estimate the time required to complete each task. This can be done by consulting with team members, reviewing historical data from previous projects, and analyzing other relevant information.

A PERT chart is a graphical representation of the project tasks and their dependencies. It is used to visualize the project timeline and identify critical tasks that may impact the overall project schedule.

### **Calculate critical path:**

The critical path is the longest path of dependent tasks in the project, which determines the minimum time required to complete the project. By calculating the critical path, project managers can identify potential risks or constraints that may impact the project timeline and make adjustments as needed.

### **Monitor progress:**

As the project progresses, it is important to monitor progress and make adjustments as needed. This may involve updating the PERT chart, revising task durations, or reassigning resources to ensure that the project stays on track.

### **Creating a PERT chart:**

A PERT chart uses circles or rectangles, called nodes, to represent project events or milestones. The nodes are linked by vectors or lines that represent various tasks.

Dependent tasks are items that must be performed in a specific manner. For example, if an arrow is drawn from Task No. 1 to Task No. 2 on a PERT chart, Task No. 1 must be completed before work on Task No. 2 begins.

Items at the same stage of production but on different task lines within a project are referred to as parallel tasks. They're independent of each other, and occur at the same time.



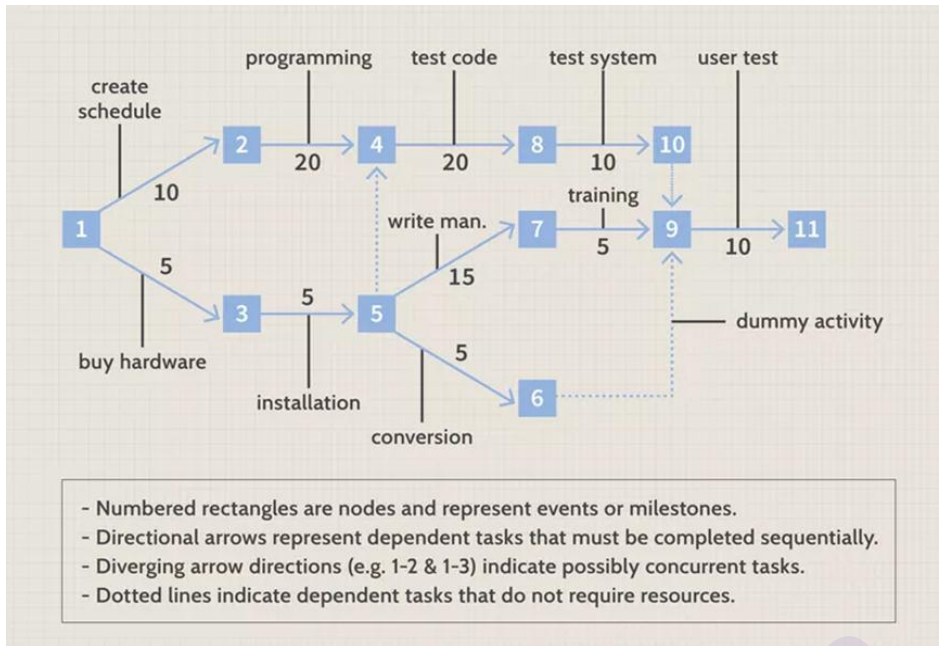


Fig 3.24

Let us understand this with the help of an example

Let's say we are planning a construction project to build a new office building. The project has the following tasks:

1. Obtain permits
2. Hire architect
3. Develop blueprints
4. Obtain financing
5. Hire contractor
6. Clear site
7. Pour foundation
8. Construct building
9. Install utilities
10. Finish interior
11. Final inspection

#### Task dependencies:

- Task 1 (Obtain permits) must be completed before Task 2 (Hire architect) can begin.
- Task 2 (Hire architect) must be completed before Task 3 (Develop blueprints) can begin.

- Task 3 (Develop blueprints) must be completed before Task 5 (Hire contractor) can begin.
- Task 4 (Obtain financing) can begin at the same time as Task 2 (Hire architect).
- Task 5 (Hire contractor) must be completed before Task 6 (Clear site) can begin.
- Task 6 (Clear site) must be completed before Task 7 (Pour foundation) can begin.
- Task 7 (Pour foundation) must be completed before Task 8 (Construct building) can begin.
- Task 8 (Construct building) must be completed before Task 9 (Install utilities) can begin.
- Task 9 (Install utilities) must be completed before Task 10 (Finish interior) can begin.
- Task 10 (Finish interior) must be completed before Task 11 (Final inspection) can begin.

**Estimate task duration:**

- Task 1 (Obtain permits) = 1 week
- Task 2 (Hire architect) = 2 weeks
- Task 3 (Develop blueprints) = 4 weeks
- Task 4 (Obtain financing) = 2 weeks
- Task 5 (Hire contractor) = 2 weeks
- Task 6 (Clear site) = 1 week
- Task 7 (Pour foundation) = 2 weeks
- Task 8 (Construct building) = 20 weeks
- Task 9 (Install utilities) = 3 weeks
- Task 10 (Finish interior) = 6 weeks
- Task 11 (Final inspection) = 1 week

Now that we have identified the tasks, their dependencies, and their estimated durations, we can draw a PERT chart:

- Start by drawing a box for each task, and label each box with the task number and description.
- Draw arrows to show the dependencies between tasks. The arrow should point from the predecessor task to the successor task.

- Label each arrow with the estimated duration of the predecessor task.
- Draw a circle at the end of the last task to indicate the end of the project.

---

### 3.9 SUMMARY

---

- Scheduling helps to ensure that all tasks are completed on time and within budget, and that the project is delivered to the required quality standard.
- A Gantt chart is a popular project management tool used to visually represent a project schedule. The chart helps to show the progress of the project, identify any delays, and track the critical path.
- Successful businesses require a combination of sound decision-making processes, effective risk management strategies, and ongoing monitoring and assessment of the business environment.
- Splitting is the process of dividing a single task into smaller, more manageable subtasks that can be worked on separately. This technique is often used when a task is too complex or time-consuming to complete all at once.
- Multi-tasking is the process of working on multiple tasks simultaneously. This technique is often used when there are several small, low-priority tasks that can be completed quickly, allowing team members to free up time for more important tasks.
- Estimating time in project management involves determining how long it will take to complete a project or a particular task, and the resources required to achieve it.
- A resource chart, also known as a resource allocation chart or a resource histogram, is a visual representation of the resources required for each task in a project. It is used in project scheduling to help project managers allocate resources efficiently and identify any potential resource constraints.
- PERT analysis, is a project management tool used to analyze and evaluate the time required to complete a project.
- PERT analysis is often used in complex projects where there is a high degree of uncertainty or risk, as it allows project managers to identify critical tasks, estimate the time required to complete each task, and identify potential risks or constraints that may impact the project timeline.

---

## 3.10 QUESTIONS

---

### OBJECTIVE QUESTIONS

#### 1. Fill in the Blanks

1. \_\_\_\_\_ provides a baseline against which project progress can be measured.
2. \_\_\_\_\_ chart uses circles or rectangles, called nodes, to represent project events or milestones.
3. \_\_\_\_\_ is the process of dividing a single task into smaller, more manageable subtasks that can be worked on separately.
4. \_\_\_\_\_ is the process of working on multiple tasks simultaneously.
5. \_\_\_\_\_ chart, is a visual representation of the resources required for each task in a project.

#### 2. True or False

1. The first step in scheduling is to identify all the tasks required to complete the project.
2. The project schedule must be monitored and controlled in the beginning of the project.
3. Businesses operate in a complex and dynamic environment that is constantly changing.
4. Estimating time involves making assumptions and judgment calls, which are prone to human error.
5. Technological changes can disrupt industries and change the way businesses operate.

### SUBJECTIVE QUESTIONS:

1. List the importance of project scheduling.
2. Describe the steps in project scheduling.
3. List the sources of risks in project management.
4. List the sections of Gantt chart.
5. Explain the steps to build a Gantt chart.
6. List the risks associated with time estimates.
7. Describe the steps to create a resource chart.
8. List the steps in PERT analysis.

### 1. Fill in the Blanks

1. Scheduling
2. PERT
3. Splitting
4. Multi-tasking
5. Resource

### 2. True or False

1. True
2. True
3. False
4. True
5. True

---

### 3.11 REFERENCES

---

- Project Planning estimation and assessment by Prasanna Chandra
- Teamgantt.com
- Project Management : The Managerial Process by Gray and Larson  
3E Tata McGraw-Hill
- Wrike.com

\*\*\*\*\*

## PROJECT ORGANIZATION

### Unit Structure

- 4.0 Objectives
- 4.1 Importance of Project Organization
- 4.2 Role and Responsibilities of a Project Manager
- 4.3 Team Development Model
- 4.4 How to Build a Team
- 4.5 Conflict and Sources of Conflict
- 4.6 Understanding Conflict Resolution Process
- 4.7 Ways to Resolve Conflict
- 4.8 Summary
- 4.9 Questions
- 4.10 References

---

### 4.0 OBJECTIVES

---

- Identify the role and responsibilities of a project manager.
- Explain the process of building a team in an organization.
- Identify sources of conflict.
- Explain the ways to resolve conflict.

---

### 4.1 IMPORTANCE OF PROJECT ORGANIZATION

---

Effective project organization is critical for successfully completing a project. Project organization is important in project management for several reasons such as:

#### **Defines clear roles and responsibilities:**

A well-organized project structure clearly defines the roles and responsibilities of team members, which helps to ensure that everyone knows what they are responsible for and what is expected of them. This helps to avoid confusion and ensure that tasks are completed on time and to the required standard.

#### **Promotes efficient communication:**

A well-organized project structure ensures that communication channels are established and maintained throughout the project. This facilitates the sharing of information, ideas, and feedback, which helps to identify and address issues and risks as they arise.

**Helps manage risks:**

Project organization enables project managers to identify and manage risks throughout the project lifecycle. This helps to reduce the likelihood of delays, budget overruns, and other issues that can impact project success.

**Facilitates decision-making:**

A well-organized project structure ensures that decision-making processes are established and followed. This helps to ensure that decisions are made in a timely and effective manner, and that all relevant stakeholders are consulted and informed.

**Ensures efficient resource allocation:**

Project organization allows for the efficient allocation of resources, such as personnel, time, and budget. This ensures that resources are used effectively and efficiently, which helps to minimize waste and reduce the risk of overruns.

**Increases accountability:**

By clearly defining roles and responsibilities, project organization increases accountability for project outcomes. This helps to ensure that team members are held responsible for their work and that project goals are achieved.

Thus, effective project organization ensures that a project is completed on time, within budget, and to the expected quality standards.

---

## **4.2 ROLE AND RESPONSIBILITIES OF PROJECT MANAGER**

---

A project manager is responsible for overseeing the planning, execution, and closing of a project. The role of a project manager involves a variety of tasks and responsibilities, including:

**Project Planning:**

It is perhaps the most important role. The project manager is responsible for developing a project plan, which includes defining project goals, scope, tasks, and timelines. They must also identify risks, issues, and dependencies and create a plan to mitigate these.

**Resource Management:**

The project manager must effectively manage personnel, budget, and materials. They must ensure that resources are allocated appropriately and that team members are working efficiently.

**Team Management:**

The project manager must manage and motivate team members to ensure that they are working in unison towards the project goals. They must also provide guidance, feedback, and support to team members and resolve conflicts whenever necessary.

**Project Execution:**

The project manager must ensure that the project is getting executed according to the project plan. They must track progress, identify and resolve issues, and manage any changes to the project scope.

**Communication:**

The project manager must communicate regularly with stakeholders, team members, and other project managers to ensure that everyone is aware of the project's progress and any changes to the project plan. Clear communication can do wonders when it comes to executing a project.

**Risk Management:**

The project manager must identify and manage risks throughout the project lifecycle. They must create a risk management plan and regularly review and update it as necessary.

**Quality Management:**

The project manager must ensure that the project deliverables meet the required quality standards. They must establish quality metrics, perform quality assurance, and manage quality control activities.

**Project Closure:**

The project manager must ensure that the project is closed in an orderly manner. They must complete a project evaluation, document lessons learned, and obtain sign-off from stakeholders.

Thus, the project manager is responsible for ensuring that the project is completed on time, within budget, and to the required quality standards.

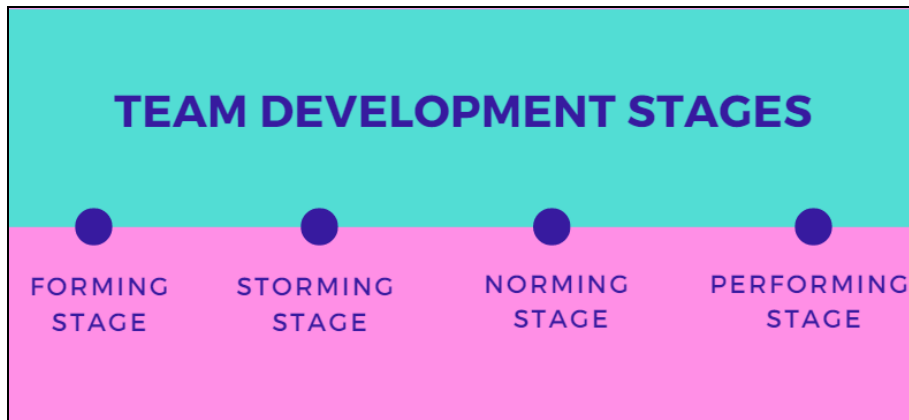
---

**4.3 TEAM DEVELOPMENT MODEL**

---

Team Development Model is a framework that explains the stages a team goes through as they work together to complete a project. The model helps project managers understand how teams evolve, identify the strengths and weaknesses of each stage, and provide the necessary support to move through the stages effectively. This model typically consists of four stages: Forming, Storming, Norming, and Performing.



**Fig 4.1****Forming Stage:**

In this stage, team members are getting to know each other and the project's requirements. They may feel excited about the project, but they are also uncertain about their role and responsibilities. During this stage, the project manager needs to provide a clear project vision, set expectations, and establish team goals.

**Example:**

A new team is formed to develop a mobile application. The team members meet for the first time and discuss their backgrounds, skills, and experiences. They review the project requirements and discuss the project's scope and timeline.

**Storming Stage:**

In this stage, team members may have conflicting ideas and opinions, and there may be tension and disagreements. The project manager needs to encourage open communication, establish ground rules, and facilitate discussions to resolve conflicts.

**Example:**

The team members have different opinions about the design of the mobile application. Some team members want to focus on the aesthetics, while others believe functionality is more important. They discuss their ideas and concerns, and the project manager facilitates the discussion to reach a consensus.

**Norming Stage:**

In this stage, team members have resolved their conflicts and established a sense of trust and respect for each other. They work together effectively to achieve the project goals. The project manager needs to encourage collaboration, provide feedback, and recognize team achievements.

**Example:**

The team members have agreed on the mobile application's design and functionality. They work together to develop a prototype and review each other's work. The project manager provides feedback and recognizes the team's efforts.

**Performing Stage:**

In this stage, the team is highly motivated and committed to achieving project success. They work efficiently and effectively to deliver high-quality work. The project manager needs to provide support and resources to ensure the team's continued success.

**Example:**

The team has developed the mobile application and is conducting final testing. They work together to identify and resolve any and all sorts of issues. The project manager provides resources to ensure the project's completion and recognizes the team's achievements.

---

## **4.4 HOW TO BUILD A TEAM?**

---

Building a successful project team requires careful planning, effective communication, and collaboration. While there are many ways in which one can build a team. Some of the common steps to build a team for successful project management are as follows:

**Establish Goals and Objectives:**

Set clear project goals and objectives. This will help the team understand the project's purpose and what is expected of them.

**Select the Right People:**

Select team members based on their skills, experience, and expertise. Look for people who are motivated, collaborative, and have a positive attitude.

**Promote Effective Communication:**

Encourage open communication among team members. This can be done by establishing regular team meetings, providing feedback, and creating a collaborative work environment.

**Foster Collaboration:**

Encourage team members to work together and share ideas. Foster collaboration by providing opportunities for team members to collaborate and work together on tasks.

**Provide Training and Development:**

Provide training and development opportunities for team members to enhance their skills and knowledge. This can help them work more effectively and efficiently on the project.

**Build Trust and Respect:**

Build trust and respect among team members by promoting a positive team culture. Recognize team achievements and provide feedback to help team members improve.

**Set Realistic Expectations:**

Set realistic expectations for the project timeline, budget, and scope. This will help the team stay on track and ensure that the project is completed successfully.

Let us understand this concept of building a team with the help of an example.

Suppose you work for a large Indian software development company and have been tasked with building a team to execute a new software project for a client. In such a scenarios, you could follow the following steps:

**Define the project:**

Start by defining the project and determining the scope of work. This will help you identify the specific skills and expertise needed for the team. For example, the project may involve developing a new e-commerce platform for the client, requiring skills in software development, web design, and user experience.

**Identify team roles:**

Based on the project requirements, identify the specific roles that need to be filled on the team. For the e-commerce platform project, you may need a project manager, a software developer, a web designer, a user experience specialist, and a quality assurance analyst.

**Determine skillsets:**

For each role, determine the necessary skillsets and experience required. For example, the software developer should have experience with relevant programming languages and frameworks, the web designer should have expertise in front-end design, and the user experience specialist should have experience with user research and design thinking methodologies.

**Select team members:**

Once you've identified the roles and necessary skills, it's time to map the skills required with the skills of the already available team in the company. If required, you can also recruit from outside to meet a specific goal.

**Build team rapport:**

Once the team has been formed, it's important to build rapport and establish clear communication channels. In the Indian corporate world, it's common to have team building activities such as outings, lunches, or team dinners to establish personal connections among team members.

**Establish goals and milestones:**

Once the team is formed and rapport is established, establish clear goals and milestones for the project. This will help ensure that everyone is working towards the same objectives and that progress is being made on the project.

By following these steps, you can successfully build a team to execute a project. It's important to prioritize building rapport and establishing clear communication channels to ensure that the team can work effectively together towards finishing the project.

---

## **4.5 CONFLICT AND SOURCES OF CONFLICT**

---

Project management conflicts are inevitable, as team members may have different perspectives, goals, and priorities. Conflict can arise due to various reasons such as personality clashes, differences in opinions, unclear roles, and responsibilities, inadequate communication, or lack of resources. If not handled effectively, conflicts can escalate, resulting in negative outcomes such as delays, decreased productivity, or even project failure. Therefore, it is crucial to address conflicts promptly and efficiently to avoid any adverse consequences.

**Sources of conflict in project management:**

Conflict is a common occurrence in project management, and it can arise from various sources. Some of the common sources of conflict in project management are as follows:

**Resource Allocation:**

Conflicts can arise when team members have competing demands for resources, such as time, money, or equipment.

**Goals and Objectives:**

Conflicts can arise when team members have different goals or objectives for the project. Conflicts can also occur when the project goals are unclear or ambiguous.

**Roles and Responsibilities:**

Conflicts can arise when team members have unclear or overlapping roles and responsibilities, leading to misunderstandings and confusion.

**Communication:**

Conflicts can arise due to inadequate communication, such as miscommunication, lack of communication, or misinterpretation of messages.

**Personality Clashes:**

Conflicts can arise when team members have different personalities, values, or work styles, leading to differences in opinions or perspectives.

**Stakeholder Interests:**

Conflicts can arise when project stakeholders have competing interests, priorities, or agendas.

**Change Management:**

Conflicts can arise when changes are made to the project scope, schedule, or budget, leading to disagreements over the impact of the changes.

**Technical Issues:**

Conflicts can arise when team members have different technical expertise or opinions on the project's technical aspects.

It is essential for project managers to identify the source of conflict and address it promptly and effectively to avoid negative outcomes such as project delays, decreased productivity, or even project failure. Effective conflict management strategies can help project managers manage conflicts and maintain project success.

---

## **4.6 UNDERSTANDING CONFLICT RESOLUTION PROCESS**

---

The key to conflict resolution is to first identify the conflict and the concerns of the stakeholders which is creating the conflict. It is only after identification of conflict is that we can move towards finding a resolution to the conflict.

**Identify the problem:**

Identify the problem and clarify the underlying issues causing the conflict. Understanding the root cause of the conflict is critical in developing an effective solution.

**Encourage communication:**

Encourage open and honest communication between parties. Encouraging parties to express their viewpoints can help in understanding each other's perspectives.

**Seek common ground:**

Focus on finding a common ground that meets everyone's needs. It is important to recognize and respect differences in opinion, but also look for areas of agreement.

**Brainstorm solutions:**

Once the problem is identified, brainstorm potential solutions to resolve the conflict. Involve the parties in the brainstorming process to ensure that all perspectives are considered.

**Evaluate solutions:**

Evaluate the potential solutions and their feasibility. Choose a solution that satisfies all parties and is feasible within the constraints of the project.

**Implement the solution:**

Once a solution is chosen, implement it and monitor its effectiveness. Ensure that everyone understands and agrees to the solution.

**Document the resolution:**

Document the resolution to the conflict to prevent it from recurring in the future. Include the solution and the steps taken to resolve the conflict.

**Seek mediation:**

Seek the help of a neutral third party if the conflict cannot be resolved by the parties involved. A mediator can help parties identify the root cause of the conflict and work towards a mutually acceptable solution.

While above are some of the generic steps to identify conflict and taking action on it, a project manager must be aware of the specific steps to do the same in the Indian setting and environment. So, a project manager must keep in mind the following points while identifying and resolution of conflict.

**Relationship-based culture:**

In India, relationships are highly valued, and building personal relationships is often a prerequisite for successful business relationships. Project managers must consider this when resolving conflicts and focus on preserving relationships.

**Hierarchy and authority:**

India has a hierarchical culture, and authority plays an important role in decision-making. Project managers must be aware of this cultural norm and consider the hierarchy when resolving conflicts. It may be necessary to involve senior management or other authority figures to resolve conflicts effectively.

**Indirect communication style:**

Indian communication style is often indirect, and conflict may be expressed indirectly. Project managers must be able to read between the lines and understand the underlying messages. Effective communication is critical in conflict resolution, and project managers must ensure that everyone understands the situation and the solution.

**Emotional expression:**

Indians tend to express emotions more openly, and conflicts may be emotionally charged. Project managers must be prepared to deal with emotional responses and handle conflicts with sensitivity and empathy.

**Cultural diversity:**

India is a culturally diverse country, and different regions and religions have their own unique cultural norms. Project managers must be aware of these differences and be open to accept different habits and approaches which people from different culture bring with them.

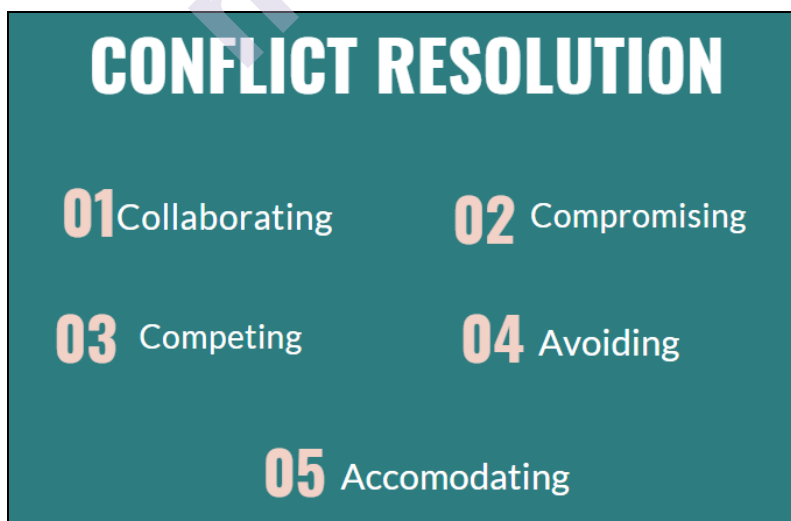
---

**4.7 WAYS TO RESOLVE CONFLICT**

---

So, you have set the project in place, ensuring that the goal is clearly defined, the team is performing their roles and they know what is expected from them, also the timelines are such that project will be easily completed well before the expected time and with the desired output. But, no matter how much you prepare beforehand or how much you put everything in place, conflict still finds a way to hamper the progress of the project.

Thus, conflict resolution is an important aspect of project management. Some of the ways to resolve conflicts that may arise during project management are as follows:



**Fig: 4.2**

**Collaborating:**

Collaborating involves working together to find a mutually acceptable solution that satisfies all parties involved. This approach is useful when both parties' interests are vital, and the relationship needs to be preserved. For example, two team members may have different approaches to a problem. By collaborating and exploring both approaches, they may find a solution that combines the best aspects of both approaches.

**Compromising:**

Compromising involves finding a middle ground that partially satisfies each party's needs. This approach is useful when both parties have equal power, and time is of the essence. For example, two team members may have competing demands for a shared resource, such as a computer. By compromising and agreeing to share the resource, they may find a solution that meets both their needs.

**Competing:**

Competing involves using force or authority to resolve conflicts. This approach is useful when immediate action is necessary, and one party has more power or authority than the other. However, it can damage relationships in the long run. For example, a project manager may have to make a decision that goes against the team's wishes if it is in the project's best interest.

**Avoiding:**

Avoiding involves ignoring or withdrawing from the conflict, hoping it will resolve itself. This approach is useful when the issue is minor or when the timing is not right. However, it can lead to resentment and unresolved conflicts. For example, a team member may decide to ignore a minor issue with a colleague, hoping that it will resolve itself over time.

**Accommodating:**

Accommodating involves giving in to the other party's demands. This approach is useful when preserving relationships is more important than the outcome of the conflict. However, it can lead to one party feeling exploited or resentful. For example, a team member may allow a colleague to take credit for their work to avoid conflict, even though they deserve the credit.

---

**4.8 SUMMARY**

---

1. The project manager is responsible for ensuring that the project is completed on time, within budget, and to the required quality standards.
2. Team Development Model helps project managers understand how teams evolve, identify the strengths and weaknesses of each stage, and provide the necessary support to move through the stages effectively.



The model typically consists of four stages: Forming, Storming, Norming, and Performing.

3. Building a team involves various steps such as identifying team roles, determining skill sets, selecting team members, building team rapport, setting team goals.
4. Project management requires developing a project plan, which outlines the tasks to be completed, the resources needed, and the timelines for each task.
5. Conflict can arise due to various reasons such as personality clashes, differences in opinions, unclear roles, and responsibilities, inadequate communication, or lack of resources.
6. Conflict can be resolved through collaborating, compromising, competing, avoiding, accommodating,

---

## 4.9 QUESTIONS

---

### OBJECTIVE QUESTIONS

1. \_\_\_\_\_ involves finding a middle ground that partially satisfies each party's needs.
2. \_\_\_\_\_ involves ignoring or withdrawing from the conflict, hoping it will resolve itself.
3. A \_\_\_\_\_ can help parties identify the root cause of the conflict and work towards a mutually acceptable solution.
4. \_\_\_\_\_ helps the team stay on track and ensure that the project is completed successfully.
5. In \_\_\_\_\_ stage, the team is highly motivated and committed to achieving project success.

### 2. True or False

1. Conflict arises due to various reasons
2. Project managers must be prepared to deal with emotional responses.
3. Project management conflicts are evitable.
4. Team development model consists of 3 stages.
5. A well-organized project structure helps to avoid confusion.

### SUBJECTIVE QUESTIONS

1. List the sources of conflict in project management.
2. Describe the steps to build a team for successful project management.

3. Explain the 4 stages of team development model.
4. Describe the role and responsibilities of a project manager.
5. Explain the steps involved in conflict resolution.
6. Explain the ways to resolve conflict.

### **ANSWER FOR OBJECTIVE QUESTIONS**

#### **1. Fill in the Blanks**

1. Compromising
2. Avoiding
3. A mediator
4. Setting realistic expectations
5. Performing

#### **2. True or False**

1. True
2. True
3. False
4. False
5. True

---

### **4.10 REFERENCES**

---

- [Projectmanager.com](http://Projectmanager.com)
- Project Planning estimation and assessment by Prasanna Chandra
- [Indeed.com](http://Indeed.com)
- [Hubspot.com](http://Hubspot.com)

\*\*\*\*\*

## EARNED VALUE ANALYSIS

### Unit Structure

- 5.0 Objectives
- 5.1 Introduction to Earned Value Analysis
- 5.2 Matrices used to Perform Earned Value Analysis
- 5.3 Steps to Calculate Earned Value
- 5.4 S-Curve and its types
- 5.5 Applications of S-Curve
- 5.6 Cost and Schedule Performance Indices
- 5.7 Revised Estimate of Cost and Time
- 5.8 Summary
- 5.9 Questions
- 5.10 References

---

### 5.0 OBJECTIVES

---

- Identify the concepts related to earned value analysis.
- Identify the key matrices used to perform earned value analysis.
- Explain the steps to calculate earned value analysis.
- Identify and explain the types of S-curves.
- Explain cost and schedule performance indices.
- Explain the process of preparing revise estimate of cost and time.

---

### 5.1 INTRODUCTION TO EARNED VALUE ANALYSIS

---

Earned Value Analysis (EVA) is a project management technique that provides a way to measure project progress and performance against the project plan. It is used to determine if a project is on track, behind schedule or ahead of schedule, and if it is within budget or over budget.

The basic concept of EVA is to measure the value of the work that has been completed, in relation to the value of the work that was planned to be completed at a particular point in time. EVA compares the actual cost and time spent on a project against what was budgeted and scheduled.

#### Uses of Earned value analysis:

The uses of earned value analysis in project management are as follows:

**Assessing project status:**

EVA helps project managers assess the status of a project by comparing the planned, earned, and actual values of a project. This allows project managers to determine whether the project is on track, ahead of schedule, or behind schedule.

**Identifying potential problems:**

By monitoring schedule and cost variances, project managers can identify potential problems early on and take corrective action to keep the project on track. For example, if the schedule variance indicates that the project is behind schedule, the project manager can adjust the project plan or add resources to speed up the work.

**Monitoring project performance:**

EVA provides project managers with a way to monitor project performance against a baseline plan. This allows project managers to track progress and identify areas where performance could be improved.

**Forecasting project completion:**

EVA provides project managers with a way to forecast project completion dates and costs based on the current performance of the project. This allows project managers to adjust the project plan if necessary and communicate potential delays or cost overruns to stakeholders.

**Evaluating project success:**

EVA provides project managers with an objective way to evaluate the success of a project based on whether it was completed on time and within budget. This allows project managers to assess the effectiveness of the project team and the project management process.

---

## **5.2 MATRICES USED TO PERFORM EARNED VALUE ANALYSIS**

---

To perform EVA, three key metrics are used:

**Planned Value (PV):**

PV represents the planned value of the work to be completed up to a particular point in time. It is calculated by multiplying the budgeted cost for a task or activity by the percentage of the work that is scheduled to be completed at that point in time.

**Earned Value (EV):**

EV represents the value of the work that has actually been completed up to a particular point in time. It is calculated by multiplying the budgeted cost for a task or activity by the percentage of the work that has been completed at that point in time.

**Actual Cost (AC):**

AC represents the actual cost of the work that has been completed up to a particular point in time.

Once these three metrics have been calculated, several other key performance indicators can be derived:

**Schedule Variance (SV) = EV - PV:**

This indicates whether the project is ahead of or behind schedule. A positive value means that the project is ahead of schedule, while a negative value indicates that the project is behind schedule.

**Cost Variance (CV) = EV - AC:**

This indicates whether the project is within budget or over budget. A positive value means that the project is under budget, while a negative value indicates that the project is over budget.

**Schedule Performance Index (SPI) = EV / PV:**

This measures the efficiency of the project team in completing work on time. An SPI greater than 1.0 means that the project is ahead of schedule, while an SPI less than 1.0 indicates that the project is behind schedule.

**Cost Performance Index (CPI) = EV / AC:**

This measures the efficiency of the project team in managing costs. A CPI greater than 1.0 means that the project is under budget, while a CPI less than 1.0 indicates that the project is over budget.

EVA helps project managers to understand the progress of their projects in a more meaningful way, and to identify potential problems early on, so that corrective action can be taken.

---

## **5.3 STEPS TO CALCULATE EARNED VALUE**

---

**Step 1) Determine the percent complete of each task.**

Let's say you have a project to build a website, and it has 3 tasks:

Task 1: Design (50% complete)

Task 2: Development (25% complete)

Task 3: Testing (0% complete)

**Step 2) Determine Planned Value (PV):**

The Planned Value is the total budgeted cost for the project up to the current point in time. Let's say the total budgeted cost for the project is Rs 10,000, and you're 30% of the way through the project. So the Planned Value for the project up to this point would be:

$$PV = \text{Rs } 10,000 \times 30\% = \text{Rs } 3,000$$

### **Step 3) Determine Earned Value (EV):**

The Earned Value is the value of the work that has been completed up to the current point in time. Based on the percent complete of each task, we can calculate the Earned Value as follows:

$$\text{Task 1: } 50\% \text{ of Rs } 3,000 = \text{Rs } 1,500$$

$$\text{Task 2: } 25\% \text{ of Rs } 3,000 = \text{Rs } 750$$

$$\text{Task 3: } 0\% \text{ of Rs } 3,000 = \text{Rs } 0$$

So, the total Earned Value for the project up to this point would be:

$$EV = \text{Rs } 1,500 + \text{Rs } 750 + \text{Rs } 0 = \text{Rs } 2,250$$

Obtain Actual Cost (AC).

The Actual Cost is the total actual cost incurred up to the current point in time. Let's say the Actual Cost for the project up to this point is Rs 2,500.

### **Step 4) Calculate Schedule Variance (SV):**

Schedule Variance is the difference between the Planned Value and the Earned Value. We already calculated the Planned Value and Earned Value, so we can calculate the Schedule Variance as follows:

$$SV = EV - PV = \text{Rs } 2,250 - \text{Rs } 3,000 = -\text{Rs } 750$$

A negative Schedule Variance indicates that the project is behind schedule.

### **Step 5) Calculate Cost Variance (CV):**

Cost Variance is the difference between the Earned Value and the Actual Cost. We already calculated the Earned Value and Actual Cost, so we can calculate the Cost Variance as follows:

$$CV = EV - AC = \text{Rs } 2,250 - \text{Rs } 2,500 = -\text{Rs } 250$$

A negative Cost Variance indicates that the project is over budget.

### **Step 6) Calculate Other Status Indicators (SPI, CPI, EAC, ETC, and TCPI):**

Based on the values we've already calculated, we can determine the following status indicators:

$$\text{Schedule Performance Index (SPI)} = EV / PV = \text{Rs } 2,250 / \text{Rs } 3,000 = 0.75$$

$$\text{Cost Performance Index (CPI)} = EV / AC = \text{Rs } 2,250 / \text{Rs } 2,500 = 0.9$$

Estimate at Completion (EAC) = Budget at Completion / CPI = Rs 10,000 / 0.9 = Rs 11,111

Estimate to Complete (ETC) = EAC - AC = Rs 11,111 - Rs 2,500 = Rs 8,611

To-Complete Performance Index (TCPI) = (Budget at Completion - EV) / (Budget at Completion - AC) = (Rs 10,000 - Rs 2,250) / (Rs 10,000 - Rs 2,500) = 0.79

### **Step 7) Compile Results:**

To get an overall progress indicator for the project, each metric must be calculated for each individual task. The total variance of the project can then be obtained by adding up the variances for each task, and this can be reported to management, clients, and stakeholders.

The reported status is as up-to-date as the input data. For instance, if the percent complete is inputted at the current moment, the reported status will reflect the current moment as well. It's interesting to note that even a small variance may not cause any concern until it's presented as a number, and it can be rectified before it turns into a bigger issue.

### **Step 8) Interpret Results:**

The first two calculations (SV and CV) give you the basic indicator of project progress. A negative value indicates an undesirable situation.

If the schedule variance (SV) is negative, you are behind schedule.

If the cost variance (CV) is negative, you are over budget.

---

## **5.4 S-CURVE AND ITS TYPES**

---

An S-curve is a graphical representation of cumulative project data, such as project cost or person-hours, plotted against time. Its distinctive S-shape gives it its name. The S-curve is commonly used to monitor work progress, predict cash flow, and evaluate project performance. Its popularity stems from its ability to display current cumulative data and compare it to planned progress in real-time.

The s-shape of the graph is not intentional, but rather a result of plotting project data from start to finish. As time goes on, there is a gradual acceleration in growth, reflected by the middle section of the s-curve where there is a steep incline. The inflection point, which marks a change in growth, is a critical point on the curve. Once the inflection point is passed, growth reaches a plateau, forming the upper portion of the s-curve, which signifies the project's maturity. This is because the majority of project work has been completed, and the winding-down process is underway.

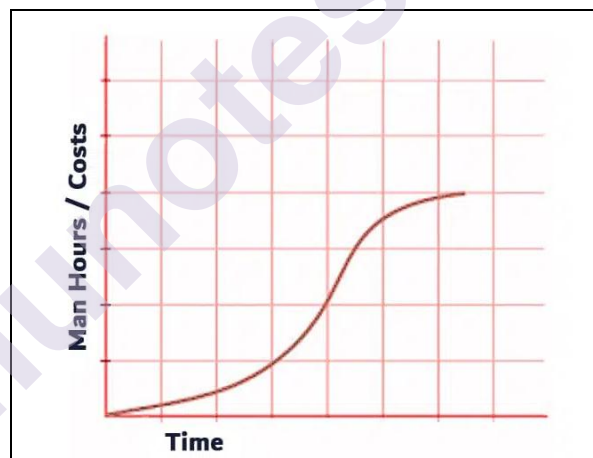
### Types of S Curve:

The various types of S curve are as follows:

- Baseline S-curve
- Target S-curve
- Costs Vs Time S-curve
- Value and Percentage S-curve
- Man-Hours versus Time S-curve
- Actual S-curve

### Baseline S-curve:

To establish the expected resource allocation and task sequencing for a project, a schedule is created prior to its commencement. This schedule is referred to as the baseline schedule, and the corresponding s-curve is called the baseline s-curve. The baseline s-curve represents the project's predicted progress. If there are any changes in project parameters like duration or scope, the baseline schedule can be modified accordingly.

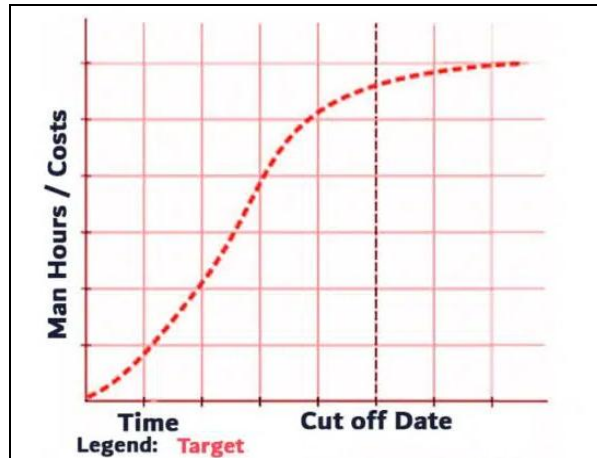


**Fig: 5.1 Baseline S-Curve**

### Target S-Curve:

The baseline schedule, which outlines the expected task sequencing and resource allocation, is often subject to revisions once the project commences. The modified schedule is referred to as the production schedule and reflects the project's progress to date, as well as any adjustments made along the way. A target s-curve can be derived from the production schedule, which represents the ideal progress of the project as if the actual progress matched the planned progress. In a perfect scenario where the project is on schedule and within budget, the target s-curve would intersect the baseline s-curve upon project completion. However, in reality, the target s-curve usually concludes above and to the right of the baseline s-curve due to project delays and overspending.

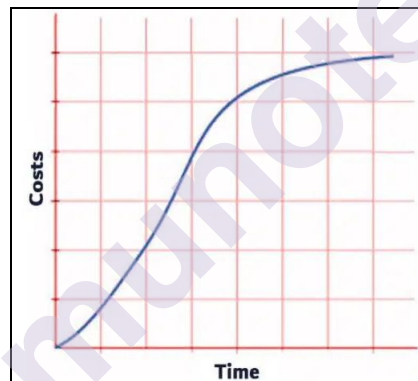




**Fig: 5.2 Target S-Curve**

### **Cost vs Time S-Curve:**

The S-curve for costs and time is a valuable tool for projects that involve both labor and non-labor expenses, including expenses related to subcontracting, hiring, and the procurement of materials. This curve illustrates the total cost accrued over the course of the project's lifecycle and can be utilized to determine the project's overall expenses and cash flow.



**Fig: 5.3 Cost vs Time S-Curve**

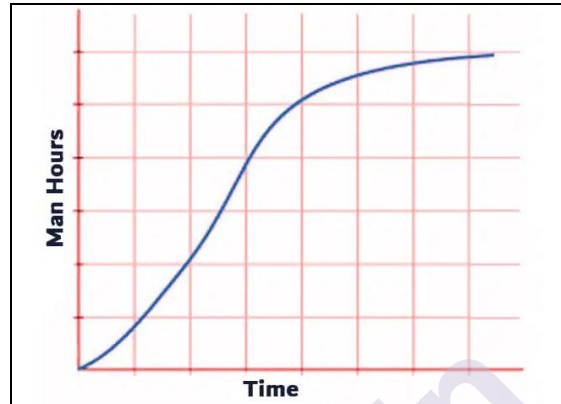
### **Value and Percentage S-curve:**

S-curves can be graphed in various ways, including as absolute quantities such as values or costs plotted against time, or as person-hours plotted against time. Value s-curves are helpful in calculating both the amount of man-hours or money spent up to a given point in the project, as well as the estimated number of person-hours or costs required to complete the project.

Alternatively, percentage s-curves can be utilized to compare the project's planned versus actual completion percentage, as well as the project's percentage growth or contraction over time.

### Man-Hours versus Time S-curve:

The S-curve depicting man-hours versus time is particularly well-suited for projects that require a significant amount of labor and displays the cumulative number of man-hours devoted to the project over time. Man-hours represent the total amount of required manpower and the time needed to complete each task.

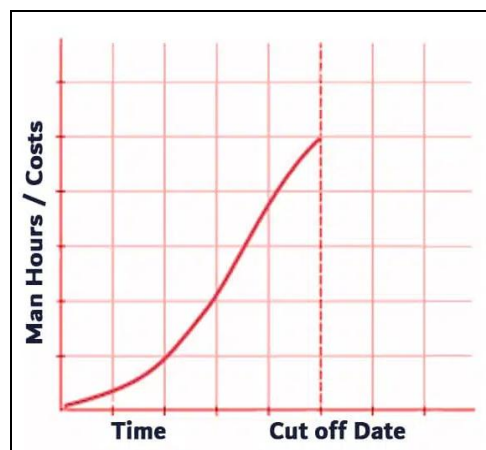


**Fig: 5.4 Man-Hours vs Time S-Curve**

### Actual S-curve:

During the course of a project, the production schedule is subject to frequent revisions. These updates incorporate information from completed tasks, allowing for the creation of an actual S-curve reflecting the project's real progress.

By comparing this actual S-curve to the baseline S-curve representing the target progress, project managers can assess performance. The actual S-curve extends until the cut-off date, which marks the final day for updating the production schedule. At the end of the project, the actual S-curve should intersect with the target S-curve.



**Fig: 5.5 Actual S-Curve**

### **Interpreting lines in S Curve:**

A front-loaded S-curve features a rapid rise at the outset, followed by a gradual flattening. Such curves reflect a situation where a considerable amount of time and resources are allocated to the initial stages of a project. This pattern is common in projects that require minimal planning and preparation time and involve a significant amount of repetition. Front-loaded S-curves are frequently observed in projects that are rushed from the start.

A back-loaded S-curves have a gentler slope at the beginning, with a steeper incline later on as more resources are deployed. Such curves are indicative of extensive planning and design in the initial stages of a project, with the development phase being relatively short.

---

## **5.5 APPLICATIONS OF S-CURVE**

---

The S-curve has several applications in project management, including:

### **Performance and Progress Evaluation:**

S-curves are instrumental in assessing a project's progress and performance using earned value management (EVM). By comparing actual costs, earned value, and planned value against the designed S-curve, project managers can determine the project's current status, progress, and future projections. These comparisons help identify whether a project is over/under budget or ahead of/behind schedule. The difference between the target S-curve and the actual S-curve shows the project's progress over time. Typically, the actual S-curve is lower than the target S-curve due to factors such as delays in updating the production schedule. The two curves only intersect near the project's end.

### **Growth Determination:**

Comparing the baseline and target S-curves allows project managers to identify whether the project's scope has changed. A scope change may require additional resources or contract variation. If the project has fixed resources, project managers may need to request a project extension.

### **Determining Slippage:**

Slippage refers to the duration that a task is delayed from its scheduled start or finish date relative to the baseline schedule. By comparing the baseline and target S-curves, project managers can instantly identify slippage, as the target S-curve terminates to the right of the baseline S-curve. If avoiding slippage is not possible, project managers can raise a change request to update the schedule baseline or allocate extra resources to mitigate the delay.

### **Forecasting Cash Flows:**

A cash flow curve based on the S-curve allows project managers to evaluate the timing of cash inflows and outflows. This information is

crucial for managing the project's finances and ensuring that funds are available when needed.

---

## 5.6 COST AND SCHEDULE PERFORMANCE INDICES

---

Cost and schedule performance indices are tools used in project management to assess the project's performance and progress. These indices are calculated using the project's schedule network and the earned value management (EVM) technique.

The schedule network is a graphical representation of the project's activities and their interdependencies. It shows the project's timeline, critical path, and the planned start and end dates of each activity. The EVM technique is a method used to measure and track the project's progress against the planned schedule and budget.

The cost performance index (CPI) measures the project's efficiency by comparing the earned value (EV) to the actual cost (AC) of the work completed. CPI is calculated by the formula  $CPI = EV/AC$ . If the CPI is greater than 1, it indicates that the project is under budget, while a CPI less than 1 indicates that the project is over budget.

The schedule performance index (SPI) measures the project's progress by comparing the earned value (EV) to the planned value (PV) of the work scheduled to be completed. The formula for calculating the SPI is  $SPI = EV/PV$ . If the SPI is greater than 1, it indicates that the project is ahead of schedule, while an SPI less than 1 indicates that the project is behind schedule.

By using the cost and schedule performance indices with the network, project managers can identify potential issues and take corrective action to keep the project on track. For example, if the CPI is less than 1, the project manager can identify the areas where the project is over budget and take corrective action to reduce costs. Similarly, if the SPI is less than 1, the project manager can identify the activities that are behind schedule and take corrective action to bring the project back on track.

---

## 5.7 REVISED ESTIMATE OF COST and TIME

---

The Revised Estimate of Cost and Time (RECT) is a concept in project management that involves revising the original project budget and schedule due to changes in project scope, unforeseen events, or other factors that affect the project's cost or duration.

The RECT is usually prepared when a significant change occurs that alters the project's budget or schedule by more than a predetermined percentage. The RECT includes an updated budget and schedule, and it is used to manage the project's cost and schedule going forward.

The RECT is prepared by analyzing the impact of changes on the project's cost and schedule, identifying the tasks affected by the changes, and estimating the cost and time required to complete the tasks. The RECT

also considers any new risks or opportunities that arise due to the changes and factors them into the new budget and schedule.

The RECT is important because it provides a realistic estimate of the project's cost and schedule based on current project conditions. It helps project managers to make informed decisions about resource allocation, project priorities, and risk management.

### **Preparing Revised estimate of cost and time:**

Let's take an example to understand the steps involved in revising cost and time in project management.

Suppose we have a construction project to build a new office building. The original cost estimate for the project was Rs 5,000,000, and the original time estimate was 12 months. However, after 6 months of work, we realize that the project is behind schedule and over budget.

### **The steps involved in revising the cost and time estimates are as follows:**

**Analyze the current situation:** The first step is to analyze the current situation and identify the causes of delay and cost overruns. In our example, we find that the delays are due to unexpected weather conditions and delays in obtaining permits, and the cost overruns are due to higher material and labor costs.

**Estimate the remaining work:** The next step is to estimate the remaining work required to complete the project. We break down the project into smaller tasks and estimate the time and cost required to complete each task. We also identify any tasks that can be fast-tracked or delayed to shorten the schedule.

**Update the project schedule:** Based on the estimates of the remaining work, we update the project schedule to reflect the new timeline for completion. In our example, we estimate that the remaining work will take another 10 months to complete, instead of the original estimate of 6 months.

**Update the cost estimate:** Based on the estimates of the remaining work and the new schedule, we update the cost estimate for the project. We take into account the higher material and labor costs and any additional costs incurred due to delays. In our example, we estimate that the remaining work will cost an additional Rs 3,000,000, bringing the total project cost to Rs 8,000,000.

**Communicate the revised estimates:** Finally, we communicate the revised estimates to all stakeholders, including the project team, management, and clients. We explain the reasons for the revisions and the impact on the project schedule and budget.

By following these steps, we can revise the cost and time estimates for a project and ensure that the project stays on track and within budget.

---

## 5.8 SUMMARY

---

- Earned Value Analysis (EVA) is a project management technique that provides a way to measure project progress and performance against the project plan. It is used to determine if a project is on track, behind schedule or ahead of schedule, and if it is within budget or over budget.
- Planned Value (PV) represents the planned value of the work to be completed up to a particular point in time. It is calculated by multiplying the budgeted cost for a task or activity by the percentage of the work that is scheduled to be completed at that point in time.
- Earned Value (EV) represents the value of the work that has actually been completed up to a particular point in time. It is calculated by multiplying the budgeted cost for a task or activity by the percentage of the work that has been completed at that point in time.
- An S-curve is a graphical representation of cumulative project data, such as project cost or person-hours, plotted against time.
- A front-loaded S-curve features a rapid rise at the outset, followed by a gradual flattening. Such curves reflect a situation where a considerable amount of time and resources are allocated to the initial stages of a project.
- A back-loaded S-curves have a gentler slope at the beginning, with a steeper incline later on as more resources are deployed. Such curves are indicative of extensive planning and design in the initial stages of a project, with the development phase being relatively short.
- Cost and schedule performance indices are tools used in project management to assess the project's performance and progress. These indices are calculated using the project's schedule network and the earned value management (EVM) technique.
- The Revised Estimate of Cost and Time (RECT) is a concept in project management that involves revising the original project budget and schedule due to changes in project scope, unforeseen events, or other factors that affect the project's cost or duration.

---

## 5.9 QUESTIONS

---

### OBJECTIVE QUESTIONS

#### 1. Fill in the Blanks

1. \_\_\_\_\_ compares the actual cost and time spent on a project against what was budgeted and scheduled.

2. The \_\_\_\_\_ s-curve represents the project's predicted progress.
3. \_\_\_\_\_ is the total budgeted cost for the project up to the current point in time.
4. \_\_\_\_\_ is the difference between the Planned Value and the Earned Value.
5. \_\_\_\_\_ is a graphical representation of cumulative project data, such as project cost or person-hours, plotted against time.

## 2. True or False

1. To get an overall progress indicator for the project, each metric must be calculated for each individual task.
2. If the schedule variance (SV) is positive, you are behind schedule.
3. If the cost variance (CV) is positive, you are over budget.
4. In a perfect scenario the target s-curve would intersect the baseline s-curve upon project completion.
5. S-curves can be graphed in various ways.

## SUBJECTIVE QUESTIONS

1. List the uses of earned value analysis.
2. List the steps to calculate earned value.
3. Write a note on Baseline S-Curve.
4. Write a note on Tangent S-Curve.
5. Write a note on Value and Percentage S-Curve.
6. Write a note on Actual S-Curve.
7. List the applications of S-curve.

## ANSWER FOR OBJECTIVE QUESTIONS

### 1. Fill in the Blanks

1. EVA
2. Baseline s-curve
3. Planned Value
4. Schedule Variance
5. S-Curve

## 2. True or False

1. True
2. False
3. False
4. True
5. True

---

## 5.10 REFERENCES

---

- Projectmanager.com
- Project Planning estimation and assessment by Prasanna Chandra
- Indeed.com
- Projectengineer.com

\*\*\*\*\*



## FINANCIAL ANALYSIS

### Unit Structure

- 6.0 Objectives
- 6.1 Introduction to Financial Analysis
- 6.2 Components of Financial Analysis
- 6.3 Profitability Analysis
- 6.4 NPV
- 6.5 IRR
- 6.6 Profitability Index
- 6.7 Payback and Discounted Payback period
- 6.8 Preparation of Projected Statements
- 6.9 Summary
- 6.10 Questions
- 6.11 References

---

### 6.0 OBJECTIVES

---

- Identify the benefits of financial analysis.
- Identify the components of financial analysis.
- Explain NPV.
- Explain IRR
- Explain Profitability Index.
- Explain payback and discounted payback period.
- Identify and explain the process of preparing projected balance sheet.

---

### 6.1 INTRODUCTION TO FINANCIAL ANALYSIS

---

Financial analysis involves evaluating the financial aspects of a project to determine its feasibility, profitability, and risk. By conducting financial analysis, project managers can make informed decisions about project resources, timelines, and budgets, and ensure that the project is financially sustainable in the long run.

#### Benefits of Financial Analysis

Financial analysis provides several benefits to project managers, including:

**Improved decision making:**

Financial analysis provides project managers with valuable insights into the financial performance of the project. This information can help project managers make informed decisions about budgeting, resource allocation, and risk management.

**Risk mitigation:**

Financial analysis helps project managers identify potential financial risks and develop strategies to mitigate those risks. This can help prevent financial losses and ensure the financial sustainability of the project.

**Resource optimization:**

Financial analysis helps project managers identify areas where resources can be optimized or reallocated. This can help reduce costs, improve efficiency, and maximize project profitability.

**Enhanced stakeholder communication:**

Financial analysis provides project managers with clear and concise financial information that can be used to communicate with stakeholders, such as investors, shareholders, and clients. This can help build trust and improve stakeholder engagement.

**Improved project performance:**

Financial analysis helps project managers monitor the financial performance of the project and identify areas where performance can be improved. This can help ensure that the project is completed on time, within budget, and to the required quality standards.

---

## **6.2 COMPONENTS OF FINANCIAL ANALYSIS**

---

**Cost estimation:**

This involves identifying and estimating the costs associated with the project, including labor, materials, equipment, and overhead costs.

**Budgeting:**

This involves creating a budget for the project that includes all the estimated costs and resources required to complete the project.

**Financial forecasting:**

This involves predicting the financial performance of the project based on various assumptions and scenarios, such as sales projections and cost estimates.

**Financial modeling:**

This involves using mathematical models to analyze and optimize financial performance, such as calculating the return on investment (ROI) or net present value (NPV) of the project.

**Risk analysis:**

This involves identifying and evaluating the risks associated with the project and developing strategies to mitigate those risks.

**Financial reporting:**

This involves preparing financial reports that summarize the financial performance of the project, including income statements, balance sheets, and cash flow statements.

**Variance analysis:**

This involves comparing the actual financial performance of the project to the budgeted performance and identifying variances or deviations. This information can be used to adjust the project plan and budget as needed.

---

## 6.3 PROFITABILITY ANALYSIS

---

Profitability analysis is a key financial analysis technique used in project management to evaluate the profitability of a project. It is the process of assessing the costs and revenues associated with a project to determine its overall profitability.

The objective of profitability analysis is to identify the expected return on investment (ROI) of a project and to assess whether the project will generate enough profits to justify the resources and effort invested. It is an important tool for project managers to make informed decisions regarding the feasibility and financial viability of a project.

Profitability analysis involves analyzing various financial metrics and ratios, such as net present value (NPV), internal rate of return (IRR), profitability index (PI), payback period, and others, to evaluate the financial performance of a project.

By assessing the potential risks and rewards of a project through profitability analysis, project managers can make better decisions about the allocation of resources, funding, and timelines. They can also use profitability analysis to monitor the financial performance of a project over time, and make any necessary adjustments to ensure that the project remains on track to meet its financial goals.

---

## 6.4 NPV

---

Net present value (NPV) is a commonly used financial metric that is used in profitability analysis. NPV is used to estimate the present value of a project's expected future cash flows, taking into account the time value of

money. In other words, NPV calculates the current value of all the cash inflows and outflows associated with a project, discounted back to their present value using a discount rate.

To use NPV in profitability analysis, project managers typically follow these steps:

**Estimate the cash flows:**

Project managers need to estimate the expected cash inflows and outflows associated with the project over its lifetime. These cash flows could include revenue, operating expenses, capital expenditures, and taxes.

**Determine the discount rate:**

The discount rate is the rate of return required by investors to invest in the project. The discount rate reflects the opportunity cost of investing in the project, and takes into account the risk associated with the project. More the risk, more the discount rate.

**Calculate the present value of cash flows:**

Project managers then discount the future cash flows back to their present value using the discount rate. This provides an estimate of the current value of the project's cash flows.

**Calculate the NPV:**

The NPV is calculated by subtracting the total present value of the project's cash outflows from the total present value of the project's cash inflows. If the NPV is positive, the project is considered profitable, whereas if it is negative, the project is considered unprofitable.

**Interpret the NPV:**

A positive NPV indicates that the project is expected to generate more cash inflows than outflows and is therefore considered profitable. A negative NPV indicates that the project is expected to generate fewer cash inflows than outflows and is therefore considered unprofitable.

Project managers can use NPV to compare different projects or investment opportunities and to determine which one is the most financially viable. By using NPV in profitability analysis, project managers can make informed decisions about project resources, timelines, and budgets, and ensure that the project is financially sustainable in the long run.

The formula to calculate the Net Present Value (NPV) of a project is as follows:

$$\text{NPV} = (\text{CF}_0 / (1+r)^0) + (\text{CF}_1 / (1+r)^1) + (\text{CF}_2 / (1+r)^2) + \dots + (\text{CF}_n / (1+r)^n)$$

**Where:**

CF<sub>0</sub> represents the initial cash outflow or investment required for the project at time zero.

CF<sub>1</sub> to CF<sub>n</sub> represent the expected cash inflows or outflows from the project in each period from year 1 to year n.

r represents the discount rate or the rate of return required by investors to invest in the project.

To calculate NPV, you need to discount each cash inflow or outflow back to its present value using the discount rate. Then, you add up all of the present values of the cash flows to arrive at the net present value.

If the NPV is positive, the project is expected to generate a positive return and is considered financially viable. If the NPV is negative, the project is expected to generate a negative return and is considered financially unviable.

Let us understand this with the help of a numerical example:

Suppose you are considering investing in a project that requires an initial investment of Rs 100,000. The project is expected to generate cash inflows of Rs 30,000 at the end of each year for the next 5 years. You estimate that the required rate of return for this project is 8%.

To calculate the NPV of the project, we use the formula:

$$NPV = (CF_0 / (1+r)^0) + (CF_1 / (1+r)^1) + (CF_2 / (1+r)^2) + \dots + (CF_n / (1+r)^n)$$

**where:**

CF<sub>0</sub> = -Rs 100,000 (the initial cash outflow or investment required for the project)

CF<sub>1</sub> to CF<sub>5</sub> = Rs 30,000 (the expected cash inflows from the project in each period from year 1 to year 5)

r = 8% (the required rate of return)

Plugging in the values, we get:

$$NPV = (-Rs\ 100,000 / (1+0.08)^0) + (Rs\ 30,000 / (1+0.08)^1) + (Rs\ 30,000 / (1+0.08)^2) + (Rs\ 30,000 / (1+0.08)^3) + (Rs\ 30,000 / (1+0.08)^4) + (Rs\ 30,000 / (1+0.08)^5)$$

$$NPV = -Rs\ 100,000 + Rs\ 27,777.78 + Rs\ 25,694.44 + Rs\ 23,767.02 + Rs\ 21,985.20 + Rs\ 20,339.05$$

$$NPV = Rs\ 18,563.49$$

The resulting NPV of Rs 18,563.49 is positive, which means that the project is expected to generate a positive return and is considered

financially viable. Therefore, the project would be worth pursuing, assuming all other factors are favorable.

---

## 6.5 IRR

---

Internal rate of return (IRR) is another commonly used financial metric that is used in profitability analysis. IRR is used to estimate the rate of return that a project is expected to generate over its lifetime. The IRR is the discount rate that makes the NPV of the project's expected cash flows equal to zero.

To use IRR in profitability analysis, project managers typically follow these steps:

### **Estimate the cash flows:**

Project managers need to estimate the expected cash inflows and outflows associated with the project over its lifetime. These cash flows could include revenue, operating expenses, capital expenditures, and taxes.

### **Calculate the NPV:**

Project managers then calculate the NPV of the project's expected cash flows using a range of discount rates. The discount rates tested typically range from the cost of capital to a high-end estimate of the project's required rate of return.

### **Determine the IRR:**

The IRR is the discount rate that makes the NPV of the project's expected cash flows equal to zero. It is the rate at which the project is expected to generate a return on investment.

### **Interpret the IRR:**

A higher IRR indicates that the project is expected to generate a higher return on investment. Projects with an IRR that exceeds the cost of capital are typically considered financially viable, while projects with an IRR that falls short of the cost of capital are typically considered financially unviable.

The formula to calculate the Internal Rate of Return (IRR) of a project is as follows:

$$IRR = CF_0 + (CF_1 / (1+IRR)^1) + (CF_2 / (1+IRR)^2) + \dots + (CF_n / (1+IRR)^n)$$

### **Where:**

CF<sub>0</sub> represents the initial cash outflow or investment required for the project at time zero.

CF<sub>1</sub> to CF<sub>n</sub> represent the expected cash inflows or outflows from the project in each period from year 1 to year n.

IRR represents the discount rate at which the net present value of the cash flows is equal to zero.

To calculate IRR, you need to solve for the discount rate (IRR) that makes the net present value (NPV) of the cash flows equal to zero. This is typically done using trial and error or with the help of a financial calculator or software.

If the resulting IRR is greater than the required rate of return (i.e., the cost of capital), the project is considered financially viable and is worth pursuing. If the IRR is lower than the required rate of return, the project is not financially viable and should be rejected. If the IRR is equal to the required rate of return, the project is expected to break even and is considered marginal.

Let us Suppose you are considering investing in a project that requires an initial investment of Rs 100,000. The project is expected to generate cash inflows of Rs 30,000 at the end of each year for the next 5 years. You want to determine the IRR of the project to evaluate its financial viability.

To calculate the IRR of the project, we use the formula:

$$IRR = CF_0 + (CF_1 / (1+IRR)^1) + (CF_2 / (1+IRR)^2) + \dots + (CF_n / (1+IRR)^n)$$

**where:**

$CF_0$  = -Rs 100,000 (the initial cash outflow or investment required for the project)

$CF_1$  to  $CF_5$  = Rs 30,000 (the expected cash inflows from the project in each period from year 1 to year 5)

IRR = the discount rate at which the net present value of the cash flows is equal to zero.

We can use trial and error or a financial calculator or software to solve for the IRR that makes the NPV equal to zero. For this example, let's assume that the IRR is 10%.

**Plugging in the values, we get:**

$$IRR = -Rs\ 100,000 + (Rs\ 30,000 / (1+0.10)^1) + (Rs\ 30,000 / (1+0.10)^2) + (Rs\ 30,000 / (1+0.10)^3) + (Rs\ 30,000 / (1+0.10)^4) + (Rs\ 30,000 / (1+0.10)^5)$$

$$IRR = -Rs\ 100,000 + Rs\ 27,272.73 + Rs\ 24,794.37 + Rs\ 22,540.34 + Rs\ 20,486.67 + Rs\ 18,611.52$$

$$IRR = Rs\ 13,705.63$$

Since the NPV is not equal to zero with the assumed IRR of 10%, we need to try a different rate. Let's assume an IRR of 12%.

Plugging in the values, we get:

$$\text{IRR} = -\text{Rs } 100,000 + (\text{Rs } 30,000 / (1+0.12)^1) + (\text{Rs } 30,000 / (1+0.12)^2) + (\text{Rs } 30,000 / (1+0.12)^3) + (\text{Rs } 30,000 / (1+0.12)^4) + (\text{Rs } 30,000 / (1+0.12)^5)$$

$$\text{IRR} = -\text{Rs } 100,000 + \text{Rs } 26,785.71 + \text{Rs } 23,976.34 + \text{Rs } 21,447.84 + \text{Rs } 19,162.38 + \text{Rs } 17,087.33$$

$$\text{IRR} = \text{Rs } 8,360.60$$

Since the NPV is positive with an IRR of 12%, we can assume that this is the IRR of the project. Therefore, the project is expected to generate a return of 12% and is considered financially viable, assuming all other factors are favorable.

---

## 6.6 PROFITABILITY INDEX

---

Profitability index (PI) is a financial metric used in capital budgeting to evaluate the potential profitability of an investment project. It is also known as the Profit Investment Ratio (PIR) or the Benefit-Cost Ratio (BCR). The PI is calculated as the present value of the future cash flows divided by the initial investment.

### Formula for calculating PI:

$$\text{PI} = \text{Present value of cash inflows} / \text{Initial investment}$$

If the PI is greater than 1, it means that the present value of the expected cash inflows is greater than the initial investment, and the project is expected to be profitable. A PI of 1 indicates that the present value of the expected cash inflows is equal to the initial investment, and the project is expected to break even. A PI of less than 1 indicates that the present value of the expected cash inflows is less than the initial investment, and the project is expected to result in a net loss.

The PI is useful for comparing multiple investment projects with different initial investments and cash flow patterns, as it provides a standardized measure of profitability relative to the investment required. It also takes into account the time value of money by discounting the future cash flows to their present value.

Let us see an example to illustrate how to calculate and interpret the Profitability Index:

Suppose a company is considering investing Rs 50,000 in a project that is expected to generate cash inflows of Rs 10,000 per year for the next 5 years. In this case, the required rate of return for the company would be 10%.



**Step 1: Calculate the present value of the future cash flows.**

Using the formula for the present value of an annuity, we can calculate the present value of the expected cash inflows as follows:

$$PV = C \times [ (1 - (1 + r)^{-n}) / r ]$$

Where,

PV = present value

C = cash flow per period

r = discount rate

n = number of periods

In this case, C = Rs 10,000, r = 10%, and n = 5 years. Putting these values into the formula, we get:

$$PV = Rs\ 10,000 \times [ (1 - (1 + 0.10)^{-5}) / 0.10 ]$$

$$PV = Rs\ 39,465.10$$

So, the present value of the expected cash inflows is Rs 39,465.10.

**Step 2: Calculate the Profitability Index:**

The Profitability Index is calculated by dividing the present value of the expected cash inflows by the initial investment:

$$PI = \text{Present value of cash inflows} / \text{Initial investment}$$

$$PI = Rs\ 39,465.10 / Rs\ 50,000$$

$$PI = 0.7893$$

So, the Profitability Index for this project is 0.7893.

**Step 3: Interpret the results:**

Since the Profitability Index is less than 1, it indicates that the present value of the expected cash inflows is less than the initial investment. This suggests that the project is not expected to be profitable, and may result in a net loss.

In this case, the company may want to reconsider the project or explore other investment opportunities with a higher expected return.

---

## **6.7 PAYBACK AND DISCOUNTED PAYBACK PERIOD**

---

Payback and discounted payback are two techniques used in profitability analysis to evaluate the time it takes for a project to recover its initial investment.

Payback is the period of time required for a project to recoup its initial investment through cash inflows. It is calculated by dividing the initial investment by the expected cash inflows per period. The payback period is typically expressed in years or months.

For example, if a project has an initial investment of Rs 100,000 and generates annual cash inflows of Rs 25,000, the payback period would be 4 years (i.e.,  $\text{Rs } 100,000 / \text{Rs } 25,000 = 4 \text{ years}$ ). This means that it would take 4 years for the project to recover its initial investment through cash inflows.

One limitation of payback is that it does not take into account the time value of money, or the fact that money has a different value over time due to inflation and the cost of capital. This is where the concept of discounted payback comes in.

Discounted payback is similar to payback, but it takes into account the time value of money by discounting the expected cash inflows to their present value. This involves applying a discount rate to the expected cash inflows to reflect the opportunity cost of capital and inflation.

For example, if a project has an initial investment of Rs 100,000 and generates annual cash inflows of Rs 25,000 over 5 years, with a discount rate of 10%, the discounted payback period can be calculated as follows:

$$\text{Year 1: Rs } 25,000 / (1 + 0.10)^1 = \text{Rs } 22,727.27$$

$$\text{Year 2: Rs } 25,000 / (1 + 0.10)^2 = \text{Rs } 20,661.16$$

$$\text{Year 3: Rs } 25,000 / (1 + 0.10)^3 = \text{Rs } 18,783.78$$

$$\text{Year 4: Rs } 25,000 / (1 + 0.10)^4 = \text{Rs } 17,077.98$$

$$\text{Year 5: Rs } 25,000 / (1 + 0.10)^5 = \text{Rs } 15,527.26$$

The discounted payback period is the point at which the sum of the discounted cash inflows equals the initial investment. In this case, the discounted payback period is between years 4 and 5, when the sum of the discounted cash inflows is Rs 94,777.35 (i.e.,  $\text{Rs } 22,727.27 + \text{Rs } 20,661.16 + \text{Rs } 18,783.78 + \text{Rs } 17,077.98 + \text{Rs } 15,527.26$ ).

Therefore, the discounted payback period for this project is between 4 and 5 years, depending on the specific assumptions made about the discount rate and cash flows.

Overall, payback and discounted payback are useful techniques for evaluating the time it takes for a project to recover its initial investment, but they have some limitations and should be used in conjunction with other financial analysis techniques such as NPV, IRR, and PI to assess the overall profitability and financial viability of a project.

Projected balance sheets are financial statements that show the expected financial position of a business at a specific point in the future, usually over a period of one year or more. They are prepared based on assumptions about future revenues, expenses, assets, and liabilities, and are typically used in financial planning and forecasting.

A projected balance sheet contains two main sections: assets and liabilities and equity. The assets section shows the estimated value of the company's resources, such as cash, inventory, property, and equipment. The liabilities and equity section shows the estimated value of the company's debts and ownership, such as loans payable and retained earnings.

### **Benefits of preparing projected balance sheets**

There are several benefits to preparing a projected balance sheet, including:

#### **Financial planning:**

Projected balance sheets can help businesses to plan and forecast their financial position, which is important for making informed decisions about investments, financing, and other financial matters.

#### **Risk management:**

By projecting future financial performance, businesses can identify potential risks and take steps to mitigate them before they become serious issues.

#### **Budgeting:**

Projected balance sheets can be used as a basis for creating budgets and monitoring actual performance against projected performance.

#### **Investment decisions:**

Projected balance sheets can help businesses to evaluate investment opportunities and determine whether they are likely to generate a positive return on investment.

#### **Financing decisions:**

Projected balance sheets can be used to assess a company's ability to obtain financing and to determine the most appropriate financing options.

**Performance evaluation:** By comparing actual financial performance against projected performance, businesses can evaluate their performance and make adjustments as needed to improve their financial position.

## **Steps to prepare projected balance sheet**

The steps to prepare projected statements of income and expenditure and balance sheet for a project are as follows:

### **Identify the time horizon:**

Determine the time period for which the projected financial statements will be prepared (e.g., 1 year, 3 years, 5 years).

### **Develop revenue projections:**

Estimate the project's future revenues based on market research, historical data, and other relevant factors.

### **Estimate expenses:**

Identify the expected costs of operating the project, including direct expenses such as salaries, marketing expenses, and materials costs, and indirect expenses such as rent and utilities.

### **Calculate the net income or loss:**

Subtract the total expenses from the total revenues to determine the net income or loss for each period.

### **Develop a projected balance sheet:**

Use the projected income and expenditure statements to estimate the project's assets and liabilities over the forecasted period. The balance sheet should show the projected values for assets such as cash, inventory, and equipment, and liabilities such as accounts payable and loans.

### **Review and adjust assumptions:**

Review the projected statements of income and expenditure and balance sheet to ensure that the assumptions used to develop them are reasonable and accurate. Adjust the projections as necessary based on new information or changes in circumstances.

### **Present the projections:**

Present the projected statements of income and expenditure and balance sheet in a clear and concise format, including supporting documentation such as assumptions and notes.

Let's assume we are preparing projected statements of income and expenditure and balance sheet for a startup company in its first year of operation. The details are as follows:

The company expects to generate Rs 500,000 in revenue from the sale of its product

The cost of goods sold (COGS) is expected to be Rs 150,000

The company expects to incur Rs 200,000 in operating expenses, including salaries, rent, utilities, and marketing expenses

The company has Rs 50,000 in cash and Rs 25,000 in inventory at the beginning of the year

The company will need to borrow Rs 100,000 to finance its operations

Using this information, we can prepare the following projected statements of income and expenditure and balance sheet:

### **Projected Income and Expenditure Statement**

Revenue: Rs 500,000

Cost of Goods Sold: (Rs 150,000)

Gross Profit: Rs 350,000

Operating Expenses: (Rs 200,000)

Net Income: Rs 150,000

### **Projected Balance Sheet:**

Assets:

Cash: Rs 50,000

Inventory: Rs 25,000

Accounts Receivable: Rs 0

Total Assets: Rs 75,000

### **Liabilities and Equity:**

Accounts Payable: Rs 0

Loans Payable: (Rs 100,000)

Total Liabilities: (Rs 100,000)

### **Equity:**

Retained Earnings: Rs 150,000

Total Equity: Rs 150,000

Total Liabilities and Equity: Rs 50,000

### **Calculations:**

To calculate net income, we subtract the cost of goods sold and operating expenses from revenue:

Net Income = Revenue - COGS - Operating Expenses

$$\text{Net Income} = \text{Rs } 500,000 - \text{Rs } 150,000 - \text{Rs } 200,000$$

$$\text{Net Income} = \text{Rs } 150,000$$

To calculate the total assets in the projected balance sheet, we add the cash and inventory:

$$\text{Total Assets} = \text{Cash} + \text{Inventory}$$

$$\text{Total Assets} = \text{Rs } 50,000 + \text{Rs } 25,000$$

$$\text{Total Assets} = \text{Rs } 75,000$$

To calculate the total liabilities and equity in the projected balance sheet, we subtract the loans payable from the retained earnings:

$$\text{Total Liabilities and Equity} = \text{Retained Earnings} - \text{Loans Payable}$$

$$\text{Total Liabilities and Equity} = \text{Rs } 150,000 - \text{Rs } 100,000$$

$$\text{Total Liabilities and Equity} = \text{Rs } 50,000$$

As we can see from the projections, the company is expected to generate a net income of Rs 150,000 in its first year of operation. However, it will have negative equity due to the need to borrow Rs 100,000 to finance its operations. This highlights the importance of carefully managing expenses and financing to ensure the long-term financial health of the company.

---

## 6.9 SUMMARY

---

- Financial analysis involves evaluating the financial aspects of a project to determine its feasibility, profitability, and risk.
- Profitability analysis is a key financial analysis technique used in project management to evaluate the profitability of a project. It is the process of assessing the costs and revenues associated with a project to determine its overall profitability.
- Profitability analysis involves analyzing various financial metrics and ratios, such as net present value (NPV), internal rate of return (IRR), profitability index (PI), payback period, and others, to evaluate the financial performance of a project.
- Net present value (NPV) is a commonly used financial metric that is used in profitability analysis. NPV is used to estimate the present value of a project's expected future cash flows, taking into account the time value of money.
- If the NPV is positive, the project is expected to generate a positive return and is considered financially viable. If the NPV is negative, the project is expected to generate a negative return and is considered financially unviable.

- Internal rate of return (IRR) is a commonly used financial metric that is used in profitability analysis. IRR is used to estimate the rate of return that a project is expected to generate over its lifetime. The IRR is the discount rate that makes the NPV of the project's expected cash flows equal to zero.
- A higher IRR indicates that the project is expected to generate a higher return on investment. Projects with an IRR that exceeds the cost of capital are typically considered financially viable, while projects with an IRR that falls short of the cost of capital are typically considered financially unviable.
- Profitability index (PI) is a financial metric used in capital budgeting to evaluate the potential profitability of an investment project.
- Payback is the period of time required for a project to recoup its initial investment through cash inflows. It is calculated by dividing the initial investment by the expected cash inflows per period. The payback period is typically expressed in years or months.
- Discounted payback is similar to payback, but it takes into account the time value of money by discounting the expected cash inflows to their present value. This involves applying a discount rate to the expected cash inflows to reflect the opportunity cost of capital and inflation.
- Projected balance sheets are financial statements that show the expected financial position of a business at a specific point in the future, usually over a period of one year or more.

---

## 6.10 QUESTIONS

---

### OBJECTIVE QUESTIONS

#### Fill in the Blanks

1. \_\_\_\_\_ analysis is a key financial analysis technique used in project management to evaluate the profitability of a project.
2. \_\_\_\_\_ is used to estimate the present value of a project's expected future cash flows, taking into account the time value of money.
3. \_\_\_\_\_ is used to estimate the rate of return that a project is expected to generate over its lifetime.
4. The PI is calculated as the present value of the future cash flows divided by the \_\_\_\_\_.
5. IRR represents the discount rate at which the net present value of the cash flows is equal to \_\_\_\_\_.

## **2. True or False**

1. A positive NPV indicates that the project is expected to generate more cash inflows than outflows.
2. A lower IRR indicates that the project is expected to generate a higher return on investment.
3. Payback is the period of time required for a project to recoup its initial investment through cash inflows.
4. The assets section shows the estimated value of the company's resources
5. A PI of more than 1 means the project is expected to result in a net loss.

## **SUBJECTIVE QUESTIONS**

1. List the benefits of financial analysis.
2. Describe the steps to use NPV in profitability analysis.
3. Describe the steps to use IRR in profitability analysis.
4. Write a note on profitability index.
5. List the benefits of preparing projected balance sheets.
6. List the steps to prepare projected balance sheet

## **ANSWER FOR OBJECTIVE QUESTIONS**

### **1. Fill in the Blanks**

1. Profitability
2. NPV
3. IRR
4. Initial investment
5. Zero

### **2. True or False**

1. True
2. False
3. True
4. True
5. False



---

## 6.11 REFERENCES

---

- [Projectmanagement.com](http://Projectmanagement.com)
- Project Planning estimation and assessment by Prasanna Chandra
- [Indeed.com](http://Indeed.com)
- [Projectengineer.com](http://Projectengineer.com)

\*\*\*\*\*

munotes.in

## COMPUTER APPLICATIONS & SOFTWARES

### Unit Structure

- 7.0 Objectives
- 7.1 Introduction to Project Management Softwares
- 7.2 Features of Project Management Softwares
- 7.3 Commonly Used Project Management Softwares
- 7.4 Factors for Choosing Project Management Softwares
- 7.5 Summary
- 7.6 Questions
- 7.7 References

---

### 7.0 OBJECTIVES

---

- Identify the features of project management softwares.
- Classify types of project management softwares.
- Identify the factors to consider for selecting project management softwares.

---

### 7.1 INTRODUCTION TO PROJECT MANAGEMENT SOFTWARES

---

Project management software is a type of computer application designed to help plan, organize, and manage projects. These software tools typically include features such as task management, scheduling, budgeting, resource allocation, and team collaboration.

---

### 7.2 FEATURES OF PROJECT MANAGEMENT SOFTWARES

---

The features of project management software can vary depending on the specific software, but some common features include:

#### **Task management:**

The ability to create, assign, and track tasks for team members.

#### **Gantt charts:**

A visual representation of project timelines and dependencies.

**Resource management:**

The ability to manage and allocate resources, such as people, equipment, and materials.

**Budgeting and cost tracking:**

The ability to create and manage project budgets and track costs.

**Collaboration tools:**

The ability to communicate and collaborate with team members, such as through chat, file sharing, and comments.

**Reporting and analytics:**

The ability to generate reports and analyze project data to help identify issues, track progress, and make informed decisions.

**Time tracking:**

The ability to track the time spent on tasks and projects, and to monitor progress against deadlines.

**Risk management:**

The ability to identify, assess, and mitigate potential risks to the project.

**Integration with other tools:**

The ability to integrate with other software tools, such as calendar apps, email, and project management tools, to streamline workflows.

**Customization:**

The ability to customize the software to fit the needs of the project and the team, such as by adding custom fields or workflows.

---

## **7.3 COMMONLY USED PROJECT MANAGEMENT SOFTWARES MICROSOFT PROJECT**

---

Microsoft Project is a project management software application that allows users to plan, track, and manage projects of various sizes and complexity. It is part of the Microsoft Office suite of software and is designed to help project managers and team members collaborate on projects and stay organized.

**Key features of Microsoft Project:****Task management:**

This allows users to create and assign tasks, set task dependencies, and track task progress.

**Resource management:**

This allows users to manage resources such as people, equipment, and materials, and allocate resources to tasks.

**Gantt charts:**

This provides users with a visual representation of the project timeline, tasks, and dependencies.

**Budgeting and cost tracking:**

This allows users to create and manage project budgets, track costs, and analyze project financials.

**Collaboration:**

Microsoft Project provides team members with a central location to communicate, share files, and collaborate on project tasks.

**Reporting:**

Microsoft Project includes a variety of reporting tools to help users track progress, identify issues, and make informed decisions.

**ASANA:**

Asana is a cloud-based project management tool that allows teams to organize, track, and manage their work. It was designed to help teams collaborate and stay on top of their projects in real-time.

**Key features of Asana:****Task management:**

Asana allows users to create, assign, and organize tasks within a project. Tasks can be categorized and prioritized to ensure that the most important work is completed first.

**Project tracking:**

Asana provides a real-time view of project progress, allowing team members to see what has been completed and what still needs to be done.

**Communication and collaboration:**

Asana includes tools for team members to communicate and collaborate on tasks, including commenting, attachments, and mentions.

**Customizable dashboards:**

Asana provides customizable dashboards that allow users to view project progress and key metrics at a glance.

**Automation:**

Asana allows users to automate repetitive tasks and workflows, saving time and reducing errors.

**Integrations:**

Asana integrates with a wide range of other tools and platforms, including email, calendars, and file-sharing services.

**TRELLO:**

Trello is a web-based project management tool that helps individuals and teams organize tasks and collaborate on projects. The tool uses a visual approach to task management, using a system of digital "boards" to represent projects, and "cards" to represent tasks within those projects.

**Key features of Trello:****Boards:**

Trello boards represent projects or workflows, and allow users to organize tasks and information.

**Lists:**

Within each board, users can create lists to represent stages in a workflow or project.

**Cards:**

Cards are used to represent individual tasks or items within a list. Users can add due dates, descriptions, checklists, attachments, and more to each card.

**Labels:**

Labels can be used to categorize cards or to indicate priority or status.

**Comments:**

Users can add comments to cards to collaborate and communicate with team members.

**Notifications:**

Trello sends notifications when tasks are assigned, updated, or completed.

**Integrations:**

Trello integrates with a wide range of other tools and platforms, including Google Drive, Slack, and GitHub.

### **Search:**

Trello's search feature allows users to quickly find cards, boards, or other content.

### **Mobile App:**

Trello has a mobile app for iOS and Android, allowing users to access and update their boards and cards on-the-go.

### **JIRA:**

JIRA is a web-based project management tool developed by Atlassian, designed to help software development teams plan, track, and manage their work. JIRA is primarily used for issue tracking and project management, but can also be used for other types of projects.

JIRA uses a system of digital "issues" to represent tasks, bugs, or other items that need to be tracked and managed. These issues can include information such as task descriptions, attachments, comments, and status updates. Users can create custom workflows to represent the stages of their development process, such as "To Do," "In Progress," and "Done." Issues can be moved between different workflow stages as they are worked on.

### **Key Features of JIRA:**

#### **Agile project management:**

JIRA supports Agile development methodologies such as Scrum and Kanban, allowing teams to manage sprints, backlog, and iterations.

#### **Customizable dashboards:**

JIRA provides customizable dashboards that allow users to view project status, team workload, and other key metrics.

#### **Integrations:**

JIRA integrates with a wide range of other development tools, including GitHub, Bitbucket, and Confluence.

#### **Reporting and analytics:**

JIRA provides built-in reporting and analytics tools that allow users to track project progress, identify bottlenecks, and optimize their workflows.

#### **Mobile app:**

JIRA has a mobile app for iOS and Android, allowing users to access and update their issues on-the-go.

## **BASECAMP:**

Basecamp is a web-based project management and team collaboration tool developed by Basecamp, LLC. It is designed to help teams organize and manage their projects, communicate with team members, and track progress.

### **Key features of Basecamp:**

#### **Project management:**

Users can create projects and assign tasks, set deadlines, and track progress. The tool provides a centralized location for all project-related information, including files, messages, and comments.

#### **Communication:**

Basecamp includes a range of communication tools, such as messaging, comments, and chat, allowing team members to stay connected and collaborate in real-time.

#### **Document management:**

Basecamp provides a central repository for files, documents, and other project-related assets, allowing team members to easily access and collaborate on these items.

#### **Scheduling:**

Basecamp allows users to create and share schedules and calendars, allowing team members to see important dates and deadlines.

#### **Reporting:**

Basecamp provides a range of reporting tools, allowing users to track progress, analyze data, and identify areas for improvement.

#### **Integration:**

Basecamp integrates with a range of other tools and platforms, such as Google Drive, Slack, and Trello, allowing users to easily integrate their workflows.

Basecamp is designed to be user-friendly and intuitive, with a simple and clean user interface. It is particularly popular among small businesses and freelancers, although it is used by teams of all sizes across a variety of industries. Basecamp is available as a web application, as well as mobile apps for iOS and Android.

## **SMARTSHEET:**

Smartsheet is a cloud-based project management and collaboration tool that is designed to help teams manage their work, automate processes, and improve productivity. It is used by businesses of all sizes across a range of industries, including construction, healthcare, and technology.

## **Key features of Smartsheet:**

### **Project management:**

Smartsheet allows users to create projects and tasks, assign owners, and set deadlines. Users can also track progress, set reminders, and collaborate with team members.

### **Collaboration:**

Smartsheet provides a range of collaboration tools, including comments, notifications, and file sharing, allowing team members to work together in real-time.

### **Resource management:**

Smartsheet provides tools to manage resources, such as staff, equipment, and inventory, allowing users to allocate resources to projects and track availability.

### **Workflow automation:**

Smartsheet allows users to automate repetitive tasks and processes, such as data entry and approvals, improving efficiency and reducing errors.

### **Reporting:**

Smartsheet provides a range of reporting tools, allowing users to track progress, analyze data, and identify areas for improvement.

### **Integration:**

Smartsheet integrates with a range of other tools and platforms, such as Google Drive, Salesforce, and JIRA, allowing users to easily integrate their workflows.

Smartsheet is also highly customizable, allowing users to create customized workflows, forms, and reports. Smartsheet is available as a web application, as well as mobile apps for iOS and Android.

## **WRIKE:**

Wrike is a cloud-based project management and collaboration tool that is designed to help teams manage their work, collaborate with team members, and track progress. It is used by businesses of all sizes across a range of industries, including marketing, creative, and technology.

## **Key features of Wrike:**

### **Project management:**

Wrike allows users to create projects and tasks, assign owners, and set deadlines. Users can also track progress, set reminders, and collaborate with team members.



**Collaboration:**

Wrike provides a range of collaboration tools, including comments, notifications, and file sharing, allowing team members to work together in real-time.

**Resource management:**

Wrike provides tools to manage resources, such as staff, equipment, and inventory, allowing users to allocate resources to projects and track availability.

**Time tracking:**

Wrike allows users to track time spent on tasks, enabling teams to manage their time and resources more effectively.

**Reporting:**

Wrike provides a range of reporting tools, allowing users to track progress, analyze data, and identify areas for improvement.

**Integration:**

Wrike integrates with a range of other tools and platforms, such as Google Drive, Salesforce, and JIRA, allowing users to easily integrate their workflows.

Wrike is designed to be flexible and adaptable, with a range of customization options to suit different workflows and business needs. It offers a variety of views, including Kanban boards, Gantt charts, and calendars, to help users manage their work more efficiently. Wrike is available as a web application, as well as mobile apps for iOS and Android.

**MONDAY:**

Monday.com is a cloud-based project management and team collaboration software that helps teams plan, organize, and track work in a visually appealing and intuitive way. It is designed for teams of all sizes and industries to help them manage their projects, tasks, and workflows efficiently.

**Key features of Monday:****Project management:**

Monday.com can be used to create projects, assign tasks, set deadlines, and track progress. The tool provides a centralized location for all project-related information, including files, messages, and comments.

### **Collaboration:**

Monday.com includes a range of collaboration tools, such as messaging, comments, and @mentions, allowing team members to stay connected and collaborate in real-time.

### **Task management:**

Users can create and assign tasks, set priority levels, and track progress.

### **Customization:**

Monday.com allows users to customize their workflows, including adding custom fields, automating repetitive tasks, and creating custom views.

### **Reporting:**

Monday.com provides a range of reporting tools, allowing users to track progress, analyze data, and identify areas for improvement.

### **Integration:**

Monday.com integrates with a range of other tools and platforms, such as Google Drive, Slack, and Trello, allowing users to easily integrate their workflows.

Monday.com is user-friendly and intuitive, with a modern and colorful user interface. It is particularly popular among teams in marketing, creative, and tech industries. Monday.com is available as a web application, as well as mobile apps for iOS and Android.

### **ZOHO:**

Zoho is a cloud-based software suite that offers a range of business applications, including project management, CRM, finance, and HR. It is designed to help businesses of all sizes manage their operations and improve productivity.

### **Key features of ZOHO:**

#### **Project planning:**

Users can create projects, assign tasks, set deadlines, and track progress. The tool provides a centralized location for all project-related information, including files, messages, and comments.

#### **Collaboration:**

Zoho Project Management includes a range of collaboration tools, such as messaging, comments, and @mentions, allowing team members to stay connected and collaborate in real-time.

#### **Task management:**

Users can create and assign tasks, set priority levels, and track progress.

### **Resource management:**

Zoho Project Management provides tools to manage resources, such as staff, equipment, and inventory, allowing users to allocate resources to projects and track availability.

### **Reporting:**

Zoho Project Management provides a range of reporting tools, allowing users to track progress, analyze data, and identify areas for improvement.

### **Integration:**

Zoho Project Management integrates with a range of other tools and platforms, such as Google Drive, Slack, and Trello, allowing users to easily integrate their workflows.

Zoho has a range of customization options to suit different workflows and business needs. Zoho is available as a web application, as well as mobile apps for iOS and Android.

### **MEISTERTASK:**

MeisterTask is a cloud-based project management and collaboration tool that is designed to help teams manage their work, collaborate with team members, and track progress. It is used by businesses of all sizes across a range of industries, including marketing, creative, and technology.

### **Key features of MeisterTask:**

#### **Project management:**

MeisterTask allows users to create projects and tasks, assign owners, and set deadlines. Users can also track progress, set reminders, and collaborate with team members.

#### **Collaboration:**

MeisterTask provides a range of collaboration tools, including comments, notifications, and file sharing, allowing team members to work together in real-time.

#### **Task management:**

MeisterTask allows users to create and assign tasks, set priority levels, and track progress.

#### **Workflow automation:**

MeisterTask provides tools to automate repetitive tasks, such as sending reminders or updating tasks based on changes in other tasks.

**Time tracking:**

MeisterTask allows users to track time spent on tasks, enabling teams to manage their time and resources more effectively.

**Integration:**

MeisterTask integrates with a range of other tools and platforms, such as Slack, Google Drive, and GitHub, allowing users to easily integrate their workflows.

MeisterTask offers a variety of views, including Kanban boards, Gantt charts, and calendars, to help users manage their work more efficiently. MeisterTask is available as a web application, as well as mobile apps for iOS and Android.

---

## **7.4 FACTORS FOR CHOOSING PROJECT MANAGEMENT SOFTWARES**

---

There are many factors that should be considered when choosing a project management software. Some of the most important factors to consider are as follows:

**Project complexity:**

Consider the complexity of the projects you will be managing with the software. Some tools are better suited for small, simple projects, while others are better for complex, large-scale projects.

**Team size:**

Consider the size of your team and how many people will need access to the software. Some tools charge per user, so a larger team could significantly increase the cost.

**Features:**

Consider the features that are important to you and your team. Look for a tool that has the features you need, such as task management, collaboration, reporting, and time tracking.

**Integrations:**

Consider the other tools and platforms you use in your workflow, such as email, chat, or document management, and check if the project management tool you are considering integrates with them.

**Ease of use:**

Consider how easy the software is to use and whether it requires a lot of training or technical expertise.

**Cost:**

Consider the cost of the software and whether it fits within your budget. Some tools are free or offer a trial period, while others require a monthly or annual subscription fee.

**Security:**

Consider the security features of the software and whether it meets your organization's security requirements. Look for a tool that has robust security features such as data encryption, user authentication, and secure backups.

**Support:**

Consider the level of support provided by the software vendor, including technical support, training resources, and user communities.

Many project management tools offer a free trial or demo period. Take advantage of these options to test out the tool and see if it meets your needs before making a final decision

---

**7.5 SUMMARY**

---

- Project management software is a type of computer application designed to help plan, organize, and manage projects.
- Microsoft Project is a project management software application that allows users to plan, track, and manage projects of various sizes and complexity.
- Asana is a cloud-based project management tool that allows teams to organize, track, and manage their work. It was designed to help teams collaborate and stay on top of their projects in real-time.
- Trello is a web-based project management tool that helps individuals and teams organize tasks and collaborate on projects. The tool uses a visual approach to task management, using a system of digital "boards" to represent projects, and "cards" to represent tasks within those projects.
- JIRA is a web-based project management tool developed by Atlassian, designed to help software development teams plan, track, and manage their work. JIRA is primarily used for issue tracking and project management, but can also be used for other types of projects.
- Basecamp is a web-based project management and team collaboration tool developed by Basecamp, LLC. It is designed to help teams organize and manage their projects, communicate with team members, and track progress.
- Smartsheet is a cloud-based project management and collaboration tool that is designed to help teams manage their work, automate

processes, and improve productivity. It is used by businesses of all sizes across a range of industries, including construction, healthcare, and technology.

- Wrike is a cloud-based project management and collaboration tool that is designed to help teams manage their work, collaborate with team members, and track progress. It is used by businesses of all sizes across a range of industries, including marketing, creative, and technology.
- Monday.com is a cloud-based project management and team collaboration software that helps teams plan, organize, and track work in a visually appealing and intuitive way. It is designed for teams of all sizes and industries to help them manage their projects, tasks, and workflows efficiently.
- Zoho is a cloud-based software suite that offers a range of business applications, including project management, CRM, finance, and HR. It is designed to help businesses of all sizes manage their operations and improve productivity.
- MeisterTask is a cloud-based project management and collaboration tool that is designed to help teams manage their work, collaborate with team members, and track progress. It is used by businesses of all sizes across a range of industries, including marketing, creative, and technology.

---

## 7.6 QUESTIONS

---

### OBJECTIVE QUESTIONS

1. \_\_\_\_\_ charts are a visual representation of project timelines and dependencies.
2. \_\_\_\_\_ tool uses a visual approach to task management, using a system of digital "boards" to represent projects, and "cards" to represent tasks within those projects.
3. JIRA is primarily used for \_\_\_\_\_
4. \_\_\_\_\_ is particularly popular among small businesses and freelancers
5. \_\_\_\_\_ offers a variety of views, including Kanban boards, Gantt charts, and calendars, to help users manage their work more efficiently.

### 2. True or False

1. Smartsheet allows users to automate repetitive tasks and processes.
2. Monday.com has a colorful user interface.

3. Asana does not provide customizable dashboards.
4. Trello sends notifications when tasks are assigned, updated, or completed.
5. Basecamp uses a system of digital "issues" to represent tasks, bugs, or other items that need to be tracked and managed.

### **SUBJECTIVE QUESTIONS**

1. List the features of project management softwares.
2. Write a note on Microsoft project.
3. Write a note on Asana.
4. What are the key features of Trello?
5. Write a note on Monday.com.
6. What are the key features of Zoho?
7. Write a note on Meistertask.
8. List the factors to be considered before choosing project management softwares.

### **ANSWER FOR OBJECTIVE QUESTIONS**

#### **1. Fill in the Blanks**

1. Gantt chart
2. Trello
3. Issue tracking and project management
4. Basecamp
5. Wrike

#### **2. True or False**

1. True
2. True
3. False
4. True
5. False

---

## 7.7 REFERENCES

---

- [Projectmanager.com](http://Projectmanager.com)
- Project Planning estimation and assessment by Prasanna Chandra
- [Indeed.com](http://Indeed.com)
- [Projectengineer.com](http://Projectengineer.com)

\*\*\*\*\*

munotes.in