

[Time:2.30]

[marks: 75]

Please check whether you have got the right question paper.

- N.B: i) All questions are compulsory  
 ii) Figures to the right indicate full marks  
 iii) Support your answer with suitable examples

- Q.1** Answer any 2 questions from the following 15  
 a. Explain the principles practiced by Indian companies  
 b. What are the management lessons learned from Quran?  
 c. Discuss the role of Indian ethos in managerial practices.
- Q.2** Answer any 2 questions from the following 15  
 a. What are the factors responsible for poor work ethos?  
 b. Differentiate between secular values v/s spiritual values in management.  
 c. What do you mean by values? Explain its features.
- Q.3** Answer any 2 questions the following 15  
 a. Discuss the consequences of stress.  
 b. Explain the techniques of mediation.  
 c. What is the significance of yoga?
- Q.4** Answer any 2 questions from the following 15  
 a. Explain the advantages and disadvantages of Gurukul system of learning  
 b. Discuss the different learning mechanisms according to Indian ethos  
 c. What are the guidelines of good corporate karma
- Q.5** Case study 15

Mr. Gaurav joined as the head of one of the best managed academic institutions in the city, which was reputed for its excellence; it was well recognized for its innovative practices. However within 6 months of his joining, an overall decline in performance of college was observed, the working atmosphere became negative. On enquiry it was revealed by a few that Mr. Gaurav was rude and arrogant in his behavior. He had no control over his temper, he has the habit of humiliating people. The staff and the students were unhappy with the treatment method out to them this created a general atmosphere of unhappiness. The management seemed disturbed by this situation.

Mr. Gaurav was replaced by a new administrator, Ms. Neha, Ms. Neha was very good in interpersonal skills and had great understanding of India ethos, her people skills along with her knowledge of system and procedures helped her tackle initial difficulties in the smooth functioning of the college. With sincere effort and the clarity of objective in mind, Ms. Neha created an atmosphere of well-being, belongingness and trust among her staff and students. There was a change in the attitudes of people. The performance and culture, along with the discipline of the institution improved. Ms. Neha developed effective and efficient teams and delegated tasks, trusting her staff to complete them as the work atmosphere was positive, the college once again excelled

#### Questions

1. 'All management starts with self-management'. Explain in light of the above case
2. According to you which is the ideal style of leadership? Justify with an explanation from Indian ethos

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