

27/11/19  
**VCD FYBMS (CHOICE BASED) SEM I FHS 75 MARKS 2 ½ HRS.**

N.B: 1. All questions are compulsory, Carry 15 marks each.  
 2. Draw diagrams wherever necessary

Q.1. A. State whether the following statements are true or false (Any Eight) 08

- i. Open self of Johari window is also known as free area.
- ii. Sub cultures are mini cultures within the organization.
- iii. The white hat in six thinking hats represents emotion.
- iv. Social learning theory was introduced by Ivan Pavlov.
- v. Task group is defined by an organization structure.
- vi. Negative thinking is a physical symptom of stress.
- vii. According to McGregor, Theory Y assumes that employees are lazy by nature.
- viii. A coalition is a political tactic.
- ix. Change is a constant phenomenon.
- x. Intelligence is also observed in animals and in plants.

B. Match the following (Any seven) 07

A	B
1. Personality	A. Drug Abuse
2. Stress	B. Formal group
3. Organizational Development	C. Represents growth & possibilities
4. Task group	D. Way of thinking, feeling, Behaving
5. Conflict resolution	E. Total Quality Management
6. Stereotypes	F. positive and negative reinforcement
7. Type of organizational culture	G. Blind area
8. Carrot and stick	H. Baseball team
9. Johari Window	I. Belief about a class of people
10. Green Hat	J. Negotiation

Q.2. a) Explain various personality traits & their impact on behaviour in organization? 08  
 b) Explain various errors in perception in detail. 07

OR

c) What are the sources of emotion and moods? 08  
 d) Define learning. Explain various learning theory. 07

Q.3. a) Discuss types of formal and informal groups with examples. 08  
 b) What are the various political tactics used to gain power? 07

OR

c) What are the advantages & disadvantages of conflict? 08  
 d) Define Teams. Explain various types of teams. 07

Q.4. a) Write a note on Maslow's theory of need hierarchy? 08  
 b) What are the functions and characteristics of organizational culture? 07

OR

c) Explain Alderfer's ERG theory & Herzberg's two factor theory. 08  
 d) How to build support for change? 07

Q.5. a) what are the sources of organizational stressors? 08

b) What are the characteristic of organizational development?

07

OR

c) Write short notes on: (Any 3)

15

1. Benefit of resistance
2. Effective goal setting
3. Transmitting organizational culture
4. Thinking Hat
5. Johari Window

\*\*\*\*\* All the best \*\*\*\*\*

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