

Note the Below:

1. All questions have internal choice.
2. Draw neat and suitable diagrams wherever necessary.
3. Use of simple calculator is allowed.
4. Figures to the right indicate full marks.

Q1. Choose the correct option and rewrite the statements.

50Marks.

1. A firm produces an equilibrium output where its _____.
 - a. $AR=AC$
 - b. $MR=MC$
 - c. $TR=TC$
2. Demand curve of a firm in perfect competition is _____.
 - a. horizontal
 - b. vertical
 - c. upward
3. Total revenue = Price or AR * _____.
 - a. an equilibrium output
 - b. no of units produced
 - c. average cost
4. In perfect competition, $AR =$ _____.
 - a. MR
 - b. TR
 - c. AC
5. A firm in the perfect competition is a _____.
 - a. Price maker
 - b. price taker
 - c. price regulator
6. When $TR > TC$ then a firm in the perfect competition earn _____.
 - a. excess profit
 - b. normal Profit
 - c. loss
7. In _____ market structure there is only one seller.
 - a. monopoly
 - b. oligopoly
 - c. monopolistic competition.
8. In the long run monopoly firm usually earns _____.
 - a. excess profit

- b. normal Profit
 - c. loss
9. In the short run, firm, Total Cost = Fixed Cost + _____
- a. Variable cost
 - b. Average Cost
 - c. Marginal cost
10. Product sold in monopolistic competition is _____
- a. homogenous
 - b. differentiated
 - c. inferior.
11. A firm in a monopolistic market require to incur _____
- a. Production cost
 - b. selling cost
 - c. both
12. An economy functions efficiently when Price=MU= _____
- a. AC
 - b. MC
 - c. TC
13. The concept of Kink Demand Curve developed by _____
- a. Paul Sweezy
 - b. A. Curnot
 - c. E. Chamberlin
14. In an oligopoly market, price remains _____
- a. regulated
 - b. rigid
 - c. flexible
15. There are _____ degrees of price discrimination.
- a. three
 - b. two
 - c. four
16. _____ degree price discrimination takes place when different prices are charged in different markets which are geographically at a distance.
- a. Third
 - b. Second
 - c. Fourth
17. Dumping resulting in international price discrimination is refers _____ dumping.

- a. Persistent
 - b. Predatory
 - c. Sporadic
18. Marginal Cost Pricing is followed by _____.
- a. private manufacturing enterprises
 - b. private service enterprises.
 - c. Public undertaking.
19. In the formula $P = C (1+M)$, C represents _____.
- a. Average variable cost
 - b. Average fixed cost
 - c. Fully allocated average cost.
20. _____ pricing is a pricing strategy that uses various product class distinctions.
- a. Multiple- product
 - b. Marginal cost
 - c. Full cost
21. Capital expenditure decisions are often _____.
- a. difficult
 - b. irreversible
 - c. simple
22. A project is profitable if NPV is _____.
- a. Zero
 - b. One
 - c. Positive
23. In the Pay-Back period formula $P = \frac{C}{R}$, R represents _____.
- a. Annual cash inflow
 - b. Annual cash outflow
 - c. Annual net cash inflow
24. The NPV method based on the principle of _____.
- a. discounting
 - b. addition
 - c. subtraction
25. When NPV is positive, IRR will be _____ than the marginal cost of capital.
- a. more
 - b. equals
 - c. less

Q2. Attempt any one from the following

10M

- Discuss various market structures
- Explain the equilibrium of a monopoly in the short as well as in long run.
- Compare Perfect Competition and Monopoly

10M

Q3. Attempt any one from the following

- What is selling cost? What are its effects?
- Explain the meaning and features of oligopoly market structure.
- Discuss the role of advertisement.

10M

Q4. Attempt any one from the following

- What is price discrimination? What are the different degrees of price discrimination?
- Discuss the various conditions for price discrimination.
- Explain the 'Marginal Cost Pricing' with suitable diagram.

10M

Q5. Attempt any one from the following

- Explain the meaning and importance of Capital Budgeting
- Examine the Net Present Value method of project evaluation with suitable example.
- A business firm has to select a project from four alternative projects, all of which involve the same capital expenditure of Rs. 1,00,000. The average net annual return expected from these projects are as below:

Project	A	B	C	D
Average Net annual return (in Rs)	10,000	20,000	25,000	50,000

Calculate the Pay-back period and rank it.

10M

Q6. Write short notes on: (any TWO)

- Shut down point
- Sources of monopoly power
- Transfer Pricing
- Steps in Capital Budgeting