

NOTE :- 1) All questions are compulsory.

2) All questions Carry equal marks.

Q.1) Attempt any two.

1. What is Social Psychology? Discuss the features of Social Psychology? (10)
2. Discuss the role of theory in Social Psychology. (10)
3. How is 'dilemma of deception' is addressed in Social Psychology. (10)

Q.2) Attempt any two.

1. Determine how the five basic non-verbal channels of communication help us to judge emotional state. (10)
2. Discuss Davis's Theory of Correspondent Inference in Attribution. (10)
3. Discuss basic sources of errors in Attribution. (10)

Q.3) Attempt any two.

1. How is attitude formed by Observation Learning? (10)
2. Evaluate the effects of Cognitive Dissonance on attitude change. (10)
3. Explain the process through which attitudes guide behavior. (10)

Q.4) Attempt any two.

1. Describe the psychological factors that cause us to like others. (10)
2. Explain how external sources enhance interpersonal attraction. (10)
3. Elaborate on the role of similarity in interpersonal attraction. (10)

Q.5) Write a note on (any two)

- A. Scope of Social Psychology. (10)
 - B. Impression formation. (10)
 - C. Relationship between attitude and behavior. (10)
 - D. Causes of interpersonal attraction. (10)
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