D-15/02/2017 ATKT (New)

F. Y. B. F. M.

Sem I (New) Business Communications 2 1/2 Hours

75

Q.1.A. State whether the following statements are true or false.

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- 1. Jargon should avoid in business letters.
- 2. Inside address in business letter is senders address.
- 3. Every sales letter must be physically or emotionally attractive.
- 4. Communication is a one way process.
- 5. Communication is the basis of all socio-economic, political and cultural activities.
- 6. The receiver in process of communication is one who sends message.
- 6. Information involves the transferring or receiving of info about particular fact or situation.
- 7. Semantics means study of a body language.

(motivation, warning, information)

8. The unanimous decision taken by the employees is called consensus.

)1.	Grapevine is an communication.
	(diagonal, informal, formal)
)2.	Every sentence must begin with a letter.
	(proper, capital, small)
13.	Written communication represents
	(receiver, sender, common man)
4.	The subject line is also called as (reference line, capital line, attention line)
	The document accompanying the letter is called
	(enclosures, orders, personal)
	Feedback is the of the receiver. (delay, response, opportunity)
	AIDA stands for
	(desire, design, date)
	The English word communication is derived from Latin word
	(communis, communicare, community)
	The is an important element in communication.
	(medium, message, receiver)
0.	is given when employees violate rules and regulations.

- Q.2. A. Discuss the importance of communication in corporate world.
 - B. How the organization can motivate their employees?
 - C. What is the process of communication and explain the role of each component.
 - D. Explain the different types of orders in an organization.

Or

- Q.3. A. Discuss in details any 4 C's of written communication.
 - B. What are the characteristics of a full block form and a indented form?

Or

- What precautions are required to be taken for writing e-mail?
- D. Discuss the characteristics of an effective business letter.
- Q.4. A. Discuss the psychological barriers.
 - B. What are the limitations of downward communication.

Or

- C. Explain the importance of reading in communication
- D. Explain the organizational barrier.
- Q.5. Write short notes (Any three)
 - 01. Body language
 - 02. Feedback in the process of communication
 - 03. Ways of reading
 - 04. Upward communication
 - 05. Information as an objective of communication